



Indo-German Chamber of Commerce
Deutsch-Indische Handelskammer
Mumbai · Delhi · Kolkata · Chennai
Bengaluru · Pune · Düsseldorf

NEWSLETTER

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Events

BSCI Internal Auditing Training for Producers – Pilot Course: 11–12th May, New Delhi (2 full days)

Exclusive customized course for BSCI producers to understand the BSCI programme and the BSCI audit process. This pilot course incorporates Accelerated Learning techniques with numerous exercises and activities, focusing on the active participation of producers.

Session will be delivered by the author of the BSCI Auditor Qualification Course.

Network over Mango & Spargel (Asparagus) at the IGCC Business Dinner, 16 May 2017

The Indo-German Chamber of Commerce, in co-operation with Hotel Four Seasons Mumbai, is organising the IGCC MANGO & SPARGEL (Asparagus) EVENING on Tuesday, 16th May 2017, from 7.30 pm to 10.00 pm at the Four Seasons Hotel, Worli, Mumbai. Highlights of the Evening include a fabulous menu comprising White & Green Asparagus dishes along with a variety of Mango delicacies. The evening offers an excellent opportunity to network with the members of the Indo-German business fraternity. Participation Fee is applicable. Reservations are on a 'First Come, First Served' basis. **BOOK your seat/table now.**

For more information contact Honev.mehta@indo-german.com / Dorrel.dacruz@indo-german.com Tel.: 022-66652144/121

or click on the following link: <http://indien.ahk.de/typo3temp/pics/5a96a85bee.png>

Foreign Trade Association (FTA)

FTA is the leading business association of global commerce that promotes the values of international trade and sustainable supply chains. In India, FTA is represented through the Indo-German Chamber of Commerce and is based in the Mumbai office.

FTA's Business Social Compliance Initiative (BSCI) offers virtual and face-to-face workshops for BSCI participants and their producers in India.

Upcoming BSCI face-to-face workshops for producers in India, in May:

09 & 10 May 2017	Food Workshop - Remediation Plan	Mumbai
16 May 2017	Social Management System	Delhi
17 May 2017	Occupational Health and Safety	Delhi
18 May 2017	Worker Involvement in Improving Working Conditions (Grievance Mechanisms)	Delhi

For more information please contact: Natasha Mehta Majumdar (FTA Representative India), Natasha.Mehta-Majumdar@fta-intl.org

Sri Lanka Investment and Business Conclave 2017 30th May – 1st June, 2017

Growth through partnerships - 30th May to 1st June 2017, Colombo, Sri Lanka

This event offers the perfect blend of opportunities aimed at enriching institutional, corporate and individual investors and business houses with a comprehensive set of guidelines for their investment decisions and act as a networking opportunity for introductions to potential business partners.

For more details please get in touch with mira.dalvi@indo-german.com

Join the FTA Conference: Unleash Opportunity, 15 June 2017, Brussels - Belgium

FTA invites interested stakeholders to join its upcoming conference Unleash Opportunity on 15 June, 2017 in Brussels. This conference will explore how opportunities can be unleashed for businesses and communities around the world. No single business, government or organisation can do this alone. It's going to take collaboration and commitment and creative thinking to drive sustainability as common practice in value chains. Unleash Opportunity will unite 400+ large and small companies with NGOs, government representatives, academics and think tanks from around the world to tackle the future challenges of international trade and sustainable supply chain management. Read more and register now! <http://unleashopportunity.fta-intl.org/>

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From the Sri Lanka Desk

The National Chamber of Commerce in Sri Lanka will be hosting the Mahajana Suwadhana International Healthcare Exhibition from the 14th to 16th of July 2017 in Colombo. Additional information can be found at www.nationalchamber.lk and www.mahajanasuwadhana.lk. Please contact mira.dalvi@indo-german.com for further details.

Upcoming Delegation visits to India and Germany:

Special Business Delegation on “Photovoltaic Rooftops & Intersolar Europe” to Germany 28th of May to 4th of June, 2017

The Indo-German Chamber of Commerce (IGCC) and Indo German Energy Forum (IGEF-SO) with support of the National Solar Energy Federation of India (NSEFI), German Solar Association BSW Solar and the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) welcome you to the Special Business Delegation on “Photovoltaic Rooftops & Intersolar Europe” from the 28th of May to 4th of June, 2017 in Frankfurt, Mainz, Kaiserslautern, Munich and Freiburg. Come to Germany and experience photovoltaic soccer stadiums and the Intersolar Europe in Munich, the world’s leading exhibition for solar industry and its partners. Be a part of it!

Please find the agenda here:

http://energyforum.in/download/20170528_PVRooftop_Intersolar/Agenda_StudyTourPV_IntersolarGermany_2017.pdf

Please find the registration form here:

http://energyforum.in/download/20170528_PVRooftop_Intersolar/RegistrationForm_StudyTourPV_Intersolar_Germany_2017.docx

For any further details contact Ms Sumati Sud Sumati@indo-german.com / Tel: 011 47168810

Delegation from India to CMS Berlin 2017 Cleaning. Management. Services. 19-22 September, 2017

CMS is the leading international trade fair for cleaning systems, building management and services. With a professional supporting programme and special shows featuring state-of-the-art equipment, CMS combines a full range of themes at the main meeting place for manufacturers, retailers and service providers. The Indo - German Chamber of Commerce is organizing a B2B delegation to visit this highly significant international trade show for cleaning systems and infrastructure services. For details please contact Rupashri Ghosh at rupashri.ghosh@indo-german.com / 033 – 2283-7970 or visit www.cms-berlin.de

German Delegation visit to India on Sustainable Waste Management, 25-29 September, 2017

A business delegation visit is being organised from Germany to India (Kochi & Mumbai) on the topic of „Sustainable Waste Management“ from 25th -29th September 2017. The delegation trip will be funded by the German Federal Ministry of Economic Affairs and Energy (BMWi). German companies from this sector are invited to join the delegation trip

<http://indien.ahk.de/events/upcoming-events/upcoming-events/events/markterkundung-nachhaltiger-abfallwirtschaft-in-indien/>

Indian delegation to visit Germany in the field of Bioenergy, 9-13 October, 2017

A business delegation visit will be organised from India to Germany on the topic of „Bioenergy“ from 9th -13th October 2017. The delegation trip will be funded by the German Federal Ministry of Economic Affairs and Energy (BMWi). Indian companies from this sector are invited to join the delegation trip.

