



Indo-German Chamber of Commerce  
Deutsch-Indische Handelskammer  
Mumbai · Delhi · Kolkata · Chennai  
Bengaluru · Pune · Düsseldorf

# NEWSLETTER

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## EVENTS

### Round Table on Business and Human Rights, Mumbai, 23 July, 2019

Safety and health at work, living wages, the right to freedom of association or the prohibition of child and forced labor are just some examples for human rights standards that are deeply intertwined with business activity. In 2016, the German government adopted the National Action Plan for Business and Human Rights (NAP). Through its introduction, core elements of human rights due diligence shall be incorporated into the business processes of German companies all over the world. The Federal Government wants to actively promote and continuously support and assist German companies to establish corporate due diligence. The Indo-German Chamber of Commerce and the Consulate General of the Federal Republic of Germany thus invite you to a Round Table on the topic to introduce the NAP, discuss expectations towards the implementing in German companies in India and receive your feedback on necessary support structures by the German actors in India. The invitation will be sent out shortly. **For details, please contact Sebastian Soenksen [sebastian.soenksen@indo-german.com](mailto:sebastian.soenksen@indo-german.com).**

### German Business Delegation to Bangladesh, 8<sup>th</sup>-12<sup>th</sup> September, 2019

OAV (German Asia-Pacific Business Association) in cooperation with IGCC are organizing a German business delegation to Bangladesh (Dhaka and Chittagong) from 8th to 12th September 2019. The programme will include meetings with government and business representatives as well as factory visits. **Interested parties may contact IGCC Kolkata, Ms Sabina Pandey at [calcutta@indo-german.com](mailto:calcutta@indo-german.com), Phone: 033-2283 7962/ 2280 2236/ 2283 7970).**

### Business initiation for German companies in the field of civil and IT- security technologies and services, Delhi, Hyderabad & Bengaluru, 16<sup>th</sup>-20<sup>th</sup> September, 2019

The Indo-German Chamber of Commerce is organizing a business delegation to India on behalf of the Federal Ministry for Economics and Energy for 8-12 German companies. **For further information on the delegation please get in touch with Julia Seibert, IGCC Düsseldorf ([Seibert@indien.ahk.de](mailto:Seibert@indien.ahk.de)).**

### INMEX SMM India - South Asia's largest maritime exhibition and conference - CIMAC circle on the topic "MARPOL 2020 compliance- Stakeholders readiness" announced for the 4th of October!

From 3-5 October 2019, the 3rd INMEX SMM India - South Asia's largest maritime exhibition and conference will take place at the Bombay Exhibition Centre in Mumbai, India. INMEX SMM India covers the entire range of maritime technologies and services and offers suppliers and investors the ideal starter platform into the South Asian market or the opportunity to expand their business relations in the region. German companies can now register their Indian subsidiaries for the German pavilion if they offer German products. Furthermore, there is the opportunity to promote companies in the information centre. We will be happy to inform you about your individual exhibition opportunities, either with independent stand space or within a national pavilion. **For further information, please contact Lea Miram [lea.miram@hamburgmumbai.com](mailto:lea.miram@hamburgmumbai.com)**

### German Days & Mumbai Oktoberfest 2019, 10<sup>th</sup> to 13<sup>th</sup>, October, 2019

After a successful second year in 2018, the German Days in Mumbai is back to enthrall you in 2019! Accompanied by the ever so popular Mumbai Oktoberfest, the German Consulate and the Chamber look forward to your support to host an even bigger event in 2019. **For details of participation as partners, sponsors and exhibitors please get in touch with [mira.dalvi@indo-german.com](mailto:mira.dalvi@indo-german.com) / 020 4104 7100**

### Pune Oktoberfest 2019, 18<sup>th</sup> to 20<sup>th</sup> October, 2019

Now in its 12th year, the ever loved Oktoberfest is back to entertain Pune-kars once again! This year it will be combined with the Derby creating an even bigger splash! **For details of participation as partners or sponsors please get in touch with [mira.dalvi@indo-german.com](mailto:mira.dalvi@indo-german.com) / 020 41047100**



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## India Week Hamburg 2019, 28th October to 3rd November, 2019

More than seven days to explore India's diversity in Hamburg – "India Week Hamburg" features a wide ranging programme on current developments in Indian business, politics, society, science and culture. Let's celebrate the relationship between the Free and Hanseatic City and its partner country India together!

