

# NEWSLETTER

No. 141 | April 2017

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## Events

### Foreign Trade Association (FTA)

FTA is the leading business association of global commerce that promotes the values of international trade and sustainable supply chains. In India, FTA is represented through the Indo-German Chamber of Commerce and is based in the Mumbai office. FTA's Business Social Compliance Initiative (BSCI) offers virtual and face-to-face workshops for BSCI participants and their producers in India. Upcoming BSCI face-to-face workshops for producers in India, in April:

11 & 12 April 2017	Food Workshop - Social Management Systems	Mumbai
24 April 2017	Getting Started with BSCI	Bangalore
25 April 2017	Occupational Health and Safety	Bangalore
26 April 2017	Fair Remuneration and Decent Working Hours	Bangalore
27 April 2017	Worker Involvement in Improving Working Conditions (Grievance Mechanisms)	Bangalore

For more information please contact: [Natasha Mehta Majumdar](mailto:Natasha.Mehta-Majumdar@fta-intl.org), FTA Representative India, [Natasha.Mehta-Majumdar@fta-intl.org](mailto:Natasha.Mehta-Majumdar@fta-intl.org)



### IGCC Mango & Spargel (Asparagus) Evening, 16 May 2017

The Indo-German Chamber of Commerce, in co-operation with Hotel Four Seasons Mumbai, is organising the IGCC MANGO & SPARGEL (Asparagus) EVENING on Tuesday, 16th May 2017, from 7.30 pm to 10.00 pm at the Four Seasons Hotel, Worli, Mumbai.

Highlights of the Evening include a fabulous menu comprising White & Green Asparagus dishes along with a variety of Mango delicacies. The evening also offers an excellent opportunity to unwind and network with the members of the Indo-German business fraternity.

Participation Fee is applicable.

Reservations are on a 'First Come, First Served' basis. Last date for bookings is 27th April, 2017.

To book your seat/table and for more information please contact the undersigned:

[Honey.mehta@indo-german.com](mailto:Honey.mehta@indo-german.com) / [Dorrel.dacruz@indo-german.com](mailto:Dorrel.dacruz@indo-german.com)

Tel.: 022-66652144 / 121

### Sri Lanka Investment and Business Conclave 2017 30th May – 1st June, 2017

Growth through partnerships - 30th May to 1st June 2017, Colombo, Sri Lanka

This event offers the perfect blend of opportunities aimed at enriching institutional, corporate and individual investors and business houses with a comprehensive set of guidelines for their investment decisions and act as a networking opportunity for introductions to potential business partners.

For more details please get in touch with [mira.dalvi@indo-german.com](mailto:mira.dalvi@indo-german.com)

### Join the FTA Conference: Unleash Opportunity, 15 June 2017, Brussels - Belgium

FTA invites interested stakeholders to join its upcoming conference Unleash Opportunity on 15 June, 2017 in Brussels. This conference will explore how opportunities can be unleashed for businesses and communities around the world. No single business, government or organisation can do this alone. It's going to take collaboration and commitment and creative thinking to drive sustainability as common practice in value chains. Unleash Opportunity will unite 400+ large and small companies with NGOs, government representatives, academics and think tanks from around the world to tackle the future challenges of international trade and sustainable supply chain management.

Read more and register now! <http://unleashopportunity.fta-intl.org/>

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## Upcoming Delegation visits to India and Germany:

### German Delegation visit to India on Sustainable Waste Management, 25-29 September, 2017

A business delegation visit is being organised from Germany to India (Kochi & Mumbai) on the topic of „Sustainable Waste Management“ from 25th -29th September 2017. The delegation trip will be funded by the German Federal Ministry of Economic Affairs and Energy (BMWi). German companies from this sector are invited to join the delegation trip

<http://indien.ahk.de/events/upcoming-events/upcoming-events/events/markterkundung-nachhaltiger-abfallwirtschaft-in-indien/>

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<http://indien.ahk.de/events/upcoming-events/upcoming-events/events/markterkundung-nachhaltiger-abfallwirtschaft-in-indien/>

### German Delegation visit to India on Energy Efficiency and Renewable Energy, 28 November–1 December 2017

A business delegation visit is being organised from Germany to India (New Delhi) on the topic of „Energy Efficiency and Renewable Energy for Self-Consumption for Industrial Customers“ from 28th November to December 1st, 2017. The delegation trip will be funded by the German Federal Ministry of Economic Affairs and Energy (BMWi) as part of the German Energy Solutions Initiative. German companies from this sector are invited to join the delegation trip

<http://indien.ahk.de/events/upcoming-events/upcoming-events/events/energieeffizienz-und-eigenversorgung-mit-erneuerbaren-energien-fuer-industriekunden/>

<http://indien.ahk.de/events/upcoming-events/upcoming-events/events/german-delegation-visit-to-india-on-energy-efficiency-and-renewable-energy-for-self-consumption-for-industrial-customers/>

For additional details on all of the above please contact [Dipti Kanitkar](mailto:dipti.kanitkar@indo-german.com) at E-mail: [dipti.kanitkar@indo-german.com](mailto:dipti.kanitkar@indo-german.com) or call Tel.: 0091 20 41047121