<http://indien.ahk.de/events/upcoming-events/upcoming-events/events/indian-delegation-to-visit-germany-in-the-field-of-bioenergy/>

German Delegation visit to India on Energy Efficiency and Renewable Energy, 28 November–1 December 2017

A business delegation visit is being organised from Germany to India (New Delhi) on the topic of „Energy Efficiency and Renewable Energy for Self-Consumption for Industrial Customers“ from 28th November to December 1st, 2017. The delegation trip will be funded by the German Federal Ministry of Economic Affairs and Energy (BMWi) as part of the German Energy Solutions Initiative. German companies from this sector are invited to join the delegation trip

<http://indien.ahk.de/events/upcoming-events/upcoming-events/events/energieeffizienz-und-eigenversorgung-mit-erneuerbaren-energien-fuer-industriekunden/>

<http://indien.ahk.de/events/upcoming-events/upcoming-events/events/german-delegation-visit-to-india-on-energy-efficiency-and-renewable-energy-for-self-consumption-for-industrial-customers/>

For additional details on the above two delegations contact Dipti Kanitkar at E-mail: dipti.kanitkar@indo-german.com or call Tel.: 0091 20 41047121

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German Aerospace Delegation to Bengaluru and Chennai, 9th-13th October, 2017

On behalf of the German Federal Ministry for Economic Affairs and Energy (BMWi), the Indo-German Chamber of Commerce in cooperation with the German Aerospace Industries Association (BDL) is conducting a market exploration tour to India from October 9th- 13th, 2017 for German SMEs in the aerospace industry. The market exploration tour to Bengaluru and Chennai will offer German small and medium-sized enterprises a sound market insight and information on export opportunities and key contacts in the industry. Contact [Julia Seibert](mailto:seibert@indo-german.com) at seibert@indo-german.com for further information or click on the link: <http://indien.ahk.de/events/upcoming-events/upcoming-events/events/markterkundung-die-indische-luft-und-raumfahrtindustrie/>

Education & Training

Admissions Open for Post Graduate Programme in Business Administration (PGPBA) Batch 2017-2019

- 18-months, full-time business administration programme based on the German Dual Education System: 1 year general management curriculum at IGTC interspersed with 6 months of cross-functional, on-the-job training in a partnering German organization
- German organizations conduct the Admission Process: only applicants selected by them are given admission to the programme and offered exposure to German processes, practices and work culture
- Programme culminates into sustainable careers in commercial and techno-commercial functions: Sales & Marketing; Accounting, Controlling & Finance; Procurement, Logistics & Supply Chain; Human Resources and Corporate Communication in German and other organizations
- For further information, online application form and printable PGPBA E-Brochure visit www.igtccindia.com

IGTC Mumbai	Ms. Sajita Pradeep	+91-22-22834773	mumbai@igtccindia.com
IGTC Bangalore	Ms. Anitha C	+91-80-40926130	bangalore@igtccindia.com
IGTC Chennai	Ms. Prabha Gurumurthy	+91-44-28340107	chennai@igtccindia.com

Executive Business Management Programme (EBMP) Admissions Open for 2017–2018

- Inviting companies to depute their high performing managers with minimum three years of work experience to gain holistic, cross-functional perspective to all aspects of management, and the essential thought process and skills required to assume leadership positions in the organizations.
- Individuals are also eligible to join this course
- One year, weekend programme with lectures on alternate weekends (Saturday and Sunday) conducted in Mumbai, Pune, Bengaluru, Chennai and Kolkata
- Comprehensive General Management curriculum taught by highly experienced faculty with proven track records in the world of management education
- Teaching pedagogy includes lectures, presentations, case studies, management games, in-class assignments and group work
- Peer group consists of managers from leading Indo-German member companies, resulting in engaging discussions and deliberations in class
- Certificate awarded by the Indo-German Chamber of Commerce
- For further information and printable EBMP E-Brochure visit www.igtccindia.com or contact::

EBMP Mumbai	Ms. Veena Kulkar	+91-22-22822002	ebmp@igtccindia.com	8th Batch starting August 2017
EBMP Bengaluru	Ms. Anitha C	+91-80-40926130	bangalore@igtccindia.com	6th Batch starting July 2017
EBMP Chennai	Ms. Prabha Gurumurthy	+91-44-28340107	chennai@igtccindia.com	3rd Batch starting July 2017
EBMP Kolkata	Ms. Rupashri Ghosh	+91-033-22837970	rupashri.ghosh@indo-german.com	July 2017

Collaborate with IGTC Mumbai as a Partnering Training Organization and participate in the Trainee Selection Process 2017

An opportunity to provide a training position in your organization and to become a joint partner in nurturing management trainees for tomorrow!

The Indo-German Training Centre welcomes the support of IGCC member organizations to provide its management trainees with practical, on-the-job training and the best exposure to world-class processes and management systems in cross functional business departments. The collaboration is critical to sustain the quality of the unique IGTC Post Graduate Program in Business Administration (PGPBA) based on the German Dual Education System.