**For further information, please contact Lea Miram [lea.miram@hamburgmumbai.com](mailto:lea.miram@hamburgmumbai.com)**

## Business Opportunities for German Environmental Technologies, Delhi & Kolkata, 11th–15th November, 2019

On behalf of the Federal Ministry for Economics and Energy the Indo-German Chamber of Commerce is organizing a business delegation to India for 8-12 German companies. Solutions for air pollution combat, control and air purification systems are in high demand. **For further information on the delegation please get in touch with Julia Seibert, IGCC Düsseldorf ([Seibert@indien.ahk.de](mailto:Seibert@indien.ahk.de))**. Deadline for registration of the German companies is 9<sup>th</sup> August, 2019.



As the leading global business association for open and sustainable trade, **amfori** brings together over 2,000 retailers, importers, brands and associations from more than 40 countries. We believe in a world where all trade delivers social, environmental and economic benefit for everyone. We call this **Trade with Purpose**. [Read more](#). IGCC hosts the representation for amfori in India.

**For more information & to register for amfori events please contact Natasha Majumdar amfori Network Representative – India Tel: +91-22-6665-2139 E-mail: [Natasha.majumdar@amfori.org](mailto:Natasha.majumdar@amfori.org)**

## EDUCATION & TRAINING



Division of the Indo-German Chamber of Commerce

### Post Graduate Programme in Business Administration (PGPBA) - Admissions Open for 2019

- 18-months, full-time business administration programme based on the German Dual Education System: 1 year general management curriculum at IGTC interspersed with 6 months of cross-functional, on-the-job training in a partnering German organization
- German organizations conduct the Admission Process: only applicants selected by them are given admission to the programme and offered exposure to German processes, practices and work culture
- Programme culminates into sustainable careers in commercial and techno-commercial functions: Sales & Marketing; Accounting, Controlling & Finance; Procurement, Logistics & Supply Chain; Human Resources and Corporate Communication in German and other organizations

**For further information, online application form and printable [PGPBA E-Brochure](#) or visit [www.igtccindia.com](http://www.igtccindia.com)**

IGTC Mumbai	Ms. Urvashi Mehta / Ms. Ashminder Lamba	+91-9833276878	<a href="mailto:mumbai@igtccindia.com">mumbai@igtccindia.com</a>
IGTC Bangalore	Ms. Anitha C	+91-80-40926130	<a href="mailto:bangalore@igtccindia.com">bangalore@igtccindia.com</a>
IGTC Chennai	Ms. Prabha Gurusurthy	+91-44-28340107	<a href="mailto:chennai@igtccindia.com">chennai@igtccindia.com</a>

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## Executive Business Management Programme (EBMP) Admissions Open for 2019

- Inviting companies to depute their high performing managers with minimum three years of work experience to gain holistic, cross- functional perspective to all aspects of management, and the essential thought process and skills required to assume leadership positions in the organizations
- Individuals are also eligible to join this course
- One year, weekend programme with lectures on alternate weekends (Saturday and Sunday) conducted in Mumbai, Pune, Bengaluru, Chennai and Kolkata
- Comprehensive General Management curriculum taught by highly experienced faculty with proven track records in the world of management education
- Teaching pedagogy includes lectures, presentations, case studies, management games, in-class assignments and group work
- Peer group consists of managers from leading Indo-German member companies, resulting in engaging discussions and deliberations in class
- Certificate awarded by the Indo-German Chamber of Commerce

**For further information and printable EBMP E-Brochure visit [www.igtccindia.com](http://www.igtccindia.com) or contact:**

