



Indo-German Chamber of Commerce
Deutsch-Indische Handelskammer
Mumbai · Delhi · Kolkata · Chennai
Bengaluru · Pune · Düsseldorf

NEWSLETTER

No. 169 | AUGUST 2019

Contents

Events

Education & Training

Business Enquiries

Regional Events

Trade Fairs in GERMANY

Trade Fairs in INDIA

Services

Publications

NEWSLETTER

EVENTS

Train-The-Trainer Workshop - 'VYAAPAR SE VYAAPAR KO BUSINESS INTEGRITY' August 20-21, 2019

In partnership with the Indo-German Chamber of Commerce, the Alliance for Integrity will be organizing a two-day Training Program 'Vyapar Se Vyapar Ko' on Business Integrity at the Indian School of Design and Innovation, Lower Parel, Mumbai on August 20th and 21st, 2019.

The **first day** of the Train-the-Trainer (ToT) program is aimed at providing tools and methods on concepts of anti-corruption to compliance officers from reputed large companies and MNCs, willing to become trainers to train representatives from Small and Medium Enterprises (SMEs) on having effective compliance mechanism in place.

The **second day** of the training program is also open to representatives from SMEs who would be trained by the newly inducted trainers in collaboration with experts from the Alliance for Integrity. The benefit is mutual. While the large companies will deepen their knowledge about compliance and receive the necessary skills to train their partners in the supply chain, the SMEs will become more competitive by growing more resilient towards corruption. [Register now, join the workshop and become a Trainer for business integrity!](#)

For more information, please contact Johannes Kotschenreuther Senior Manager – DEinternational Services | Sustainability at +91-22-66652 141 or email johannes.k@indo-german.com

German Business Delegation to Bangladesh, 8th-12th September, 2019

OAV (German Asia-Pacific Business Association) in cooperation with IGCC are organizing a German business delegation to Bangladesh (Dhaka and Chittagong) from 8th to 12th September, 2019. The program will include meetings with government and business representatives as well as factory visits. **Interested parties may contact IGCC Kolkata, Ms Sabina Pandey at calcutta@indo-german.com, Phone: 033-2283 7962/ 2280 2236/ 2283 7970).**

Business initiation for German companies in the field of civil and IT- security technologies and services, Delhi, Hyderabad & Bengaluru, 16th-20th September, 2019

The Indo-German Chamber of Commerce is organizing a business delegation to India on behalf of the Federal Ministry for Economics and Energy for 8-12 German companies. **For further information on the delegation please get in touch with Julia Seibert, IGCC Düsseldorf (Seibert@indien.ahk.de).**

INMEX SMM India - South Asia's largest maritime exhibition and conference - CIMAC circle on the topic "MARPOL 2020 compliance- Stakeholders readiness" announced for the 4th of October!

From 3-5 October, 2019, the 3rd INMEX SMM India - South Asia's largest maritime exhibition and conference will take place at the Bombay Exhibition Centre in Mumbai, India. INMEX SMM India covers the entire range of maritime technologies and services and offers suppliers and investors the ideal starter platform into the South Asian market or the opportunity to expand their business relations in the region. German companies can now register their Indian subsidiaries for the German pavilion if they offer German products. Furthermore, there is the opportunity to promote companies in the information centre. We will be happy to inform you about your individual exhibition opportunities, either with independent stand space or within a national pavilion. **For further information, please contact Lea Miram lea.miram@hamburgmumbai.com**

German Days & Mumbai Oktoberfest 2019, 10th to 13th, October, 2019

After a successful second year in 2018, the German Days in Mumbai is back to enthrall you in 2019! Accompanied by the ever so popular Mumbai Oktoberfest, the German Consulate and the Chamber look forward to your support to host an even bigger event in 2019. **For details of participation as partners, sponsors and exhibitors please get in touch with mira.dalvi@indo-german.com / 020 4104 7100**

NEWSLETTER

Pune Oktoberfest 2019, 18th to 20th October, 2019

Now in its 12th year, the ever loved Oktoberfest is back to entertain Pune-kars once again! This year it will be combined with the Derby creating an even bigger splash! **For details of participation as partners or sponsors please get in touch with mira.dalvi@indo-german.com / 020 41047100**

India Week Hamburg 2019, 28th October to 3rd November, 2019

More than seven days to explore India's diversity in Hamburg – "India Week Hamburg" features a wide ranging program on current developments in Indian business, politics, society, science and culture. Let's celebrate the relationship between the Free and Hanseatic City and its partner country India together!

