

## **Job description Chief Operating Officer (COO)**

A leading manufacturer and exporter of all types of Industrial Keys including Parallel Keys, Woodruff Keys, Taper Keys and Gib Head Keys, etc. is looking out for a COO in Bangalore. The products are most widely used in automobiles two wheelers, electric motors, machine tools, gear boxes, oil pumps, alternators, fuel injection pumps, all types of pumps, machine tools, power tillers & tractors and many other applications. The company is 9001:2008 / TS 16949:2009 certified.

### **Responsibilities:**

- A vital member of the executive management team in both an internal & external facing role sustainable management, control and continuous optimization of business processes in the areas of finance, accounting, controlling, IT, HR, purchasing, general administration, sales, marketing, quality and production
- Develop, lead & execute the strategic plan in support of corporate long term goals
- Promote profitable growth
- Preparing the monthly closing
- Manage the cash flow and keep close control on the costs
- Lead and motivate the team to grow the business
- Initiate change projects
- Initiate business development/growth
- Initiatives in new markets, products & technologies
- Business development - OEMs and Tier1 and Tier2 manufacturers

### **Candidate profile:**

- Bachelor's degree or above in Engineering, Manufacturing and business administration or related subject
- Multiple years of successful managerial experience and Lean manufacturing
- International experience in Europe / USA
- Fluency in English, good German language skills desirable
- Outstanding analytical skills, numerical understanding and action
- Result-oriented, process-oriented and solution-oriented
- Excellent social competences and proven ability to motivate employees
- Enthusiastic and dynamic person with excellent communication skills
- Pragmatic and solution-oriented way of working
- High self- motivation

For more details, please contact [chaitra.dole@indo-german.com](mailto:chaitra.dole@indo-german.com)