EBMP Mumbai	Ms. Urvashi Mehta	+91-9833276878	<a href="mailto:ebmp@igtccindia.com">ebmp@igtccindia.com</a>
EBMP Bengaluru	Ms. Anitha C	+91-80-40926130	<a href="mailto:bangalore@igtccindia.com">bangalore@igtccindia.com</a>
EBMP Chennai	Ms Prabha Gurumurthy	+91 044-2834 0067	<a href="mailto:chennai@igtccindia.com">chennai@igtccindia.com</a>
EBMP Kolkata	Ms. Sabina Pandey	+91-33-22837970/62	<a href="mailto:calcutta@indo-german.com">calcutta@indo-german.com</a>
EBMP Pune	Ms. Nehan Barodawala	+91-9833276878	<a href="mailto:ebmp@igtccindia.com">ebmp@igtccindia.com</a>

## Corporate Intercultural Trainings – Empowering local employees with intercultural wisdom to be global ready!

The Indo-German Chamber of Commerce has over 62 years of experience in working with India. The Chamber is now your competent partner for Corporate Intercultural Trainings, offered as a service to members, through the DEInternational Services Team.

**For trainings, contact Ms. Amrita Gandikota at [amrita.gandikota@indo-german.com](mailto:amrita.gandikota@indo-german.com) Tel.: 080 -22265650**



German Excellence. Global Relevance.

Frankfurt School is one of Europe's leading business schools delivering German excellence in management and finance education. In India, Frankfurt School is represented by the Indo-German Chamber of Commerce in Mumbai.

**New Programme: Master in Applied Data Science** The MSc in Applied Data Science is a response to the demand from across different industries for business savvy data scientists with the collaborative skills to match.

### The Frankfurt Mini MBA (6 months online & 1 week in Frankfurt)

Do you not have enough time to dedicate to a full-time MBA? The Frankfurt Mini MBA is a certificate programme that presents a great opportunity for professionals looking to build management skills to excel in leadership positions while still continuing their career.

### [The Frankfurt MBA \(full-time\)](#)

Want to become part of Europe's strongest economy? Join our 12 month full-time MBA to gain the skills and knowledge required to maximise you career and personal development in Europe's financial and economic capital,

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Frankfurt (Germany). Apply before our early-bird deadline on 31 January and save 4000 euros off the tuition fees.

## **EUREM Energy Efficiency Trainings**

EUREM is the energy efficiency training of the Indo-German Chamber of Commerce that supports your company in development and implementation of commercially viable energy efficiency measures. You and your employees can learn how to optimize your company's energy consumption while reducing its energy costs and its carbon footprint. All successful participants will receive a globally recognized certificate for being an Energy Efficiency Specialist. **For more information contact Mr. Sebastian Soenksen at [sebastian.soenksen@indo-german.com](mailto:sebastian.soenksen@indo-german.com)**

## **BUSINESS ENQUIRIES**

A reputed German company, who is into development of premium tools and systems for garden care, is looking out for a distributor who can represent them in India. Their initial focus channel is high-end department stores, premium-home improvement centres, premium nursery gardens, high-end supermarkets & e-commerce portals in India. The distributor should be able to cover total market in line with retailers/customers and have proven track record of supply capability in the target channels. **If this inquiry interests you, kindly send a short profile of your company to Devraj Banerjee at [devraj.banerjee@indo-german.com](mailto:devraj.banerjee@indo-german.com)**

One of Germany's biggest breweries is looking for distributors in India for their beer, both alcoholic and non-alcoholic. Their beer is already sold in many countries across the globe. Now they are looking at long-term, sustainable co-operations with suppliers, distributors and sourcing agents in India. They wish to supply their beer to luxury hotels, restaurants, bars and discotheques as well as to the modern trade. Their distributors should therefore be able to sell and market their brand to the above mentioned entities. **For further details and if this inquiry is of interest to you, please contact Ms. Sophia Nebel at [sophia.nebel@indo-german.com](mailto:sophia.nebel@indo-german.com) or [project.pune@indo-german.com](mailto:project.pune@indo-german.com)**