For further information, please contact Lea Miram lea.miram@hamburgmumbai.com

Business Opportunities for German Environmental Technologies, Delhi & Kolkata, 11th–15th November, 2019

On behalf of the Federal Ministry for Economics and Energy the Indo-German Chamber of Commerce is organizing a business delegation to India for 8-12 German companies. Solutions for air pollution combat, control and air purification systems are in high demand. **For further information on the delegation please get in touch with Julia Seibert, IGCC Düsseldorf (Seibert@indien.ahk.de)**. Deadline for registration of the German companies is 9th August, 2019.



As the leading global business association for open and sustainable trade, **amfori** brings together over 2,000 retailers, importers, brands and associations from more than 40 countries. We believe in a world where all trade delivers social, environmental and economic benefit for everyone. We call this **Trade with Purpose**. [Read more](#). IGCC hosts the representation for amfori in India.

For more information & to register for amfori events please contact Natasha Majumdar amfori Network Representative – India Tel: +91-22-6665-2139 E-mail: Natasha.majumdar@amfori.org

EDUCATION & TRAINING



Post Graduate Programme in Business Administration (PGPBA) - Admissions Open for 2019

- 18-months, full-time business administration programme based on the German Dual Education System: 1 year general management curriculum at IGTC interspersed with 6 months of cross-functional, on-the-job training in a partnering German organization
- German organizations conduct the Admission Process: only applicants selected by them are given admission to the programme and offered exposure to German processes, practices and work culture
- Programme culminates into sustainable careers in commercial and techno-commercial functions: Sales & Marketing; Accounting, Controlling & Finance; Procurement, Logistics & Supply Chain; Human Resources and Corporate Communication in German and other organizations

For further information, online application form and printable [PGPBA E-Brochure](#) or visit www.igtcindia.com

IGTC Mumbai	Ms. Urvasi Mehta / Ms. Ashminder Lamba	+91-9833276878	mumbai@igtcindia.com
IGTC Bangalore	Ms. Anitha C	+91-80-40926130	bangalore@igtcindia.com
IGTC Chennai	Ms. Prabha Gurumurthy	+91-44-28340107	chennai@igtcindia.com

NEWSLETTER

Executive Business Management Programme (EBMP) Admissions Open for 2019

- Inviting companies to depute their high performing managers with minimum three years of work experience to gain holistic, cross- functional perspective to all aspects of management, and the essential thought process and skills required to assume leadership positions in the organizations
- Individuals are also eligible to join this course
- One year, weekend programme with lectures on alternate weekends (Saturday and Sunday) conducted in Mumbai, Pune, Bengaluru, Chennai and Kolkata
- Comprehensive General Management curriculum taught by highly experienced faculty with proven track records in the world of management education
- Teaching pedagogy includes lectures, presentations, case studies, management games, in-class assignments and group work
- Peer group consists of managers from leading Indo-German member companies, resulting in engaging discussions and deliberations in class
- Certificate awarded by the Indo-German Chamber of Commerce

For further information and printable EBMP E-Brochure visit www.igtccindia.com or contact:

EBMP Mumbai	Ms. Urvashi Mehta	+91-9833276878	ebmp@igtccindia.com
EBMP Bengaluru	Ms. Anitha C	+91-80-40926130	bangalore@igtccindia.com
EBMP Chennai	Ms Prabha Gurumurthy	+91 044-2834 0067	chennai@igtccindia.com
EBMP Kolkata	Ms. Sabina Pandey	+91-33-22837970/62	calcutta@indo-german.com
EBMP Pune	Ms. Nehan Barodawala	+91-9833276878	ebmp@igtccindia.com

Corporate Intercultural Trainings – Empowering local employees with intercultural wisdom to be global ready!

The Indo-German Chamber of Commerce has over 62 years of experience in working with India. The Chamber is now your competent partner for Corporate Intercultural Trainings, offered as a service to members, through the DEInternational Services Team. **For trainings, contact Ms. Amrita Gandikota at amrita.gandikota@indo-german.com Tel.: 080 -22265650**

EUREM Energy Efficiency Trainings

EUREM is the energy efficiency training of the Indo-German Chamber of Commerce that supports your company in development and implementation of commercially viable energy efficiency measures. You and your employees can learn how to optimize your company’s energy consumption while reducing its energy costs and its carbon footprint. All successful participants will receive a globally recognized certificate for being an Energy Efficiency Specialist. **For more information contact Sebastian Soenksen at sebastian.soenksen@indo-german.com**

BUSINESS ENQUIRIES

A leading German model and mould maker, who is into development of high-tech intelligent and innovative solutions is looking for a partner/supplier in India. The supplier should be into the production/machining of big steel plates and steel parts (mainly 1.1730 and 1.2312) and have big machines with big machine tables for production. **If this inquiry interests you, please send a short profile of your company to Devraj Banerjee at devraj.banerjee@indo-german.com**