As a Partnering Training Company, IGCC member organizations are invited to:

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- Conduct the Trainee Selection Process at IGTC Mumbai on 5th- 7th June 2017 to select a management trainee based on their organizational requirements.
- Offer confirmed, on-the-Job management training in the company for six months: November 2017-January 2018 and August-October 2018 -as a part of the PGPBA curriculum.
- Pre-plan the training process with meaningful assignments and live projects, so that the trainee develops under real conditions in the organization, acquires detailed business knowledge and soft skills through mentorship from experienced industry professionals.
- Assess the possibility of a final placement in the organization at the end of the training period, based on overall work performance of the trainees, their career interests and job profiles available within the organisation.

However, **please note that there is no obligation on the part of the organization to recruit the trainee on completion of the practical training.** A stipend must be offered to the trainee for the practical training months, based on the company's policy. We look forward to your positive participation in this training initiative to create better management graduates for the future. **For more details on participation in the Trainee Selection Process, please contact Radhieka R Mehta, Director, IGTC on director@igtccindia.com or call on +91-22-22846830 I+91-22-22822002.**

VETnet

- Within the framework of the VETnet project the Indo-German Chamber of Commerce promotes German-style vocational education and training in India. In November 2015 a pilot project started in Pune. **For more information contact** us at vetnet@indo-german.com or call +91 20 41047123

EUREM Energy Efficiency Trainings 2017 in Mumbai, Pune, Delhi, Bengaluru and Kolkata

- EUREM is the energy efficiency training of the Indo-German Chamber of Commerce that supports your company in development and implementation of commercially viable energy efficiency measures. You and your employees can learn how to optimize your company's energy consumption while reducing its energy costs and its carbon footprint. All successful participants will receive a globally recognized certificate for being an Energy Efficiency Specialist. For more information please contact Mr. Harshad Phadnis at harshad.phadnis@indo-german.com
 Tel.: +91 22 66652128 or visit <http://indien.ahk.de/training/eurem-energy-efficiency-specialist/>

ProRecognition: Recognition of Qualifications in Germany

Aspiring to work in Germany? Let IGCC guide you with information on recognition of your qualifications with its new project ProRecognition. Recognition is mandatory to be able to work in certain regulated professions. For others it is helpful to get better prospects in the German job market. IGCC provides free consultation services for review of your qualifications, guides you through the steps of recognition.

For more information contact aadishree.iamkhedkar@indo-german.com / 020 410 47 124

Business Enquiries

Indian suppliers/manufacturers of Ayurvedic/Herbal Products

Compware Medical GmbH (SUMERU GmbH & Co KG in establishing) is looking for Indian suppliers/ manufacturers of Ayurvedic/Herbal Products. The range of products required are: Teas, Ayurvedic chai cookies, Honey, Food supplements, Cosmetics and hygienic products, Cleansing lotions, Soaps, Styling mousse and Hair conditioners, Bath essences, Scented candles, Day and night face creams, Body lotions/ oil, Hand lotions and Room scents. For further information on selection criteria for Indian companies please contact

Ms. Monaz Desai Tantzschler at monaz.desai@indo-german.com or call 020 41047118 with a brief profile about your company and products.

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Regional Events

KOLKATA

IGCC Kolkata office is offering their **Conference Room** to its members for their internal meetings or seminars.

For further details please contact **Ms. Rupashri Ghosh**, Executive Tel: 033 22837970/ 22802236/22837962 Email rupashri.ghosh@indo-german.com

BENGALURU

•Office-in-Office offer

IGCC Bengaluru offers an independent cabin within its premises on Cunningham Road, located in a central business district.

For further details contact **Mrs. Bernardine Tavares** btavares@indo-german.com Tel: 080-22265650

PUNE

•Aspire to study at one of Germany's best Business Schools?

Meet Frankfurt School of Finance & Management for an Info & Counselling Event in Pune

Date: Sat 6th May Time: 11am Venue: Frankfurt School India Office C/o Indo-German Chamber of Commerce

710 Nucleus Mall, 1 Church Road, Opp. Police Commissioner's Office, Pune 411001

RSVP/Registration: Please email s.joshi@int.fs.de

•Partner Support Program (PSP)

IGCC provides support to expatriates and their spouses to ease their experience abroad in terms of advice for work and career, intercultural trainings and social work. The program also entails language courses and management degree courses.

For more information contact the IGCC PSP counsellor **Judith Evers** judith.evers@indo-german.com/

Monaz Desai Tantzsch monaz.desai@indo-german.com or visit <http://indien.ahk.de/services/partner-support-program/>

•Office-in-Office Offer

The Indo-German Chamber of Commerce in Pune (located at: 710 Nucleus Mall, 1 Church Road, Opp. Police Commissioner's Office, Pune 411001) offers a separate office cabin within its premises. Use our brand new conference room with flexible seating arrangements and all AV equipment installed.