## **REGIONAL EVENTS**

### **PUNE**

#### **Presentation of the Budget: Event @ Blue Diamond Hotel, Pune on Tuesday 9<sup>th</sup> July, 2019**

After the astounding success in the Lok Sabha elections 2019, the newly appointed Finance Minister Nirmala Sitharaman prepares to present her maiden budget on July 5<sup>th</sup> 2019. There is a growing expectation from the new government to announce a budget that will put India on a trajectory of growth and development. IGCC and SKP cordially invite you to an exclusive post-budget event which will discuss the key announcements from the Union Budget. Tax specialists from SKP will share analysis on Direct and Indirect tax proposals, followed by a panel discussion and Q&A. **For details please contact [mira.dalvi@indo-german.com](mailto:mira.dalvi@indo-german.com)**

#### **Partner Support Program (PSP)**

IGCC provides support to expatriates and their spouses to ease their experience abroad in terms of advice for work and career, intercultural trainings and social work. The program also entails language courses and management degree courses. **For more information contact the IGCC [pune@indo-german.com](mailto:pune@indo-german.com) or visit <http://indien.ahk.de/services/partner-support-program/>**

#### **Office-in-Office Offer**

The Indo-German Chamber of Commerce in Pune (located at: 710 Nucleus Mall, 1 Church Road, Opp. Police Commissioner's Office, Pune 411001) offers working desks with all required facilities within its premises. Use our brand new conference room with flexible seating arrangements and all AV equipment installed. **For more information contact the IGCC Tel: +91-20-41047 100 or e-mail: [pune@indo-german.com](mailto:pune@indo-german.com)**

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## KOLKATA

IGCC Kolkata office is offering their **Conference Room** to its members for internal meetings or seminars.

For further details contact Sharon Mogose: Tel: 033-22837970/22837962 [sharon.mogose@indo-german.com](mailto:sharon.mogose@indo-german.com)

## CHENNAI

**MSMES - Workshop on Cash Flow and Financial Management for Non-Finance Executives on 16th July, 2019**

For details regarding the above programs please contact Ms. B S Ramya at [bs.ramya@indo-german.com](mailto:bs.ramya@indo-german.com) or call +91 44 28340835/36

### Office-in-Office Offer

The Indo-German Chamber of Commerce in Chennai (located at: New No.32, G N Chetty Road, T.Nagar, Chennai 600 017) offers the following office space for rent:

1. 575sq ft. of furnished and air-conditioned space available on the 2nd floor
2. A 25-seater meeting room of about 500sq ft. is available for small events/presentations/workshops
3. An air-conditioned single desk executive office cabin of about 30sq ft. available for rent with immediate effect

For more information contact Vikey Nishanth - 044 28340835/36; Email [vikey.nishanth@indo-german.com](mailto:vikey.nishanth@indo-german.com)

## TRADE FAIRS in GERMANY

*Important: To avoid a last minute rush, all those planning to travel to Germany to visit/ exhibit at Trade fairs can apply for a Schengen visa at the Visa Application Centre. Passports issued more than 10 years ago will not be accepted. Passport validity should be least 3 months beyond the intended duration of stay in the Schengen territory and needs to contain at least two empty pages. Visa Information & requirements are available at*

[www.mumbai.diplo.de/Vertretung/mumbai/en/04/Visabestimmungen/schengen.html](http://www.mumbai.diplo.de/Vertretung/mumbai/en/04/Visabestimmungen/schengen.html)

## NUREMBERG Trade Fairs

**BIOFACH SOUTH EAST ASIA - International Organic Trade Fair and Conference, Bangkok, 11-14 July, 2019**

The organic trade meets at the organic exhibition in Bangkok from 11 - 14 July 2019. BIOFACH SOUTH EAST ASIA is dedicated to be an information and communication platform for the whole South East Asian organic region. The food and agricultural industry is one of South East Asia's most important economic sectors. Organic farmland in the ASEAN states is increasing with immense growth rates. BIOFACH SOUTH EAST ASIA is dedicated to being an information and communication platform for the whole South East Asian organic region. **For more details, visit the website [www.biofach-southeastasia.com](http://www.biofach-southeastasia.com)**