A reputed German company, who is into development of premium tools and systems for garden care, is looking out for a distributor who can represent them in India. Their initial focus channel is high-end department stores,

NEWSLETTER

premium-home improvement centres, premium nursery gardens, high-end hypermarkets & e-commerce portals in India. The distributor should be able to cover total market in line with retailers/customers and have proven track record of supply capability in the target channels. **If this inquiry interests you, kindly send a short profile of your company to Devraj Banerjee at devraj.banerjee@indo-german.com**

One of Germany's biggest breweries is looking for distributors in India for their beer, both alcoholic and non-alcoholic. Their beer is already sold in many countries across the globe. Now they are looking at long-term, sustainable co-operations with suppliers, distributors and sourcing agents in India. They wish to supply their beer to luxury hotels, restaurants, bars and discotheques as well as to the modern trade. Their distributors should therefore be able to sell and market their brand to the above mentioned entities. **For further details and if this inquiry is of interest to you, please contact Ms. Sophia Nebel at sophia.nebel@indo-german.com or project.pune@indo-german.com**

REGIONAL ACTIVITIES/EVENTS

PUNE

Save the Date!

The Indo-German Chamber of Commerce, Pune together with Container Terminal Wilhelmshaven is organising an event on Thursday 19th September 2019. **Timing** – 4.00pm to 7.00pm

Venue – The Indo-German Chamber of Commerce, 705 Nucleus Mall, 1 Church Road, Opp. Police Commissioner's Office, Pune 411001.

For more details please write to Monaz Desai Tantzsch on monaz.desai@indo-german.com

Partner Support Program (PSP)

IGCC provides support to expatriates and their spouses to ease their experience abroad in terms of advice for work and career, intercultural trainings and social work. The program also entails language courses and management degree courses. **For more information contact the IGCC pune@indo-german.com or visit <http://indien.ahk.de/services/partner-support-program/>**

Office-in-Office Offer

The Indo-German Chamber of Commerce in Pune (located at: 710 Nucleus Mall, 1 Church Road, Opp. Police Commissioner's Office, Pune 411001) offers working desks with all required facilities within its premises. Use our brand new conference room with flexible seating arrangements and all AV equipment installed. **For more information contact the IGCC Tel: +91-20-41047 100 or e-mail: pune@indo-german.com**

KOLKATA

IGCC Kolkata office is offering their **Conference Room** to its members for internal meetings or seminars.

For further details contact Sharon Mogose: Tel: 033-22837970/22837962 sharon.mogose@indo-german.com

CHENNAI

Office-in-Office Offer

The Indo-German Chamber of Commerce in Chennai (located at: New No.32, G N Chetty Road, T.Nagar, Chennai 600 017) offers the following office space for rent:

1. 575sq ft. of furnished and air-conditioned space available on the 2nd floor
2. A 25-seater meeting room of about 500sq ft. is available for small events/presentations/workshops
3. An air-conditioned single desk executive office cabin of about 30sq ft. available for rent with immediate effect

NEWSLETTER

For more information contact Vikey Nishanth - 044 28340835/36; Email vikey.nishanth@indo-german.com

TRADE FAIRS in GERMANY

Important: To avoid a last minute rush, all those planning to travel to Germany to visit/ exhibit at Trade fairs can apply for a Schengen visa at the Visa Application Centre. Passports issued more than 10 years ago will not be accepted. Passport validity should be least 3 months beyond the intended duration of stay in the Schengen territory and needs to contain at least two empty pages. Visa Information & requirements are available at www.mumbai.diplo.de/Vertretung/mumbai/en/04/Visabestimmungen/schengen.html

NUREMBERG Trade Fairs

PET SOUTH AMERICA, 21-23 August, 2019, Sao Paulo, Brazil

PET South America is the largest gathering of the pet and veterinary sector in Latin America! The event is divided into 2 areas: **PET GROOM**, for hygiene and beauty, and **PET CARE**, for services, accessories and retail nutrition. PET South America is the most comprehensive pet show in Latin America and provides everything you need to develop and grow your business, as well as opportunities for networking and furthering professional knowledge. All the products, services and concepts that will soon be on the market are presented here. Bringing together all the industry professionals, both national and from other Latin American countries, PET South America offers a highly qualified business environment, a lot of networking opportunities and professional updating, in addition to hosting conferences on relevant and current content. The presentations are free and aimed at the development of businesspeople, entrepreneurs and professionals from physical and virtual pet shops. **For more details, please visit the website <https://www.petsa.com.br/en>**

BIOFACH AMERICA - ALL THINGS ORGANIC - International Trade Fair for Organic Products 12-14 September, 2019, Baltimore, U.S.A.