### German Aerospace Delegation to Bengaluru and Chennai, 9th- 13th October, 2017

On behalf of the German Federal Ministry for Economic Affairs and Energy (BMWi), the Indo-German Chamber of Commerce in cooperation with the German Aerospace Industries Association (BDLI) is conducting a market exploration tour to India from October 9th- 13th, 2017 for German SMEs in the aerospace industry. The market exploration tour to Bengaluru and Chennai will offer German small and medium-sized enterprises a sound market insight and information on export opportunities and key contacts in the industry. Contact [Julia Seibert](mailto:seibert@indo-german.com) at [seibert@indo-german.com](mailto:seibert@indo-german.com) for further information or click on the link: <http://indien.ahk.de/events/upcoming-events/upcoming-events/events/markterkundung-die-indische-luft-und-raumfahrtindustrie/>

## Education & Training

### Admissions Open for Post Graduate Programme in Business Administration (PGPBA) Batch 2017-2019

- 18-months, full-time business administration programme based on the German Dual Education System: 1 year general management curriculum at IGTC interspersed with 6 months of cross-functional, on-the-job training in a partnering German organization
- German organizations conduct the Admission Process: only applicants selected by them are given admission to the programme and offered exposure to German processes, practices and work culture
- Programme culminates into sustainable careers in commercial and techno-commercial functions: Sales & Marketing; Accounting, Controlling & Finance; Procurement, Logistics & Supply Chain; Human Resources and Corporate Communication in German and other organizations

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- For further information, online application form and printable PGPBA E-Brochure visit [www.igtccindia.com](http://www.igtccindia.com)

IGTC Mumbai	Ms. Sajita Pradeep	+91-22-22834773	<a href="mailto:mumbai@igtccindia.com">mumbai@igtccindia.com</a>
IGTC Bangalore	Ms. Anitha C	+91-80-40926130	<a href="mailto:bangalore@igtccindia.com">bangalore@igtccindia.com</a>
IGTC Chennai	Ms. Prabha Gurumurthy	+91-44-28340107	<a href="mailto:chennai@igtccindia.com">chennai@igtccindia.com</a>

## Executive Business Management Programme (EBMP) Admissions Open for 2017–2018

- Inviting companies to depute their high performing managers with minimum three years of work experience to gain holistic, cross-functional perspective to all aspects of management, and the essential thought process and skills required to assume leadership positions in the organizations.
- Individuals are also eligible to join this course
- One year, weekend programme with lectures on alternate weekends (Saturday and Sunday) conducted in Mumbai, Pune, Bengaluru, Chennai and Kolkata
- Comprehensive General Management curriculum taught by highly experienced faculty with proven track records in the world of management education
- Teaching pedagogy includes lectures, presentations, case studies, management games, in-class assignments and group work
- Peer group consists of managers from leading Indo-German member companies, resulting in engaging discussions and deliberations in class
- Certificate awarded by the Indo-German Chamber of Commerce
- For further information and printable EBMP E-Brochure visit [www.igtccindia.com](http://www.igtccindia.com)

Contact:

EBMP Mumbai Ms. Veena Kulur +91-22-22822002 [ebmp@igtccindia.com](mailto:ebmp@igtccindia.com) 8th Batch starting August 2017

EBMP Bengaluru Ms. Anitha C +91-80-40926130 [bangalore@igtccindia.com](mailto:bangalore@igtccindia.com) 6th Batch starting July 2017

EBMP Chennai Ms. Prabha Gurumurthy +91-44-28340107 [chennai@igtccindia.com](mailto:chennai@igtccindia.com) 3rd Batch starting July 2017

EBMP Kolkata Ms. Rupashri Ghosh +91-033-22837970 [rupashri.ghosh@indo-german.com](mailto:rupashri.ghosh@indo-german.com) July 2017



## VEtNet

- Within the framework of the VETnet project the Indo-German Chamber of Commerce promotes German-style vocational education and training in India. In November 2015 a pilot project started in Pune.

For more information contact us at [vetnet@indo-german.com](mailto:vetnet@indo-german.com) or call +91 20 41047123



## EUREM Energy Efficiency Trainings 2017 in Mumbai, Pune, Delhi, Bengaluru and Kolkata

- EUREM is the energy efficiency training of the Indo-German Chamber of Commerce that supports your company in development and implementation of commercially viable energy efficiency measures. You and your employees can learn how to optimize your company's energy consumption while reducing its energy costs and its carbon footprint. All successful participants will receive a globally recognized certificate for being an Energy Efficiency Specialist. For more information please contact Mr. Harshad Phadnis at [harshad.phadnis@indo-german.com](mailto:harshad.phadnis@indo-german.com) Tel.: +91 22 66652128 or visit <http://indien.ahk.de/training/eurem-energy-efficiency-specialist/>



## ProRecognition: Recognition of Qualifications in Germany

Aspiring to work in Germany? Let IGCC guide you with information on recognition of your qualifications with its new project ProRecognition. Recognition is mandatory to be able to work in certain regulated professions. For others it is helpful to get better prospects in the German job market. IGCC provides free consultation services for review of your qualifications, guides you through the steps of recognition.