## PET SOUTH AMERICA, 21-23 August, 2019, Sao Paulo, Brazil

**PET South America** is the largest gathering of the pet and veterinary sector in Latin America! The event is divided into 2 areas: **PET GROOM**, for hygiene and beauty, and **PET CARE**, for services, accessories and retail nutrition. PET South America is the most comprehensive pet show in Latin America and provides everything you need to develop and grow your business, as well as opportunities for networking and furthering professional knowledge. All the products, services and concepts that will soon be on the market are presented here. Bringing together all the industry professionals, both national and from other Latin American countries, PET South America offers a highly qualified business environment, a lot of networking opportunities and professional updating, in addition to hosting conferences on relevant and current content. The presentations are free and aimed at the development of

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businesspeople, entrepreneurs and professionals from physical and virtual pet shops. **For more details, please visit the website <https://www.petsa.com.br/en>**

**BIOFACH AMERICA - ALL THINGS ORGANIC - International Trade Fair for Organic Products 12-14 September, 2019, Baltimore, U.S.A.**

BIOFACH AMERICA - ALL THINGS ORGANIC offers manufacturers and traders the opportunity to get to know the North American organic market better. Besides inspiring meetings at the trade show, Baltimore is the ideal place for planning trade connections and making contact. BIOFACH AMERICA - ALL THINGS ORGANIC offers manufacturers and traders the opportunity to get to know the North American organic market better. Besides inspiring meetings at the trade show, a qualified audience of more than 26,000 industry members, experience a large audience of potential customers. BIOFACH AMERICA – ALL THING ORGANIC delivers cutting-edge organic products, market intelligence and education that tradeshow and conference attendees won't find anywhere else in North America. **For more details, please visit the website [www.biofach-america.com](http://www.biofach-america.com)**

**FachPack, 24-26 September, 2019, Nuernberg, Germany**

The packaging sector is set to meet in the Exhibition Centre Nuremberg, Germany from 24-26 September 2019. FachPack is home for more than **1,500 exhibitors** offering every aspect of packaging for industry and consumer goods, meeting about **40,000 visitors** from every sector. Whether it's packaging materials, packaging machines, package printing / PrintPack and processing, logistics systems, services for the packaging industry – FachPack covers every subject with just the right emphasis. With new trends, new perspectives, and new opportunities, the European packaging sector is brimming with diversity and dynamism – and FachPack showcases all the highlights and defines the main areas of focus. **For more details, please visit the website [www.fachpack.de/en](http://www.fachpack.de/en)**

**it-sa, 8-10 October, 2019, Nuremberg, Germany**

it-sa is Europe's largest expo for IT security and one of the most important worldwide events. Whether cloud computing, mobile and cyber security, data or network security, the exhibition is, since 2009, a unique platform for C-Level experts and IT security officers, from industry, services and administration to meet developers and providers of products and services for IT security. it-sa has successfully served as a catalyst for many innovative solutions. In addition to the accompanying Congress@it-sa already starting the day before, the forums on technology and management, and the international forum, provide further platforms for a global industry dialogue. **Here, in numerous lectures and presentations from 8-10, October 2019 in Nuremberg, Germany, experts will be providing information on current issues, strategies and technical solutions leading to more IT security. In 2018, 700 exhibitors from 27 countries presented their latest security solutions in three halls. With 14,290 trade visitors, it-sa once again demonstrated that it is the must-do event for the IT security sector. For more details, please visit the website: [www.it-sa.de/en](http://www.it-sa.de/en)**

**For details on Nuremberg Fairs contact Ms. Haleema Sayed at [haleema-sayed@nm-india.com](mailto:haleema-sayed@nm-india.com) /+91 22 62165302 or Ms. Nidhi Malviya at [nidhi.malviya@nm-india.com](mailto:nidhi.malviya@nm-india.com) / +91 22-62165310**