For further details contact **Florian Wenke** florian.wenke@indo-german.com or call +91 20-41047193

German Trade Fairs

Important: To avoid a last minute rush, all those planning to travel to Germany to visit/ exhibit at Trade fairs can apply for a Schengen visa at the Visa Application Centre. Passports issued more than 10 years ago will not be accepted. Passport validity should be least 3 months beyond the intended duration of stay in the Schengen territory and needs to contain at least two empty pages. Visa Information & requirements are available at

www.mumbai.diplo.de/Vertretung/mumbai/en/04/Visabestimmungen/schengen.html

NUREMBERG Trade Fairs

BIOFACH CHINA 2017, May 25-27, 2017, Shanghai

Since 2012, the consumption of organic food accounted for 1.01% of the whole consumption of food, up by 0.65% compared with 0.36% in 2007. It is predicted that the Chinese organic market scale will reach 24.8 billion to 59.4 billion RMB in 2015. According to the growth momentum, the market share of organic food is going to reach 2% among the overall food market. Organized by NürnbergMesse and China Green Food Development Center, BIOFACH CHINA is the daughter show of BIOFACH, the world's biggest organic trade fair annually held in Nürnberg, Germany. Since 2007, BIOFACH CHINA has developed into the most influential organic trade fair in China. Under the patronage of IFOAM, it is the only trade fair in China which specially focuses on certified organic products. The 11th BIOFACH CHINA will be held from May 25 to 27, 2017 at Shanghai World Expo Exhibition & Convention Center. For more details please visit the website www.biofachchina.com/en

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FCE PHARMA 2017, 23-25 May, 2017, Sao Paulo, Brazil

The International Exhibition of Technology for the Pharmaceutical Industry is scheduled to be held from 23rd to 25th May 2017 in Sao Paulo, Brazil. FCE Pharma features companies that serve the entire production chain of the pharmaceutical industry, especially the stages of manufacturing, supplying and distribution of goods and services, including: Raw materials, chemicals, packaging, labels and tags, machinery and equipment, services for the pharmaceutical industry, pharmaceutical engineering, processes, quality control, contamination control, transportation and logistics, outsourcing and consultancy, laboratory and analytical equipment, process equipment, valves, sprays, industrial automation, technology and printing for the pharmaceutical industry. For more details please visit www.fcepharma.com

AUTOMOTIVE ENGINEERING EXPO, 30-31 May, 2017, Nuremberg, Germany

The trade show for automotive engineers with focus on the car body process chain will take place in Nuremberg from 30-31 May, 2017. Experts from the automotive manufacturers and automotive system suppliers meet at AUTOMOTIVE ENGINEERING EXPO for a focused exchange of views on car body development, painting and assembly. The AUTOMOTIVE ENGINEERING EXPO is the world's only trade exhibition that shows trends, innovations, products and services for the entire car body process chain – from concept to final assembly - all concentrated in one place. The concept of the exhibition was decisively designed and supported by OEM engineering experts. For more details please visit www.automotive-engineering-expo.com

SENSOR+TEST, 30 May to 1 June 2017, Nürnberg, Germany

The leading international trade fair for sensor, measuring, and testing technology will be held from 30th May to 1st June, 2017 in Nürnberg, Germany. The 2016 trade fair with its 586 exhibitors from 32 nations imposingly presented the entire spectrum of measuring and testing system expertise from sensors to computers. The AMA Conferences "SENSOR 2017" and "IRS² 2017" being held parallel to the exhibition will enrich the event with scientific facts and outlooks for the future of this industry. The SENSOR+TEST is a must-go venue for developers and engineers from all industries as well as for technically oriented engineering and science students. Without today's sensor and measuring technology, appliances, machines, systems, and industrial processes could not be designed according to the state of the art or further developed in view of future innovations. Moreover, without the latest testing technology, the ever-increasing standards of quality could not be met within the cost limits imposed by external factors. There is no comparable platform where innovative users can meet so many important innovative suppliers of sensor, measuring, and testing technology from all over the globe. For more details please go through the website www.sensor-test.de/en

MT-CONNECT 2017, June 21-22, 2017, Nuremberg

The trade fair for the medical technology industry is scheduled to be held from 21-22 June 2017 in Nuremberg, Germany.

Demands in the medical technology industry have increased considerably in the last few years – but so have its possibilities and opportunities. Thanks to digitalisation and progress in electrical engineering, the medical technology world is experiencing a revolution which is affecting the entire industry at the moment. MT-CONNECT is therefore going to be the first port of call for suppliers; after all, it's their innovative processes, components and services that will dictate which direction the industry moves in next. Microtechnologists, nanotechnologists, metal, plastic and mould producers, engineers and even IT professionals will meet manufacturers, users and representatives from research institutes and associations. This means MT-CONNECT will not only be portraying the current state of the industry, but also offering visitors and exhibitors opportunities to learn about path-breaking developments and get to know cooperation and business partners.

For more details please visit the website www.mt-connect.de/en

BIOFACH AMERICA, 14-16 September, 2017, Baltimore, USA

The organic and natural products sector meets at the organic exhibition in Baltimore, U.S.A from September 14 - 16, 2017. BIOFACH AMERICA - ALL THINGS ORGANIC offers manufacturers and traders the opportunity to get to know the North American organic market better. Besides inspiring meetings at the trade show, Baltimore is the ideal place for planning trade connections and making contact. Nowhere else do all the customers, suppliers, partners and potential new customers meet personally in a comparable way than at the BIOFACH trade fairs. It is the most important platform for organic products at the US east coast. Manufacturers present their company and products to the whole community and observe as well as analyse the market and position themselves for the competition at the same time. BIOFACH AMERICA - ALL THINGS ORGANIC is co-located with the 32nd Natural Products Expo East in Baltimore. BIOFACH AMERICA - ALL THINGS ORGANIC belongs to the BIOFACH network family whose world leading trade show takes place in Nuremberg, Germany. The last edition of BIOFACH AMERICA - ALL

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THINGS ORGANIC welcomed **about 190 purely organic exhibitors** showing their purely organic product lines to more than **28,000 visitors**. For more details, please visit the website: www.biofach-america.com