BIOFACH AMERICA - ALL THINGS ORGANIC offers manufacturers and traders the opportunity to get to know the North American organic market better. Besides inspiring meetings at the trade show, Baltimore is the ideal place for planning trade connections and making contact. BIOFACH AMERICA - ALL THINGS ORGANIC offers manufacturers and traders the opportunity to get to know the North American organic market better. Besides inspiring meetings at the trade show, a qualified audience of more than 26,000 industry members, experience a large audience of potential customers. BIOFACH AMERICA – ALL THING ORGANIC delivers cutting-edge organic products, market intelligence and education that tradeshow and conference attendees won't find anywhere else in North America. **For more details, please visit the website www.biofach-america.com**

FachPack, 24-26 September, 2019, Nuermberg, Germany

The packaging sector is set to meet in the Exhibition Centre Nuremberg, Germany from 24-26 September 2019. FachPack is home for more than **1,500 exhibitors** offering every aspect of packaging for industry and consumer goods, meeting about **40,000 visitors** from every sector. Whether it's packaging materials, packaging machines, package printing / PrintPack and processing, logistics systems, services for the packaging industry – FachPack covers every subject with just the right emphasis. With new trends, new perspectives, and new opportunities, the European packaging sector is brimming with diversity and dynamism – and FachPack showcases all the highlights and defines the main areas of focus. **For more details, please visit the website www.fachpack.de/en**

it-sa, 8-10 October, 2019, Nuremberg, Germany

it-sa is Europe's largest expo for IT security and one of the most important worldwide events. Whether cloud computing, mobile and cyber security, data or network security, the exhibition is, since 2009, a unique platform for C-Level experts and IT security officers, from industry, services and administration to meet developers and providers of products and services for IT security. it-sa has successfully served as a catalyst for many innovative

NEWSLETTER

solutions. In addition to the accompanying Congress@it-sa already starting the day before, the forums on technology and management, and the international forum, provide further platforms for a global industry dialogue. **Here, in numerous lectures and presentations from 8-10, October 2019 in Nuremberg, Germany,** experts will be providing information on current issues, strategies and technical solutions leading to more IT security. **In 2018, 700 exhibitors from 27 countries presented their latest security solutions in three halls. With 14,290 trade visitors,** it-sa once again demonstrated that it is the must-do event for the IT security sector. **For more details, please visit the website: www.it-sa.de/en**

For details on Nuremberg Fairs contact Ms. Haleema Sayed at haleema-sayed@nm-india.com /+91 22 62165302 or Ms. Nidhi Malviya at nidhi.malviya@nm-india.com / +91 22-62165310

BERLIN Trade Fairs

IFA Berlin, 6 to 11 September 2019, Berlin, Germany

The world's most important technology marketplace where consumer tech meets innovation. IFA presents the latest products and innovations and offers a comprehensive overview of the technology market with the presence of trade visitors from 100+ countries each year. The world's leading brands of consumer electronics and home appliances will once again present a record number of new products at the upcoming fair. The IFA Global Markets - Europe's largest B2B sourcing platform - will take place concurrently. **Visitor tickets for IFA Berlin 2019 are now available. Contact us today for more information!**

CE China, 19 to 21 September 2019, Guangzhou, PR China

Consumer and Home Electronics show for the Chinese and pan-Asian market. The fair is part of the IFA global events and is designed to be China's leading trade show, linking premium brands, important market players and retailers. Visit the fair to establish business contacts with high-quality CE and HA brand companies from China and overseas giving you the best choice in your purchasing. Hosted buyer program is available for select well-known importers, wholesalers and retailers. **For more information, contact us immediately!**

CMS Berlin, 24 to 27 September 2019, Berlin, Germany

International Trade Fair for Cleaning Systems, Building Management and Services is the ideal platform for new contacts, corporate image building and potential business deals in the international cleaning market. This year the the CMS World Summit 2019 (25–26 September) will take place parallel to the fair bringing together leading minds and active players from the cleaning industry in Berlin. **More information on <https://www.cms-berlin.com/>**

ITB Asia, 16 to 18 October 2019, Singapore

Asia's leading travel trade show, ITB Asia, is an annually held three day B2B fair and convention for the travel industry; it is designed to become the primary event for the Asia Pacific travel industry, much like its parent event – ITB Berlin. It is an exclusive show with 100% pre-scheduled appointments which covers MICE, Leisure and Corporate Travel and gives you the chance to connect with over 1,000 pre-qualified buyers from South East Asia, China, India, Oceania etc. There is a guaranteed 1:1 ratio between buyers and exhibitors. **More information on <https://www.itb-asia.com/>**