**BERLIN Trade Fairs**

**IFA Berlin, 6 to 11 September 2019, Berlin, Germany**

The world's most important technology marketplace where consumer tech meets innovation. IFA presents the latest products and innovations and offers a comprehensive overview of the technology market with presence of trade visitors from 100+ countries each year. The world's leading brands of consumer electronics and home appliances will once again present a record number of new products at the upcoming fair. The IFA Global Markets - Europe's largest B2B sourcing platform - will take place concurrently. **Visitor tickets for IFA Berlin 2019 are now available. Contact us today for more information!**

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## **CE China, 19 to 21 September 2019, Guangzhou, PR China**

Consumer and Home Electronics show for the Chinese and pan-Asian market. The fair is part of the IFA global events and is designed to be China's leading trade show, linking premium brands, important market players and retailers. Visit the fair to establish business contacts with high-quality CE and HA brand companies from China and overseas giving you the best choice in your purchasing. Hosted buyer program is available for select well-known importers, wholesalers and retailers. **For more information, contact us immediately!**

## **CMS Berlin, 24 to 27 September 2019, Berlin, Germany**

International Trade Fair for Cleaning Systems, Building Management and Services is the ideal platform for new contacts, corporate image building and potential business deals in the international cleaning market. This year the the CMS World Summit 2019 (25 – 26 September) will take place parallelly to the fair bringing together leading minds and active players from the cleaning industry in Berlin. **More information on:** <https://www.cms-berlin.com/>

## **ITB Asia, 16 to 18 October 2019, Singapore**

Asia's leading travel trade show, ITB Asia, is an annually held three day B2B fair and convention for the travel industry; it is designed to become the primary event for the Asia Pacific travel industry, much like its parent event – ITB Berlin. It is an exclusive show with 100% pre-scheduled appointments which covers MICE, Leisure and Corporate Travel and gives you the chance to connect with over 1,000 pre-qualified buyers from South East Asia, China, India, Oceania etc. There is a guaranteed 1:1 ratio between buyers and exhibitors. **More information on** <https://www.itb-asia.com/>

## **MES Expo 2019, 5-7 November 2019, Berlin, Germany**

Following the success of InnoTrans, Berlin Fairs is proud to launch a new B2B marketing platform for the electronics supplier industry of the mobility sector. **MES Expo** is an international trade fair for the automotive, commercial vehicle and rail transport sectors. The fair will provide an ideal opportunity for discussions, getting information, studying the market and, of course, for establishing and furthering business contacts. The key target groups of the MES Expo are companies from the automotive electronics, commercial vehicle and rail vehicle industries. **For participation please contact us or visit** <https://www.mobility-electronics.com/> **for more information.**

## **Bazaar Berlin 2019, 6-10 November 2019, Berlin, Germany**

The international consumer exhibition for handicrafts, jewellery, textiles and home accessories takes place every year at the Berlin Exhibition Grounds. The fair is being organized since 1962 by Messe Berlin GmbH and offers an exotic shopping experience with products from around the world. Bazaar Berlin is Germany's most international sales fair for handicrafts, design, natural products and Fair Trade goods. Some 500 exhibitors from 60 countries presented their products to 40,000 consumers at the last edition.

**For information on Berlin Fairs, contact Ms.Tanu Ailawadi at 011 47168822 [tanu@indo-german.com](mailto:tanu@indo-german.com) or Ms.Norma Xavier at 022 66652142 [norma.remedios@indo-german.com](mailto:norma.remedios@indo-german.com)**

## **HAMBURG Trade Fairs**

### **Mineralien Hamburg 2019, 6-8 December 2019, Hamburg, Germany**

North Europe's biggest mineral and jewellery show, Mineralien Hamburg will be held in Hamburg from 6-8 December, 2019. On display are minerals, fossils, gemstones & jewellery making it the fourth largest mineral show in the world. More than 400 exhibitors from 34 nations show their interesting pieces to collectors, enthusiasts and

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the plain curious. It is aimed both at the specialist and the final consumer. The perfect timing during the pre-Christmas season reinforces a very positive buying behaviour from visitors. Spread over 4 halls there are a fair number of exhibitors from India displaying their products. **Contact us to register as an exhibitor.**