POWTECH, 26-28 September, 2017, Nuremberg, Germany

POWTECH, the leading trade fair for Processing, Analysis, and Handling of Powder and Bulk Solids will be held in Nuremberg, Germany from 26-28 September. It is the world's undisputed number one for powder, granule and bulk solids technologies. It reflects the current state of the art in mechanical processing technologies and instrumentation – and so provides a unique overview for a variety of industries from glass, building materials and paper to pharmaceuticals, chemicals and food. Experts visit POWTECH to look for pioneering innovations in size reduction, screening, mixing, conveying, dosing or granulating and many other processes. 49 % of the exhibitors reached their major target gross during POWTECH, 93 % of the POWTECH visitors influence procurement decisions in their company, 87 % of the exhibitors expect noticeable follow-up business. This event provides a presentation platform for innovations and advancements in processes for the manufacture of quality products made and processed from powder, granules, bulk solids and liquids – also for the environmental and recycling sector. For more details, please visit the website: www.powtech.de/en

For details on Nuremberg Fairs contact Ms. Haleema Sayed haleema-sayed@nm-india.com/+91 22 62165302 or Ms. Nidhi Malviya at nidhi.malviya@nm-india.com / +91 22-62165310

SPIELWARENMESSE Events

- Kids India 2017: 20-22.09.2017, Mumbai, India
- Insights-X 2017: 05-08.10.2017, Nuremberg, Germany
- Kids Turkey 2017: 26-29.10.2017, Istanbul, Turkey
- Spielwarenmesse® 2018: 31.01-04.02.2018, Nuremberg, Germany

Space bookings for Spielwarenmesse® 2018 are now open.

For further details please contact: **Ms. Tanu Ailawadi** t.ailawadi@spielwarenmesse.in

BERLINTrade Fairs

CE China 2017, 4-6 May, 2017

In 2016, Consumer Electronics China (CE China) premiered at the Shenzhen Convention & Exhibition Centre. The international brand show for consumer electronics & home appliances is held by IFA Berlin with strong support from the Shenzhen Government & other retail groups. In its second edition it will take place from May 4-6, 2017 at the same venue. The show has a strong retail focus and unites international exhibitors with leading Chinese retailers such as Suning, Alibaba and Gome. CE China has partnered with TechCode for their start-up area. TechCode will offer full sponsorships to start-ups who join CE China and cover booth rental as well as flight costs. To visit, be sure to register online before 4th May for a free entrance to CE China! Also attend the CE China Keynotes where prominent speakers from the field of consumer electronics & home appliances share their personal vision.

ITB China 2017, 10-12 May, 2017

The marketplace for China's travel industry. The first ITB China ever opens its gates from 10-12 May, 2017 at the Shanghai World Expo & Exhibition Centre.

Brand new products and treasures of tourism connect with the best industry experts all at one place. It's all there at ITB China. Be a part of this new and outstanding travel trade show by registering online at <http://www.itb-china.com/trade-visitors/visitor-registration/>

Stage|Set|Scenery 20-22 June, 2017, Berlin

An international trade fair and conference for theatre, film and entertainment technology focusing on: stage machinery, drive and control systems, architecture and planning, lighting, acoustics, audio, video and media engineering, studio technology, events, museum technology, decoration and furnishings, make-up and costume design and safety engineering. It takes place on the Berlin Exhibition Grounds bi-annually in June. This year it will be held from 20-22 June. The trade show is organised by Messe Berlin GmbH and Deutsche Theatertechnische

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Gesellschaft (DTHG), its non-commercial sponsor. In 2015, there were 270 exhibitors from 24 countries and more than 6000 trade visitors who came to see Stage|Set|Scenery

IFA Berlin 2017, 1-6 September, 2017, Berlin

The world's meeting place for the consumer electronics & home appliances industry. 1-6 September 2017 is where key retailers, buyers and industry experts and media gather in Berlin to see the latest launches & innovations in this industry. At IFA 2016, 1800 exhibitors presented their products & innovations to over 240,000 visitors. During the trade fair, visitors can attend the IFA + Summit & keynote conferences where prominent international decision makers from the fields of consumer electronics, home appliances and related industries share their vision.

IFA Global Markets for trade visitors only, runs concurrently to IFA from 3-6 September. A pure B2B market place for suppliers, component manufacturers and OEMs to meet clients and partners from the CE / HA industry, IFA Global Markets takes place at the Berlin station approx. 30 minutes from the fair grounds.

CMS Berlin, 19-22 September, 2017, Berlin

The international trade show for cleaning systems and infrastructure services will be held in Berlin from 19-22 September 2017. It serves as an ideal platform for new contacts and potential business deals in the international cleaning market. Held every two years, the event has been firmly established as the main meeting place for the European cleaning industry. In 2015, there were 377 exhibitors from 20 countries displaying a unique range of products, systems and techniques to more than 16000 global trade visitors. Visitors come from the healthcare sector, facility management companies, hotel & catering industry, public contractors, construction companies etc. The latest in cleaning machinery, accessories, cleaning agents, hygiene products, protective clothing, property management & support services is displayed at CMS Berlin.

ITB Asia, 25-27 October, 2017, Singapore

Asia's leading travel trade show will take place from 25-27 October 2017 at the Marina Bay Sands, Singapore. Held each year in Singapore, ITB Asia is well segmented into Leisure Travel, Business Travel, MICE. In 2016 ITB Asia witnessed almost 10000 trade attendees and 846 exhibitors. 895 high-quality buyers in terms of purchasing power networked over pre-scheduled appointments. The trade show floor represents the full spectrum of global tourism at all levels of the value added chain from destinations to tour operators, booking systems, airlines and rental cars to online reservation systems, youth travel and employment.