For more information contact [aadishree.jamkhedkar@indo-german.com](mailto:aadishree.jamkhedkar@indo-german.com) / 020 410 47 124

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## Business Enquiries

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### Indian suppliers/manufacturers of Ayurvedic/Herbal Products

Compware Medical GmbH (SUMERU GmbH & Co KG in establishing) is looking for Indian suppliers/ manufacturers of Ayurvedic/Herbal Products. The range of products required are: Teas, Ayurvedic chai cookies, Honey, Food supplements, Cosmetics and hygienic products, Cleansing lotions, Soaps, Styling mousse and Hair conditioners, Bath essences, Scented candles, Day and night face creams, Body lotions/ oil, Hand lotions and Room scents. For further information on selection criteria for Indian companies please contact

Ms. Monaz Desai Tantzschler at [monaz.desai@indo-german.com](mailto:monaz.desai@indo-german.com) or call 020 41047118 with a brief profile about your company and products.

## Regional Events

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### KOLKATA

#### Information Session: Recognition of Qualifications in Germany

An information session on Recognition of Qualifications in Germany by Ms Aadishree Jamkhedkar, Manager-Vocational Training and Recognition from the IGCC office in Pune will be held on 11th April, 2017 from 6.30 pm onwards at the Goethe-Institut - Max Mueller Bhavan, 8, Ballygunge, Circular Road, Kolkata 700019. For registrations please contact Mrs. Sharon Mogose, Tel. 22802236/22837970/7962 or email [sharon.mogose@indo-german.com](mailto:sharon.mogose@indo-german.com)

IGCC Kolkata office is offering their **Conference Room** to its members for their internal meetings or seminars.

For further details please contact Ms. Rupashri Ghosh, Executive Tel: 033 22837970/ 22802236/22837962.

Email: [rupashri.ghosh@indo-german.com](mailto:rupashri.ghosh@indo-german.com)

### BENGALURU

#### •Office-in-Office offer

IGCC Bengaluru offers an independent cabin within its premises on Cunningham Road, located in a central business district. For further details contact Mrs. Bernardine Tavares [btavares@indo-german.com](mailto:btavares@indo-german.com) Tel: 080-22265650

### PUNE

#### •Aspire to study at one of Germany's best Business Schools?

Meet Frankfurt School of Finance & Management for an Info & Counselling Event in Pune

Date: Sat 6th May Time: 11am Venue: Frankfurt School India Office C/o Indo-German Chamber of Commerce

710 Nucleus Mall, 1 Church Road, Opp. Police Commissioner's Office, Pune 411001

RSVP/Registration: Please email [s.joshi@int.fs.de](mailto:s.joshi@int.fs.de)

#### •Partner Support Program (PSP)

IGCC provides support to expatriates and their spouses to ease their experience abroad in terms of advice for work and career, intercultural trainings and social work. The program also entails language courses and management degree courses.

For more information contact the IGCC PSP counselor Judith Evers [judith.evers@indo-german.com](mailto:judith.evers@indo-german.com) / Monaz Desai Tantzschler [monaz.desai@indo-german.com](mailto:monaz.desai@indo-german.com) or visit <http://indien.ahk.de/services/partner-support-program/>

#### •Office-in-Office Offer

The Indo-German Chamber of Commerce in Pune (located at: 710 Nucleus Mall, 1 Church Road, Opp. Police Commissioner's Office, Pune 411001) offers a separate office cabin within its premises. Use our brand new conference room with flexible seating arrangements and all AV equipment installed. For further details contact Florian Wenke [florian.wenke@indo-german.com](mailto:florian.wenke@indo-german.com) or call +91 20-41047193

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## German Trade Fairs

*Important: To avoid a last minute rush, all those planning to travel to Germany to visit/ exhibit at Trade fairs can apply for a Schengen visa at the Visa Application Centre. Passports issued more than 10 years ago will not be accepted. Passport validity should be least 3 months beyond the intended duration of stay in the Schengen territory and needs to contain at least two empty pages. Visa Information & requirements are available at [www.mumbai.diplo.de/Vertretung/mumbai/en/04/Visabestimmungen/schengen.html](http://www.mumbai.diplo.de/Vertretung/mumbai/en/04/Visabestimmungen/schengen.html)*

### NUREMBERG Trade Fairs

#### BIOFACH CHINA 2017- May 25-27, 2017

Welcome to BIOFACH CHINA 2017

Since 2012, the consumption of organic food accounted for 1.01% of the whole consumption of food, up by 0.65% compared with 0.36% in 2007. It is predicted that the Chinese organic market scale will reach 24.8 billion to 59.4 billion RMB in 2015. According to the growth momentum, the market share of organic food is going to reach 2% among the overall food market. Organized by NürnbergMesse and China Green Food Development Center, BIOFACH CHINA is the daughter show of BIOFACH, the world's biggest organic trade fair annually held in Nürnberg, Germany. Since 2007, BIOFACH CHINA has developed into the most influential organic trade fair in China. Under the patronage of IFOAM, it is the only trade fair in China which specially focuses on certified organic products. The 11th BIOFACH CHINA will be held from May 25 to 27, 2017 at Shanghai World Expo Exhibition & Convention Center. For more details please visit the website [www.biofachchina.com/en](http://www.biofachchina.com/en)

#### MT-CONNECT 2017– June 21-22, 2017

The trade fair for the medical technology industry scheduled to be from 21-22 June 2017 in Nuremberg, Germany.