MES Expo 2019, 5-7 November 2019, Berlin, Germany

Following the success of InnoTrans, Berlin Fairs is proud to launch a new B2B marketing platform for the electronics supplier industry of the mobility sector. **MES Expo** is an international trade fair for the automotive, commercial vehicle and rail transport sectors. The fair will provide an ideal opportunity for discussions, getting information, studying the market and, of course, for establishing and furthering business contacts. The key target groups of the MES Expo are companies from the automotive electronics, commercial vehicle and rail vehicle

NEWSLETTER

industries. For participation please contact us or visit <https://www.mobility-electronics.com/> for more information.

Bazaar Berlin 2019, 6-10 November 2019, Berlin, Germany

The international consumer exhibition for handicrafts, jewellery, textiles and home accessories takes place every year at the Berlin Exhibition Grounds. The fair is being organized since 1962 by Messe Berlin GmbH and offers an exotic shopping experience with products from around the world. Bazaar Berlin is Germany's most international sales fair for handicrafts, design, natural products and Fair Trade goods. Some 500 exhibitors from 60 countries presented their products to 40,000 consumers at the last edition.

For information on Berlin Fairs, contact Ms.Tanu Ailawadi at 011 47168822 tanu@indo-german.com or Ms.Norma Xavier at 022 66652142 norma.remedios@indo-german.com

HAMBURG Trade Fairs

Mineralien Hamburg 2019, 6-8 December 2019, Hamburg, Germany

North Europe's biggest mineral and jewellery show, Mineralien Hamburg will be held in Hamburg from 6-8 December, 2019. On display are minerals, fossils, gemstones & jewellery making it the fourth largest mineral show in the world. More than 400 exhibitors from 34 nations show their interesting pieces to collectors, enthusiasts and the plain curious. It is aimed both at the specialist and the final consumer. The perfect timing during the pre-Christmas season reinforces a very positive buying behaviour from visitors. Spread over 4 halls there are a fair number of exhibitors from India displaying their products. **Contact us to register as an exhibitor.**

Website: <http://www.mineralien-hamburg.de/en/>

WindEnergy Hamburg, 22-25 September 2020, Hamburg, Germany

WindEnergy Hamburg - the international trade fair for the wind industry that presents the entire value chain in the onshore and offshore sectors. The fair covers the whole value chain of wind energy, and provides a special focus for expertise in its section on storage technologies. The WindEurope Conference, renowned as the flagship conference for the wind industry, takes place concurrently to the exhibition and together these form the Global Wind Summit. Bookings for the next fair are open. **Contact us for participation.**

Website: <https://www.windenergyhamburg.com/en/>

For information on Hamburg Fairs, contact Ms.Tanu Ailawadi at 011 47168822 tanu@indo-german.com or Ms.Norma Xavier at 022 66652142 norma.remedios@indo-german.com

DEUTSCHE MESSE-HANNOVER – TRADE FAIRS

Digital Industry USA Louisville, KY, USA, 10-12 September, 2019

Hannover Fairs USA and Deutsche Messe, the organizers of the world's largest manufacturing show HANNOVER MESSE and its North American edition, HANNOVER MESSE USA, announced its debut [Digital Industry USA](https://digitalindustryusa.com/), a biennial Industrial Internet of Things (IIoT) trade show that will take companies through the adoption of connected technologies, from the proof-of-concept phase to a fully connected enterprise. <https://digitalindustryusa.com/>.

For more details on participation, visa invitation letter and travel, please contact info@hmf-india.com www.hmf-india.com

EMO Hannover, Germany 16 -22 September, 2019

The world's premier trade fair for the metalworking industry will be showcasing the entire bandwidth of today's most sophisticated metalworking technology, which is the heart of every industrial production process. The fair will be presenting the latest machines, plus efficient technical solutions, product-supportive services, sustainability

NEWSLETTER

in the production process, and much, much more. EMO Hannover 2019 covers the entire range of state-of-the-art metalworking products. www.emo-hannover.de/home. For more details on participation, visa invitation letter and travel, please contact info@hmf-india.com || www.hmf-india.com

Industrial Automation Show, Shanghai, China, 17-21 September, 2019

IAS opens the doors to the vast Chinese market and offers a great trading platform of global network. Over 500 exhibitors from home and abroad, about 30,000 sqm display area for all kinds of innovative products, technologies and solutions for industrial development. This could be the place where the best purchasing is done and the best partnership is established. www.industrial-automation-show.com/EN/. For more details on participation, visa invitation letter and travel, please contact info@hmf-india.com || www.hmf-india.com