Bazaar Berlin, 8-12 November, 2017, Berlin

Every year in November around 40,000 visitors come to the Berlin Exhibition Grounds to purchase exotic articles from around the world, either to keep or to give away as gifts. Some 500 exhibitors from 60 countries make sure that the bazaar-like atmosphere on the exhibition grounds is something special. Sections include the World Market with exotic goods and typical locally made handicrafts from around the world, Art + Style, featuring fashion items with a personal touch, jewellery and accessories, as well as Natural Living with a wide variety of health products. India too showcases a wide variety of items including but not limited to scarves alone, like home furnishings, home textiles, costume jewellery, handicrafts, wooden items, tribal arts, handbags, leather, spices etc. In 2016 there was even more interest in fair trade products. More than 90 per cent said they would be back for the next Bazaar Berlin in November 2017 from 8-12.

For all information on Berlin Fairs, contact Deepika Unni at berlinfairs@indo-german.com Tel: 22 66652169

HAMBURG Trade Fairs

Mineralien Hamburg 2017, 1-3 December, 2017, Hamburg

North Europe's biggest mineral and jewellery show, Mineralien Hamburg will be held in Hamburg from 1-3 December 2017. On display are minerals, fossils, gemstones & jewellery making it the fourth largest mineral show in the world. More than 400 exhibitors from 34 nations show their interesting pieces to collectors, enthusiasts and the plain curious. It is aimed both at the specialist and the final consumer. The perfect timing during the pre-Christmas season reinforces a very positive buying behavior from visitors. Spread over 4 halls there are a fair number of exhibitors from India displaying their products.

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WindEnergy Hamburg 2018, 25-28 September, 2018, Hamburg

The world's leading expo for wind energy will take place in the wind capital of Germany i.e. Hamburg from 25-28 September, 2018. Held every two years it is the biggest meeting place for the wind industry. This leading international expo for onshore and offshore wind reflects the global market and the whole of the value chain. It is the meeting point for decision makers in the energy sector from all parts of the world. At the last WindEnergy in 2016, 35,000 visitors from 48 countries and 1,400 exhibitors from 34 countries were present. From India, 3 companies participated at the WindEnergy Hamburg in 2016. More information is available on www.windenergyhamburg.com

For all information on Hamburg Fairs, contact Deepika Unni at hamburgfairs@indo-german.com or call 022 66652169

HANNOVER MESSE, Hannover, Germany

Ms. Ashwini Mistry, Project Manager at ashwini.mistry@hmf-india.com or call +91 22 66875530/+91 9870150907

Indian Trade Fairs

Kids India 2017, 20-22 September 2017, Bombay Convention & Exhibition Centre, Mumbai

The 5th edition of India's largest B2B fair for children's products such as toys, games, sports and hobby articles, baby and infant products, stationery etc. will be held from 20-22 September, 2017 in Mumbai. The fair is organized by Spielwarenmesse India Pvt. Ltd. supported by the Indo-German Chamber of Commerce (IGCC), Sports Goods Export Promotion Council (SGEPC) and The All India Toy Manufacturers' Association (TAITMA). The fair will have a special area for 'Back to School' products as well as a 'World of Toys' pavilion for international companies. Bookings are open and space is being allocated on a first come, first served basis.

For further details please contact Ms. Tanu Ailawadi t.ailawadi@spielwarenmesse.in

INMEX SMM India 2017: 3-5 October, 2017, Bombay Exhibition Centre, Mumbai

The global fair organisers Hamburg Messe und Congress GmbH (HMC) and Informa Exhibitions are combining forces again to prepare the second round of Southern Asia's biggest and most important maritime conference and trade fair. The joint venture of INMEX and SMM will take place from 3 to 5 October, 2017 at the Bombay Exhibition Centre, Mumbai. More than 600 exhibitors from 30 different countries, approximately 8,000 industry visitors, and 6,600 square meters of exhibition area, not to mention more than 300 B2B meetings, made the 2015 fair the top event of South Asia's maritime sector. Many countries, including Germany, the United States, Denmark, China, the Netherlands and Norway, are planning to set up national pavilions. The fair will be accompanied by an attractive conference program featuring high-level industry representatives discussing current developments in the region. For further information visit www.inmex-smm-india.com, contact Lukas Schmitz, Hamburg Business Manager, Hamburg Representation Mumbai, Indo-German Chamber of Commerce +91-22-66652 150 lukas.schmitz@hamburgmumbai.com / Christoph Lücke at christoph.luecke@hamburg-messe.de or call +49 40 3569-2135.

Broadcast India Show 2017, 12-14 October 2017, Bombay Convention & Exhibition Centre, Mumbai, India

NürnbergMesse India is pleased to announce its association with Broadcast India Show. The 27th edition will be held from 12-14 October at Bombay Convention & Exhibition Centre, Mumbai, India. Broadcast India Show is the number one trade show focussing on technology that powers India's vast entertainment and infotainment industry. The show will showcase the latest in Film, Television, Pro-Audio, 3D, Broadcasting, Digital Cinema, Radio, Mobile, IPTV and VR Technology from across the world and within the subcontinent. For further information please visit www.broadcastindiashow.com or contact Ms. Kavita Meer at connect@broadcastindiashow.com bis@nm-india.com or call +91 22 22 15 13 96/ +91 11 47 16 88 88

BIOFACH INDIA together with INDIA ORGANIC 2017, 9th –11th November 2017, India Exposition Mart Ltd., Greater Noida, Delhi/NCR, India

The 9th edition of BIOFACH INDIA together with INDIA ORGANIC – an "International trade fair for organic products" is scheduled to be held from November 9–11, 2017 in Delhi / NCR, India. The organizers of the trade fair are NuernbergMesse India and the co-organizers are the International Competence Centre for Organic Agriculture.