Demands in the medical technology industry have increased considerably in the last few years – but so have its possibilities and opportunities. Thanks to digitalisation and progress in electrical engineering, the medical technology world is experiencing a revolution which is affecting the entire industry at the moment. MT-CONNECT is therefore going to be the first port of call for suppliers; after all, it's their innovative processes, components and services that will dictate which direction the industry moves in next.

Microtechnologists, nanotechnologists, metal, plastic and mould producers, engineers and even IT professionals will meet manufacturers, users and representatives from research institutes and associations. This means MT-CONNECT will not only be portraying the current state of the industry, but also offering visitors and exhibitors opportunities to learn about path-breaking developments and get to know cooperation and business partners. For more details please visit the website [www.mt-connect.de/en](http://www.mt-connect.de/en)

#### FCE PHARMA 2017 – 23-25 May, 2017, Sao Paulo, Brazil

The International Exhibition of Technology for the Pharmaceutical Industry scheduled to be from 23rd to 25th May 2017 in Sao Paulo, Brazil. FCE Pharma features companies that serve the entire production chain of the pharmaceutical industry, especially the stages of manufacturing, supplying and distribution of goods and services, including: Raw materials, chemicals, packaging, labels and tags, machinery and equipment, services for the pharmaceutical industry, pharmaceutical engineering, processes, quality control, contamination control, transportation and logistics, outsourcing and consultancy, laboratory and analytical equipment, process equipment, valves, sprays, industrial automation, technology and printing for the pharmaceutical industry. For more details please visit [www.fcepharma.com](http://www.fcepharma.com)

#### AUTOMOTIVE ENGINEERING EXPO 30-31 May, 2017, Nuremberg, Germany

The trade show for automotive engineers with focus on the car body process chain will take place in Nuremberg from 30-31 May, 2017. Experts from the automotive manufacturers and automotive system suppliers meet at AUTOMOTIVE ENGINEERING EXPO for a focused exchange of views on car body development, painting and assembly. The AUTOMOTIVE ENGINEERING EXPO is the world's only trade exhibition that shows trends, innovations, products and services for

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the entire car body process chain – from concept to final assembly - all concentrated in one place. The concept of the exhibition was decisively designed and supported by OEM engineering experts.  
 For more details please [visit www.automotive-engineering-expo.com](http://www.automotive-engineering-expo.com)

## SENSOR+TEST 30 May to 1 June 2017, Nürnberg, Germany

The leading international trade fair for sensor, measuring, and testing technology will be held from 30th May to 1st June, 2017 in Nürnberg, Germany. The 2016 trade fair with its 586 exhibitors from 32 nations imposingly presented the entire spectrum of measuring and testing system expertise from sensors to computers. The AMA Conferences "SENSOR 2017" and "IRS<sup>2</sup> 2017" being held parallel to the exhibition will enrich the event with scientific facts and outlooks for the future of this industry. The SENSOR+TEST is a must-go venue for developers and engineers from all industries as well as for technically oriented engineering and science students. Without today's sensor and measuring technology, appliances, machines, systems, and industrial processes could not be designed according to the state of the art or further developed in view of future innovations. Moreover, without the latest testing technology, the ever-increasing standards of quality could not be met within the cost limits imposed by external factors. There is no comparable platform where innovative users can meet so many important innovative suppliers of sensor, measuring, and testing technology from all over the globe. For more details please go through the website [www.sensor-test.de/en](http://www.sensor-test.de/en)

For details on Nuremberg Fairs contact Ms. Haleema Sayed [haleema-sayed@nm-india.com](mailto:haleema-sayed@nm-india.com) /022 66652127/21 or Ms. Nidhi Malviya at [nidhi.malviya@nm-india.com](mailto:nidhi.malviya@nm-india.com) / +91 22 66652145



## SPIELWARENMESSE Events

- Kids India 2017: 20-22.09.2017, Mumbai, India
  - Insights-X 2017: 05-08.10.2017, Nuremberg, Germany
  - Kids Turkey 2017: 26-29.10.2017, Istanbul, Turkey
  - Spielwarenmesse® 2018: 31.01-04.02.2018, Nuremberg, Germany
- Space bookings for Spielwarenmesse® 2018 are now open.