Metalworking and CNC Machine Tool Show, Shanghai, China, 17-21 September, 2019

The Leading International Exhibition for Machine Tools, Sheet Metal, Pipes & Tubes Production, Mould & Die Construction, Tools. MWCS is the most influential platform for the industry, which builds brand awareness for exhibitors, expands market share, collects information, obtains orders, increases profits, and ultimately helps exhibitors stand out in the competition. <http://www.metalworkingchina.com/en/>. For more details on participation, visa invitation letter and travel, please contact info@hmf-india.com || www.hmf-india.com

CeMAT Russia, Moscow 24-26 September, 2019

The Leading trade fair for materials handling, warehousing equipment and logistics. CeMAT Russia presents the leading national and international developments in the field of storage systems for any range of application and any industry. It is the only exhibition on this topic in Russia. www.cemat-russia.ru/en/. For more details on participation, visa invitation letter and travel, please contact info@hmf-india.com || www.hmf-india.com

ISK SODEX Istanbul, 2– 5 October, 2019

International Exhibition for HVAC&R, Pumps, Valves, Fittings to be held from 2nd–5th October, 2019 at TÜYAP Fair Convention and Congress Center, Istanbul. The importance of the exhibition is underlined once again in its last edition with 1108 exhibitors from 44 countries, 84.936 visitors from 105 countries. <http://www.sodex.com.tr/en>. For more details on participation, visa invitation letter and travel, contact info@hmf-india.com / www.hmf-india.com

Industrial Transformation MEXICO, 9-11 October, 2019

Launch of Industrial Transformation MEXICO – a HANNOVER MESSE Event. Scheduled for 9–11 October, 2019 at the Poliforum León convention and exhibition center in León. The exhibit program features four main display categories – Metalworking, Automation, Robotation and Motion, Digital Factory / ICT and Smart Logistics – as well as areas for live demonstrations and one-on-one consultations. <https://industrialtransformation.mx/en/>. For more details on participation, visa invitation letter and travel, contact info@hmf-india.com / www.hmf-india.com

DOMOTEX Mexico, 15-19 October, 2019

Hannover Fairs Mexico launch DOMOTEX Mexico 2019 as part of Expo CIHAC. The leading Latin American trade show for construction and interiors will take place from 15–19 October, 2019 at the Centro Citibanamex in Mexico City. <https://hfmexico.mx/Domotex/home>. For more details on participation, visa invitation letter and travel, contact info@hmf-india.com / www.hmf-india.com

NEWSLETTER

parts2clean, Stuttgart, Germany, 22-24 October, 2019

International Trade Fair for Industrial Parts and Surface Cleaning to be held in Stuttgart, Germany from 22-24 October, 2019. **parts2clean** attracts more than **4500 visitors**. Another standout feature involved the high percentage of industry professionals and **top buyers and decision-makers among attendees**. The visitors came to **parts2clean** to invest in the latest cleaning technology, **240 exhibitors** display their products, which makes **parts2clean** the world's leading industry platform of its kind. <https://www.parts2clean.de/home>. For more details on participation, visa invitation letter and travel, contact info@hmf-india.com / www.hmf-india.com

Industrial Transformation Asia Pacific, Singapore, 22-24 October, 2019

Industrial Transformation ASIA-PACIFIC, a HANNOVER MESSE event is Asia-Pacific's leading trade event for Industry 4.0! The event brings together an ecosystem of manufacturers, government agencies & businesses ranging from multinational corporations (MNC) to small and medium enterprises (SMEs) to shape and support their transformation initiatives. www.industrial-transformation.com. For more detail, contact info@hmf-india.com or visit the website www.hmf-india.com

For information on Hannover Milano fairs contact: Ms. Priya Sachdeva, Hannover Milano Fairs India Pvt Ltd., Phone 022-62672135 | Email: info@hmf-india.com | Website: www.messe.de

TRADE FAIRS in INDIA

JOIN the GERMAN GROUP PARTICIPATION organized by IGCC at:

Renewable Energy India 2019: 18-20 September, 2019: India Expo Centre, Greater Noida, India:

IGCC in collaboration with the Indo-German Energy Forum, is organizing the German Group participation at the 13th edition of REI. The Exhibition will provide global manufacturers, project developers, technology suppliers, system integrators, investors and other stakeholders from across the world a huge opportunity to create their visibility and explore market access in one of the world's largest renewable energy markets. For more information, please contact Ms. Shivani Chaturvedi at shivani@indo-german.com or call +91-11-47168821.