The event is further supported by the Indo-German Chamber of Commerce. This event is a perfect blend of International Trade Fair, Networking Platform, International Buyer's Delegation, High Quality Conference, education and a host of cultural activities and initiatives for the promotion of the organic industry. The product spectrum at BIOFACH INDIA

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together with INDIA ORGANIC includes – organic aquaculture, organic dried fruits, organic tea, coffee and cocoa, organic fruits and vegetables, organic cotton and cotton products, organic essential and Ayurveda oils, organic fruit concentrates and fruit juices, organic, kernel and pulses, organic herbs, herbal extracts, herbal and medical supplements, organic oils and oil seeds, organic processed and semi-processed food, organic rice, honey, sugar and syrups, organic spices and seasonings, natural cosmetics and personal care items, services and consultancy for organic production and many more. Use BIOFACH INDIA together with INDIA ORGANIC as a perfect stage for your organic products and insights into the Indian Organic Market! For further information visit www.biofach-india.com or contact Priya Sharma at priya.sharma@nm-india.com or call +91 11 47168830

IMTEX Forming 2018 at BIEC, Bengaluru, 25-30 January, 2018

Indo German Chamber of Commerce once again is organising a German Pavilion at IMTEX Forming 2018. An initiative of IMTMA, IMTEX FORMING is a flagship event for the Indian metal forming industry. It is South and South East Asia's apex exhibition showcasing the latest trends as well as technological refinements from India and other global players. The mega event attracts visitors from a wide spectrum of manufacturing and ancillary industries including key decision and policy makers as well as industry captains who are keen to source latest technologies and manufacturing solutions for their product lines.

For registration please contact **Mr. Surjit S. Suri** at surjit.suri@indo-german.com

HPCI-CCC India 2018, 31st Jan – 1st Feb 2018, Bombay Convention & Exhibition Centre, Mumbai, India

HPCI-CCC India is recognized as the leading show for the Home and Personal Care Ingredients segment in India. The 8th edition of HPCI India in cooperation with The Indian Care Chemical Convention (CCC) will take place from 31st Jan – 1st Feb, 2018 in Mumbai, India. The exhibitor spectrum at HPCI-CCC India includes products and services from Personal Care, cosmetics, detergents and home care ingredients raw materials and chemicals suppliers. The personal Care, Home Care and Cosmetic Segments in India is a fast growing segment, which has so far only seen the tip of the iceberg in terms of its true potential. This growth will continue to be fuelled by highly aspirational and young middle- class sector of over 300 million people in India. Speciality Chemicals and Ingredients form the functional core of products in these segments. For further information visit <http://www.hpci-india.com> or contact Ms. Chaitali Davangeri at chaitali.davangeri@nmindia.com or call +91 98921 65683

ACREX India 2018, 22nd–24th February 2018, Bangalore International Exhibition Centre (BIEC), Bengaluru, India

The 19th edition of ACREX India will be conducted at Bangalore International Exhibition Centre, Bengaluru, India. ACREX India is an all-encompassing event apart from focusing on just HVAC&R. The Exhibition will feature diverse Building Engineering Services that include Electrical & Plumbing Services Building Automation and the ever growing Cold Chain Industry. The key highlights of the event are: •More than 450 Exhibitors •35,000 Business Visitors •Power Packed Workshops / Seminars •Platform to meet International heads of 25+ countries.

For further information please visit <http://www.acrex.in> or contact Mansi Chawla at manasi.chawla@nm-india.com or call +91 11 47168831

Fire & Security India Expo 2017: 22nd–24th February 2018, Bangalore International Exhibition Centre (BIEC), Bengaluru, India

The second edition of Fire & Security India Expo (FSIE) will be held from 22-24 February, 2018 at Bangalore International Exhibition Centre, Bengaluru, India. The event is organised by NürnbergMesse India in collaboration with the Fire & Security Association of India. FSIE is the first ever trade show expo and multi-dimensional platform that combines solutions for passive, active and organisational Fire Safety and Security Management. Here, official experts, Architects, Building Engineers, members of leading security and fire prevention bodies and other stakeholders from the world over gather to disseminate information, gather knowledge, exchange ideas, exhibit, debate innovative perspectives, solutions and products for fire safety and security. With a result of India's economic evolution, the awareness about Fire Safety and Security in our country has grown exponentially. For further information visit www.fsie.in or contact Mr. Shyam Shankar at fsie@nm-india.com or call +91-7397 775997

PAINTINDIA 2018, 8th–10th March, 2018: Bombay Convention and Exhibition Centre, Mumbai, India

The PAINTINDIA series of exhibitions, since their inception in 1993, have been the pioneering and premier coatings exposition for the coatings industry in the Indian sub-continent. The next exhibition will be organised in Mumbai from 8th – 10th March 2018. PAINTINDIA has built a place for itself as the pioneer and the only journal in the coating industry not only in India, but in the entire Far East. It has all along championed the cause of the coating industry to the extent that the Indian Industry looks up to the journal for objective presentation of news, independent expression of views and dissemination of information in continuing research in coatings and raw materials, and its allied fields. For Space Booking, please email **Ms. Chaitali Davangeri** at chaitali.davangeri@nm-india.com Tel.: 91 11 47168823 Mobile: +91 98921 65683

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Powder & Bulk Solids India 2016, 11th–13th October 2018, Bombay Convention & Exhibition Centre, Mumbai, India

Powder & Bulk Solids India is the Indian event for mechanical Processing Technologies and Bulk Solids Handling Technologies. The exhibition with accompanying conference is the high quality get-together for process technicians, process engineers, production managers and scientists. At the exhibition, manufacturers and suppliers of mechanical processing and material handling technologies are showcasing all kinds of solutions for: -> Conveying -> Transporting -> Storing -> Size Reduction -> Screening -> Mixing -> Granulation For Powder -> Granules and Bulk Solids. Basic processing technologies for powder and bulk material, plant engineering, processing components and other products related to the chemical, food, cement, mining and ports industry will be shown at the exhibition – meet key players from India and from all over the world at India's most diversified exhibition.