For further details please contact: Ms. Tanu Ailawadi [t.ailawadi@spielwarenmesse.in](mailto:t.ailawadi@spielwarenmesse.in)



## BERLIN Trade Fairs

### conhIT 2017: 25 to 27 April, 2017

Taking place on the Berlin Exhibition Grounds for the tenth time, conhIT, Europe's leading event for health IT, will be showing how modern IT improves public healthcare and helps institutions compete in the market. Connecting Healthcare IT – will again place the spotlight on the entire value chain of providing modern IT in healthcare. Key topics include digitalisation, mobile health and apps, IT and risk management, telemedicine solutions etc. conhIT targets decision-makers in IT departments, management, in the medical profession, nursing, doctors, doctors' networks and medical care centres who need to find out about the latest developments in IT and healthcare. In 2017, for the first time all tickets to conhIT are valid for admission to the Congress.

Day ticket Congress + trade fair = Rs. 3700    3-day ticket Congress + trade fair = Rs. 7400

### BUS2BUS Berlin: 25-26 April, 2017

In co-operation with Messe Berlin, the Association of German Bus Operators (bdo) is organising a new business platform that focuses on buses. Bus2Bus is a two day event on 25th & 26th April, 2017. Bus manufacturers, bus coachwork, components, equipment & interiors, design, safety technologies, display technologies etc. will constitute exhibitors. Visitors will be from sectors such as long-distance transport operators, tour operators, public transit, service providers etc. Trade visitor pass 1 day = Rs. 1700    Trade visitor season pass = Rs. 3400

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## CE China 2017: May 4-6, 2017

In 2016, Consumer Electronics China (CE China) premiered at the Shenzhen Convention & Exhibition Centre. The international brand show for consumer electronics & home appliances is held by IFA Berlin with strong support from the Shenzhen Government & other retail groups. In its second edition it will take place from May 4-6, 2017 at the same venue. The show has a strong retail focus and unites international exhibitors with leading Chinese retailers such as Suning, Alibaba and Gome.

CE China has partnered with TechCode for their start-up area. TechCode will offer full sponsorships to start-ups who join CE China and cover booth rental as well as flight costs.

To visit, be sure to register online before 4th May for a free entrance to CE China! Also attend the CE China Keynotes where prominent speakers from the field of consumer electronics & home appliances share their personal vision.



## ITB China 2017: 10-12 May, 2017

The marketplace for China's travel industry. The first ITB China ever opens its gates from 10-12 May, 2017 at the Shanghai World Expo & Exhibition Centre.

Brand new products and treasures of tourism connect with the best industry experts all at one place. It's all there at ITB China.

Be a part of this new and outstanding travel trade show by registering online at <http://www.itb-china.com/trade-visitors/visitor-registration/>

If you register by 30th April 2017 as a travel industry attendee, you get admitted free of charge.

For all information on Berlin Fairs, contact Deepika Unni [berlinfairs@indo-german.com](mailto:berlinfairs@indo-german.com) Tel: 22 66652169

## HAMBURG Trade Fairs

For all information on Hamburg Fairs, contact Deepika Unni at [hamburgfairs@indo-german.com](mailto:hamburgfairs@indo-german.com) or call 022 66652169

## HANNOVER MESSE, Hannover, Germany

Ms. Ashwini Mistry, Project Manager at [ashwini.mistry@hmf-india.com](mailto:ashwini.mistry@hmf-india.com) or call +91 22 66875530/+91 9870150907

## Indian Trade Fairs



## Kids India 2017, 20-22 September 2017, Bombay Convention & Exhibition Centre, Mumbai

The 5th edition of India's largest B2B fair for children's products such as toys, games, sports and hobby articles, baby and infant products, stationery etc. will be held from 20-22 September, 2017 in Mumbai. The fair is organized by Spielwarenmesse India Pvt. Ltd. supported by the Indo-German Chamber of Commerce (IGCC), Sports Goods Export Promotion Council (SGEPC) and The All India Toy Manufacturers' Association (TAITMA). The fair will have a special area for 'Back to School' products as well as a 'World of Toys' pavilion for international companies.

Bookings are open and space is being allocated on a first come, first served basis.

For further details please contact Ms. Tanu Ailawadi [t.ailawadi@spielwarenmesse.in](mailto:t.ailawadi@spielwarenmesse.in)



## INMEX SMM India 2017: 3-5 October, 2017: Bombay Exhibition Centre, Mumbai

The global fair organisers Hamburg Messe und Congress GmbH (HMC) and Informa Exhibitions are combining forces again to prepare the second round of Southern Asia's biggest and most important maritime conference and trade fair. The joint venture of INMEX and SMM will take place from 3 to 5 October, 2017 at the Bombay Exhibition Centre, Mumbai. More than 600 exhibitors from 30 different countries, approximately 8,000 industry visitors, and 6,600 square meters of exhibition area, not to mention more than 300 B2B meetings, made the 2015 fair the top event of South Asia's maritime sector. Many countries, including Germany, the United States, Denmark, China, the Netherlands and Norway, are planning to set up national pavilions. The fair will be accompanied by an attractive conference program featuring high-level industry



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representatives discussing current developments in the region. For further information visit [www.inmex-smm-india.com](http://www.inmex-smm-india.com), contact Lukas Schmitz, Hamburg Business Manager, Hamburg Representation Mumbai, Indo-German Chamber of Commerce +91-22-66652150 [lukas.schmitz@hamburgmumbai.com](mailto:lukas.schmitz@hamburgmumbai.com) / Christoph Lücke at [christoph.luecke@hamburg-messe.de](mailto:christoph.luecke@hamburg-messe.de) or call +49 40 3569-2135.