IREE – International Railway Equipment Exhibition: 22-24 October 2019 at Aerocity, New Delhi, India:

The 13th edition of IREE; India's Largest Railway Exhibition and convergence of global rail industry is organised by Confederation of Indian Industry (CII) in association with Ministry of Railways, Government of India, which provides an opportunity to be part of the current initiatives of the largest ever modernization and expansion plans of Indian Railways. The exhibition provides a platform for showcasing the latest technological advancements, new products and innovations directly to the large number of decision makers from the Indian Railways. The Indo-German Chamber of Commerce is once again organizing a German Group participation at IREE. For further information, please contact Ms. Shivani Chaturvedi at shivani@indo-german.com or call at +91-11-47168821.

3rd Renewable Energy Global Investors Meet & Expo - RE INVEST 2019: 31 October-2 November, 2019 at India Expo Centre, Greater Noida, India:

IGCC in collaboration with the Indo-German Energy Forum, is organizing the German Group participation at the 3rd **Global RE-INVEST Renewable Energy Investors' Meet and Expo**. The RE-INVEST series of Investors' Meet & Expo hosted by the Ministry of New and Renewable Energy (MNRE), Government of India, showcases India's renewable energy potential and the Government's efforts to scale up capacity to meet the national energy requirement in a socially, economically and ecologically sustainable manner. For further information, please contact Ms. Shivani Chaturvedi at shivani@indo-german.com or call at +91-11-47168821.

NEWSLETTER

Auto Expo 2020, 6th – 9th February at Pragati Maidan, New Delhi, India

Auto Expo 2020 Motor Show, 7th – 12th February at IEML, Greater Noida, India

Indo German Chamber of Commerce in association with German Association of the Automotive Industry (VDA) once again is organising a German group participation at the 15th Auto Expo 2020 organized jointly by Automotive Component Manufacturers Association (ACMA), Confederation of Indian Industry (CII) and Society of Indian Automobile Manufacturers (SIAM). We have reserved a prominent location for the German group participation. With the focused theme “Automotive Technologies that Drive the World”, Auto Expo 2020 – Components will have a special emphasis on technological innovation and focus on technologies driving product innovation, efficient manufacturing and logistics. **To participate contact Mr. Surjit Singh Suri, Tel: +91-22- 62672136, Email: surjit.suri@indo-german.com**

ELECRAMA 2020, 18th – 22nd January at IEML, Greater Noida, India

Indo German Chamber of Commerce in association with Zentralverband Elektrotechnik- und Elektronikindustrie e.V. (ZVEI) will once again organise a German group participation at the 14th ELECRAMA 2020 organized by Indian Electrical & Electronics Manufacturers’ Association (IEEMA). We have reserved a prominent location for the German group participation at the show. ELECRAMA is the flagship showcase of the Indian Electrical Industry ecosystem and the largest congregation of power sector ecosystem in the geography. **To participate contact Surjit Singh Suri, Tel: +91-22- 62672136, Email: surjit.suri@indo-german.com**

IMTEX Forming 2020, 23rd – 28th January at BIEC, Bangalore, India

Indo German Chamber of Commerce in association with Verein Deutscher Werkzeugmaschinenfabriken e.V. (VDW) and Indian Machine Tool Manufacturing Association (IMTMA) is once again organising a German pavilion at IMTEX forming 2020. **To participate contact Surjit Singh Suri, Tel: +91-22- 62672136 Email: surjit.suri@indo-german.com**

SERVICES

Tax filing

Do you have an Indian PAN? Have you filed your tax return in India?

German companies possessing a PAN card are obligated to file their income tax declaration in India. IGCC facilitates filing of income tax declarations in India for German companies with the support of tax experts. The deadline for companies to file their declarations for the financial year FY 2018-19 is **September 30, 2019**. **For more details, please contact Ms. Ummesallama Bhatri ummesallama.bhatri@indo-german.com.**

Official delegation visits of Member Companies

IGCC can help organize/coordinate official delegation visits of Member Companies, viz:

For Indian member companies - corporate group visits to Germany and Europe

For German member companies – corporate group visits to India

Programmes could include integration / briefing, seminars with local / international speakers / trainers, company visits, business meetings and dinners, local stay and transport arrangements, etc

For further information and costings, contact events@indo-german.com

Start-ups

We help you explore one of the fastest growing start-up ecosystems India and Germany. We support corporates to scout the best start-ups in various domains as well as connect investors and start-ups. **For more information contact chaitra.dole@indo-german.com / <http://indien.ahk.de/services/startups/>**



Indo-German Chamber of Commerce
Deutsch-Indische Handelskammer
Mumbai · Delhi · Kolkata · Chennai
Bengaluru · Pune · Düsseldorf