For further information visit www.powderbulksolidsindia.com or contact Priya Sharma at priya.sharma@nm-india.com or call +91 11 47168830

ALUCAST 2018, 6-8 December 2018, DELHI, NCR

India's biggest exhibition for the Aluminium Die Casting Industry, ALUCAST 2018 will take place from the 6th - 8th December at DELHI – NCR. Over 100 companies from countries including China, Japan, Germany, Switzerland, Taiwan, Italy and Spain will showcase the latest cutting edge technology and innovative solutions. The Exhibition is being organized by The Aluminium Casters' Association of India and the Event is produced by NürnbergMesse India.

The event is also supplemented by a high level conference program addressing the needs of the Industry. For further information visit www.alucast2016.com or contact Ms. Rucheeka Chhugani at rucheeka.chhugani@nm-india.com or call +91 11 47168828

Services

German Trade & Information

If you are looking at doing business in Germany, we help you to find the right business partner in Germany. You can avail of our vast up-to-date database on German importers, exporters, manufacturers, suppliers & service providers. We help promote your company in the German market through our tie-ups with various German trade publications and through the vast network of the local German Chambers of Commerce present in each city in Germany.

For more details, please contact chaitra.dole@indo-german.com Tel: +91 22 66652159

Indo-German Chamber of Commerce [IGCC] and Sri Lanka

IGCC is proud to announce its association & cooperation with the Sri Lankan German Business Council (SLGBC), the Ceylon Chamber of Commerce (CCC) and the Economic Department of the German Embassy. The objective of the association is to intensify information exchange via trade fairs, trade missions, support delegations, facilitate business transitions and promote vocational training. Sri Lanka holds good potential for foreign companies, particularly in the fields of textile, logistics, infrastructure and tourism and there are several projects underway where they seek Indian & International support. **For more details:** mira.dalvi@indo-german.com

Senior Experten Service (SES)

Since 1983, the Senior Experten Service (SES) has been helping small and medium-sized companies to help themselves, aided by Senior Experts - specialists who, having completed their active professional lives joined SES to pass on their knowledge on a voluntary basis. SES is the Foundation of German Industry for International Cooperation, a non-profit-making organization. SES support may also be available to public institutions, authorities and vocational training institutions. Although assignments mainly take place in developing and emerging countries, they also provide help in Germany. **For further details contact Ms. Sharon Mogose** Tel.: 033 22802236 / sharon.mogose@indo-german.com

Publications

Greener, Cleaner World: Business Responsibility Initiatives in Eastern India

IGCC Kolkata will come up with a publication titled "Greener, Cleaner World: Business Responsibility Initiatives in Eastern India". This guide will highlight members' initiatives, mainly in the environmental and CSR areas. For details contact Ms. Rupashri Ghosh, rupashri.ghosh@indo-german.com Phone: 033-22837979 / 22837962.

IGCC Members' Directory 2016-2017 60TH Anniversary Edition



Indo-German Chamber of Commerce
Deutsch-Indische Handelskammer
Mumbai · Delhi · Kolkata · Chennai
Bengaluru · Pune · Düsseldorf

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A database listing over 6,000 member companies with over 1400 Product Classifications/Services. The Directory serves as a useful guide as it includes information on member companies (including over 800 German companies located in India). Contact swapna@indo-german.com to purchase your copy.

Partners in Progress German Companies in Eastern India

Rich natural resources, a well-educated talent pool and the closeness to South-East Asia are some of the advantages that the Region of Eastern India offers. Since the opening of the Kolkata office in 1957, IGCC has promoted business relations between Germany and the region. The company profiles in the publication offer a snapshot of what is possible. **Contact** rupashri.ghosh@indo-german.com

IGCC Contract Guide (in English)

The IGCC Contract Guide provides information on Indian contract law and outlines some of its distinctive features. It contains samples of various contracts as Distributorship agreement and Articles of Association. For foreign companies the IGCC Contract Guide serves as a handbook for setting up valid contracts in India.

PUBLIC PROCUREMENT IN INDIA – Öffentliche Ausschreibungen in Indien” (In English & German)

The publication aims to provide an overview of the existing regulations on public procurement in the Republic of India for public entities, as well as bidders in public tenders. The Indian government presented a new unified procurement law for the Republic of India this year - possibly with a view to the likely conclusion of a free trade agreement with the EU.

Joint Ventures, Mergers & Acquisitions in India (in German and English)

This book serves as a preliminary guide to German/ Indian companies planning a collaboration in India.

The Business Law Magazine: a co-operation with the Indo-German Chamber of Commerce

The Business Law Magazine is an online English-language magazine primarily aimed at company lawyers, managing directors, judges, prosecutors and attorneys in Germany's leading trade partners. In articles written with real-world legal practice in mind, the magazine explores all important questions related to German corporate, commercial, tax, labour, compliance and IP/IT law. <http://www.businesslaw-magazine.com/>

The new Labor Law Magazine is an addition to the Business Law Magazine. With the growing importance of Germany for international investors and companies the Labor Law Magazine has specialized in this topic. Articles written by experienced lawyers deal with various aspects of German Labour Law in an international context.

http://www.laborlaw-magazine.com/wp-content/uploads/sites/31/2016/05/LaborLawMagazine_1-2016.pdf

Do write in with your comments, views & suggestions to Radha Matthai at membership@indo-german.com

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