## **Broadcast India Show 2017, 12-14 October 2017: Bombay Convention & Exhibition Centre, Mumbai, India**

NürnbergMesse India is pleased to announce its association with Broadcast India Show. The 27th edition will be held from 12-14 October at Bombay Convention & Exhibition Centre, Mumbai, India

Broadcast India Show is the number one trade show focussing on technology that powers India's vast entertainment and information industry. The show will showcase the latest in Film, Television, Pro-Audio, 3D, Broadcasting, Digital Cinema, Radio, Mobile, IPTV and VR Technology from across the world and within the subcontinent. For further information please visit [www.broadcastindia.com](http://www.broadcastindia.com) or contact Ms. Kavita Meer at [connect@broadcastindia.com](mailto:connect@broadcastindia.com) [bis@nm-india.com](mailto:bis@nm-india.com) or call +91 22 22 15 13 96/ +91 11 47 16 88 88



## **BIOFACH INDIA together with INDIA ORGANIC 2017, 9th –11th November 2017: India Exposition Mart Ltd., Greater Noida, Delhi/NCR, India**

The 9th edition of BIOFACH INDIA together with INDIA ORGANIC – an "International trade fair for organic products" is scheduled to be held from November 9–11, 2017 in Delhi / NCR, India. The organizers of the trade fair are NuernbergMesse India and the co-organizers are the International Competence Centre for Organic Agriculture.

The event is further supported by the Indo-German Chamber of Commerce. This event is a perfect blend of International Trade Fair, Networking Platform, International Buyer's Delegation, High Quality Conference, education and a host of cultural activities and initiatives for the promotion of the organic industry. The product spectrum at BIOFACH INDIA together with INDIA ORGANIC includes – organic aquaculture, organic dried fruits, organic tea, coffee and cocoa, organic fruits and vegetables, organic cotton and cotton products, organic essential and Ayurveda oils, organic fruit concentrates and fruit juices, organic, kernel and pulses, organic herbs, herbal extracts, herbal and medical supplements, organic oils and oil seeds, organic processed and semi-processed food, organic rice, honey, sugar and syrups, organic spices and seasonings, natural cosmetics and personal care items, services and consultancy for organic production and many more. Use BIOFACH INDIA together with INDIA ORGANIC as a perfect stage for your organic products and insights into the Indian Organic Market! For further information please visit [www.biofach-india.com](http://www.biofach-india.com) or contact Ms. Priya Sharma at [priya.sharma@nm-india.com](mailto:priya.sharma@nm-india.com) or call +91 11 47168830

## **IMTEX Forming 2018 at BIEC, Bengaluru, 25-30 January, 2018**

Indo German Chamber of Commerce once again is organising a German Pavilion at IMTEX Forming 2018.

An initiative of IMTMA, IMTEX FORMING is a flagship event for the Indian metal forming industry. It is South and South East Asia's apex exhibition showcasing the latest trends as well as technological refinements from India and other global players. The mega event attracts visitors from a wide spectrum of manufacturing and ancillary industries including key decision and policy makers as well as industry captains who are keen to source latest technologies and manufacturing solutions for their product lines. For registration please contact Mr. Surjit S. Suri at [surjit.suri@indo-german.com](mailto:surjit.suri@indo-german.com).

## **HPCI-CCC India 2018, 31st Jan – 1st Feb 2018**

Bombay Convention & Exhibition Centre, Mumbai, India

HPCI-CCC India is recognized as the leading show for the Home and Personal Care Ingredients segment in India. The 8th edition of HPCI India in cooperation with The Indian Care Chemical Convention (CCC) will take place from 31st Jan – 1st Feb, 2018 in Mumbai, India. The exhibitor spectrum at HPCI-CCC India includes products and services from Personal Care, cosmetics, detergents and home care ingredients raw materials and chemicals suppliers. The personal Care, Home Care and Cosmetic Segments in India is a fast growing segment, which has so far only seen the tip of the iceberg in terms of its true potential. This growth will continue to be fuelled by highly aspirational and young middle-class sector of over 300 million people in India. Speciality Chemicals and Ingredients form the functional core of products in these segments.

For further information please visit <http://www.hpci-india.com> [www.hpci-india.com](http://www.hpci-india.com) or contact Ms. Chaitali Davangeri at [chaitali.davangeri@nmindia.com](mailto:chaitali.davangeri@nmindia.com) or call +91 98921 65683



# NEWSLETTER



## ACREX India 2018, 22nd–24th February 2018

Bangalore International Exhibition Centre (BIEC), Bengaluru, India

The 19th edition of ACREX India will be conducted at Bangalore International Exhibition Centre, Bengaluru, India. ACREX India is an all-encompassing event apart from focusing on just HVAC&R. The Exhibition will feature diverse Building Engineering Services that include Electrical & Plumbing Services Building Automation and the ever growing Cold Chain Industry. The key highlights of the event are: •More than 450 Exhibitors •35,000 Business Visitors •Power Packed Workshops / Seminars •Platform to meet International heads of 25+ countries.