NEWSLETTER

German Trade & Information

If you are looking at doing business in Germany, we help you to find the right business partner in Germany. You can avail of our vast up-to-date database on German importers, exporters, manufacturers, suppliers & service providers. We help promote your company in the German market through our tie-ups with various German trade publications and through the vast network of the local German Chambers of Commerce present in each city in Germany. **For more details, please contact chaitra.dole@indo-german.com or call +91 22 66652159.**

Senior Experten Service (SES)

Senior Experten Service (SES) is the Foundation of German Industry for International Cooperation. It is a non-profit organisation. SES is Germany's leading volunteering organisation for experts and executives who are either retired or taking some time off work (Weltdienst 30+). SES Experts are volunteers whose activities are oriented towards quick and pragmatic assistance, predominantly in technical and economic sectors, as well as for providers of vocational training and health care services. Their expert knowledge helps to boost sustainable economic and social development.

For further details contact Ms. Sharon Mogose, SES Representative, Indo-German Chamber of Commerce, Kolkata, Tel.033-22802236(D) /22837970/22837962/9007574312 Email: sharon.mogose@indo-german.com

Hamburg Invest

Hamburg Invest is the one-stop agency for national and international investment in Hamburg as well as the central partner of Hamburg's business sector on all topics relating to business development. We assist foreign companies to set-up their base in Hamburg by providing local business information, advising on company set-up and visa procedures, supporting in office and warehouse search etc. All services are confidential and free of charge. In India, Hamburg Invest is represented through the Hamburg Representation Mumbai and it is located in the Indo-German Chamber of Commerce in Mumbai. **Contact Lea Miram (Hamburg Business Manager) for more information at lea.miram@hamburgmumbai.com or call 91-22-66652 150 or visit www.hamburg-invest.com / www.hamburgmumbai.com**

PUBLICATIONS

Looking for new business opportunities? Reach out to the Indo-German Business Community through upcoming issues of our Bi-Monthly Business Magazine: the Indo-German Economy 2019

Advertise in our global magazine focused on Indo-German trade and cooperation. **For further details, email our advertisements department at jennifer@indo-german.com or advertisements@indo-german.com**

Greener, Cleaner World: Business Responsibility Initiatives in Eastern India

The publication titled "Greener, Cleaner World: Business Responsibility Initiatives in Eastern India" is a guide that highlights members' initiatives, mainly in the environmental and CSR areas. **For details write to calcutta@indo-german.com or call 033-22837979 / 22837962.**

Partners in Progress German Companies in Eastern India

Rich natural resources, a well-educated talent pool and the closeness to South-East Asia are some of the advantages that the Region of Eastern India offers. Since the opening of the Kolkata office in 1957, IGCC has promoted business relations between Germany and the region. **Contact calcutta@indo-german.com or call 033-22837979 / 22837962.**

NEWSLETTER

IGCC Members' Directory

IGCCs "Members' Directory", a database listing 6000 member companies (including over 800 German companies located in India) with over 1400 product/service classifications is available for sale.

IGCC Contract Guide (in English)

The IGCC Contract Guide provides valuable information on Indian contract law and outlines some of its distinctive features. It contains samples of various contracts as Distributorship agreement and Articles of Association. Especially for foreign companies the IGCC Contract Guide serves as a valuable handbook for setting up valid contracts in India.

PUBLIC PROCUREMENT IN INDIA – Öffentliche Ausschreibungen in Indien" (In English & German)

The publication aims to provide an overview of the existing regulations on public procurement in the Republic of India for public entities, as well as bidders in public tenders.

Joint Ventures, Mergers & Acquisitions in India (in German and English)

This book serves as a preliminary guide to German/ Indian companies planning a collaboration in India.

The Business Law Magazine: a co-operation with the Indo-German Chamber of Commerce

The Business Law Magazine is an online English-language magazine primarily aimed at company lawyers, managing directors, judges, prosecutors and attorneys in Germany's leading trade partners. In articles written with real-world legal practice in mind, the magazine explores all important questions related to German corporate, commercial, tax, labour, compliance and IP/IT law: <http://www.businesslaw-magazine.com/>. Articles written by experienced lawyers deal with various aspects of German Labor Law in an international context. http://www.laborlaw-magazine.com/wp-content/uploads/sites/31/2016/05/LaborLawMagazine_1-2016.pdf

To order a copy of the above publications email swapna@indo-german.com or call on Tel.: 022-66652148

*If you have any comments or suggestions, please write to Radha Matthai at membership@indo-german.com
Branch Offices: New Delhi | Kolkata | Chennai (Madras) | Bengaluru | Pune | Liaison Office: Düsseldorf*