For further information please visit <http://www.acrex.in> or contact Mansi Chawla at [manasi.chawla@nm-india.com](mailto:manasi.chawla@nm-india.com) or call +91 11 47168831



## Fire & Security India Expo 2017: 22nd–24th February 2018

Bangalore International Exhibition Centre (BIEC), Bengaluru, India

The second edition of Fire & Security India Expo (FSIE) will be held from 22-24 February, 2018 at Bangalore International Exhibition Centre, Bengaluru, India. The event is organised by NürnbergMesse India in collaboration with the Fire & Security Association of India. FSIE is the first ever trade show expo and multi-dimensional platform that combines solutions for passive, active and organisational Fire Safety and Security Management. Here, official experts, Architects, Building Engineers, members of leading security and fire prevention bodies and other stakeholders from the world over gather to disseminate information, gather knowledge, exchange ideas, exhibit, debate innovative perspectives, solutions and products for fire safety and security. With a result of India's economic evolution, the awareness about Fire Safety and Security in our country has grown exponentially and intensified over the last decade. For further information please visit [www.fsie.in](http://www.fsie.in) or contact

Mr. Shyam Shankar at [fsie@nm-india.com](mailto:fsie@nm-india.com) or call +91-7397 775997



## PAINTINDIA 2018, 8<sup>th</sup>–10<sup>th</sup> March, 2018: Bombay Convention and Exhibition Centre, Mumbai, India

The PAINTINDIA series of exhibitions, since their inception in 1993, have been the pioneering and premier coatings exposition for the coatings industry in the Indian sub-continent. The next version of exhibition will be organised in Mumbai from 8<sup>th</sup> – 10<sup>th</sup> March 2018.

PAINTINDIA has built a place for itself as the pioneer and the only journal in the coating industry not only in India, but in the entire Far East. It has all along championed the cause of the coating industry to the extent that the Indian Industry looks up to the journal for objective presentation of news, independent expression of views and dissemination of information in continuing research in coatings and raw materials, and its allied fields.

For Space Booking, please email Ms. Chaitali Davangeri at [chaitali.davangeri@nm-india.com](mailto:chaitali.davangeri@nm-india.com)

Tel.: 91 11 47168823 Mobile: +91 98921 65683



## Powder & Bulk Solids India 2016, 11th–13th October 2018

Bombay Convention & Exhibition Centre, Mumbai, India

Powder & Bulks Solids India is the Indian event for mechanical Processing Technologies and Bulk Solids Handling Technologies. The exhibition with accompanying conference is the high quality get-together for process technicians, process engineers, production managers and scientists. At the exhibition, manufacturers and suppliers of mechanical processing and material handling technologies are showcasing all kinds of solutions for: -> Conveying -> Transporting -> Storing -> Size Reduction -> Screening -> Mixing -> Granulation For Powder -> Granules and Bulk Solids.

Basic processing technologies for powder and bulk material, plant engineering, processing components and other products related to the chemical, food, cement, mining and ports industry will be shown at the exhibition – meet key players from India and from all over the world at India's most diversified exhibition.

For further information visit [www.powderbulksolidsindia.com](http://www.powderbulksolidsindia.com) or contact Priya Sharma at [priya.sharma@nm-india.com](mailto:priya.sharma@nm-india.com) or call +91 11 47168830

# NEWSLETTER



## ALUCAST 2018, 6-8 December 2018, DELHI, NCR

India's biggest exhibition for the Aluminium Die Casting Industry, ALUCAST 2018 will take place from the 6th - 8th December at DELHI – NCR. Over 100 companies from countries including China, Japan, Germany, Switzerland, Taiwan, Italy and Spain will showcase the latest cutting edge technology and innovative solutions. The Exhibition is being organized by The Aluminium Casters' Association of India and the Event is produced by NürnbergMesse India.

The event is also supplemented by a high level conference program addressing the needs of the Industry. For further information visit [www.alucast2016.com](http://www.alucast2016.com) or contact Ms. Rucheeka Chhugani at [rucheeka.chhugani@nm-india.com](mailto:rucheeka.chhugani@nm-india.com) or call +91 11 47168828

## Services

### German Trade & Information

If you are looking at doing business in Germany, we help you to find the right business partner in Germany. You can avail of our vast up-to-date database on German importers, exporters, manufacturers, suppliers & service providers. We help promote your company in the German market through our tie-ups with various German trade publications and through the vast network of the local German Chambers of Commerce present in each city in Germany.

For more details, please contact [chaitra.dole@indo-german.com](mailto:chaitra.dole@indo-german.com) Tel: +91 22 66652159

### Indo-German Chamber of Commerce [IGCC] and Sri Lanka

IGCC is proud to announce its association & cooperation with the Sri Lankan German Business Council (SLGBC), the Ceylon Chamber of Commerce (CCC) and the Economic Department of the German Embassy. The objective of the association is to intensify information exchange via trade fairs, trade missions, support delegations, facilitate business transitions and promote vocational training. Sri Lanka holds good potential for foreign companies, particularly in the fields of textile, logistics, infrastructure and tourism and there are several projects underway where they seek Indian & International support.

For more details, please contact [mira.dalvi@indo-german.com](mailto:mira.dalvi@indo-german.com)



### Senior Experten Service (SES)

Since 1983, the Senior Experten Service (SES) has been helping small and medium-sized companies to help themselves, aided by Senior Experts - specialists who, having completed their active professional lives joined SES to pass on their knowledge on a voluntary basis. SES is the Foundation of German Industry for International Cooperation, a non-profit-making organization. SES support may also be available to public institutions, authorities and vocational training institutions. Although assignments mainly take place in developing and emerging countries, they also provide help in Germany.

For further details contact Ms. Sharon Mogose Tel.: 033 22802236 / [sharon.mogose@indo-german.com](mailto:sharon.mogose@indo-german.com)

## Publications

### Greener, Cleaner World: Business Responsibility Initiatives in Eastern India

IGCC Kolkata will come up with a publication titled "Greener, Cleaner World: Business Responsibility Initiatives in Eastern India". This guide will highlight members' initiatives, mainly in the environmental and CSR areas. For details please contact Ms. Rupashri Ghosh, [rupashri.ghosh@indo-german.com](mailto:rupashri.ghosh@indo-german.com) Phone: 033-22837979 / 22837962.

### IGCC Members' Directory 2016-2017 60<sup>TH</sup> Anniversary Edition

#### The Indo-German Chamber's MEMBERS' DIRECTORY \*Now Available\*

A database listing over 6,000 member companies with over 1400 Product Classifications/Services

The Indo-German Chamber of Commerce's new edition of its "Members' Directory" is now available for sale. This Directory serves as a useful guide as it includes information on member companies (including over 800 German companies located in India). Contact [swapna@indo-german.com](mailto:swapna@indo-german.com) to purchase your copy.

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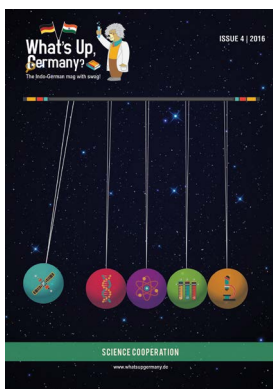
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2017

# NEWSLETTER

**What's Up, Germany?'s  
new issue on  
"Smart Cities" is now  
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Link: [http://  
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## **Partners in Progress German Companies in Eastern India**

Rich natural resources, a well-educated talent pool and the closeness to South-East Asia are some of the advantages that the Region of Eastern India offers. Since the opening of the Kolkata office in 1957, IGCC has promoted business relations between Germany and the region. The company profiles in the publication offer a snapshot of what is possible.  
Contact [rupashri.ghosh@indo-german.com](mailto:rupashri.ghosh@indo-german.com)

## **IGCC Contract Guide (in English)**

The IGCC Contract Guide provides valuable information on Indian contract law and outlines some of its distinctive features. It contains samples of various contracts as Distributorship agreement and Articles of Association. Especially for foreign companies the IGCC Contract Guide serves as a valuable handbook for setting up valid contracts in India.

## **PUBLIC PROCUREMENT IN INDIA – Öffentliche Ausschreibungen in Indien“ (In English & German)**

The publication aims to provide an overview of the existing regulations on public procurement in the Republic of India for public entities, as well as bidders in public tenders. The Indian government presented a new unified procurement law for the Republic of India this year - possibly with a view to the likely conclusion of a free trade agreement with the EU.

## **Joint Ventures, Mergers & Acquisitions in India (in German and English)**

This book serves as a preliminary guide to German/ Indian companies planning a collaboration in India.

## **The Business Law Magazine: a cooperation with the Indo-German Chamber of Commerce**

The Business Law Magazine is an online English-language magazine primarily aimed at company lawyers, managing directors, judges, prosecutors and attorneys in Germany's leading trade partners. In articles written with real-world legal practice in mind, the magazine explores all important questions related to German corporate, commercial, tax, labour, compliance and IP/IT law. <http://www.businesslaw-magazine.com/>

The new Labor Law Magazine is an addition to the Business Law Magazine. With the growing importance of Germany for international investors and companies the Labor Law Magazine has specialized in this topic. Articles written by experienced lawyers deal with various aspects of German Labor Law in an international context.

[http://www.laborlaw-magazine.com/wp-content/uploads/sites/31/2016/05/LaborLawMagazine\\_1-2016.pdf](http://www.laborlaw-magazine.com/wp-content/uploads/sites/31/2016/05/LaborLawMagazine_1-2016.pdf)

For further details please contact [publications@indo-german.com](mailto:publications@indo-german.com) or Tel.: 022-6665 2148

Do write in with your comments, views & suggestions to [Radha Matthai](mailto:Radha Matthai) at [membership@indo-german.com](mailto:membership@indo-german.com)  
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