**Website:** <http://www.mineralien-hamburg.de/en/>

## **WindEnergy Hamburg, 22-25 September 2020, Hamburg, Germany**

WindEnergy Hamburg - the international trade fair for the wind industry that presents the entire value chain in the onshore and offshore sectors. The fair covers the whole value chain of wind energy, and provides a special focus for expertise in its section on storage technologies. The WindEurope Conference, renowned as the flagship conference for the wind industry, takes place concurrently to the exhibition and together these form the Global Wind Summit. Bookings for the next fair are open. **Contact us for participation.**

**Website:** <https://www.windenergyhamburg.com/en/>

For information on Hamburg Fairs, contact Ms.Tanu Ailawadi at 011 47168822 [tanu@indo-german.com](mailto:tanu@indo-german.com) or Ms.Norma Xavier at 022 66652142 [norma.remedios@indo-german.com](mailto:norma.remedios@indo-german.com)

## **DEUTSCHE MESSE-HANNOVER – TRADE FAIRS**

### **Digital Industry USA Louisville, KY, USA, 10-12 September, 2019**

Hannover Fairs USA and Deutsche Messe, the organizers of the world's largest manufacturing show HANNOVER MESSE and its North American edition, HANNOVER MESSE USA, announced its debut [Digital Industry USA](https://digitalindustryusa.com/), a biennial Industrial Internet of Things (IIoT) trade show that will take companies through the adoption of connected technologies, from the proof-of-concept phase to a fully connected enterprise. <https://digitalindustryusa.com/>.

**For more details on participation, visa invitation letter and travel, please contact [info@hmf-india.com](mailto:info@hmf-india.com) [www.hmf-india.com](http://www.hmf-india.com)**

### **EMO Hannover, Germany 16 -22 September, 2019**

The world's premier trade fair for the metalworking industry will be showcasing the entire bandwidth of today's most sophisticated metalworking technology, which is the heart of every industrial production process. The fair will be presenting the latest machines, plus efficient technical solutions, product-supportive services, sustainability in the production process, and much, much more. EMO Hannover 2019 covers the entire range of state-of-the-art metalworking products. [www.emo-hannover.de/home](http://www.emo-hannover.de/home). **For more details on participation, visa invitation letter and travel, please contact [info@hmf-india.com](mailto:info@hmf-india.com) || [www.hmf-india.com](http://www.hmf-india.com)**

### **Industrial Automation Show, Shanghai, China, 17-21 September, 2019**

IAS opens the doors to the vast Chinese market and offers a great trading platform of global network. Over 500 exhibitors from home and abroad, about 30,000 sqm display area for all kinds of innovative products, technologies and solutions for industrial development. This could be the place where the best purchasing is done and the best partnership is established. [www.industrial-automation-show.com/EN/](http://www.industrial-automation-show.com/EN/). **For more details on participation, visa invitation letter and travel, please contact [info@hmf-india.com](mailto:info@hmf-india.com) || [www.hmf-india.com](http://www.hmf-india.com)**

### **Metalworking and CNC Machine Tool Show, Shanghai, China, 17-21 September, 2019**

The Leading International Exhibition for Machine Tools, Sheet Metal, Pipes & Tubes Production, Mould & Die Construction, Tools. MWCS is the most influential platform for the industry, which builds brand awareness for exhibitors, expands market share, collects information, obtains orders, increases profits, and ultimately helps exhibitors stand out in the competition. <http://www.metalworkingchina.com/en/>. **For more details on participation, visa invitation letter and travel, please contact [info@hmf-india.com](mailto:info@hmf-india.com) || [www.hmf-india.com](http://www.hmf-india.com)**

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## **CeMAT Russia, Moscow 24-26 September, 2019**

The Leading trade fair for materials handling, warehousing equipment and logistics. CeMAT Russia presents the leading national and international developments in the field of storage systems for any range of application and any industry. It is the only exhibition on this topic in Russia. [www.cemat-russia.ru/en//](http://www.cemat-russia.ru/en//). **For more details on participation, visa invitation letter and travel, please contact [info@hmf-india.com](mailto:info@hmf-india.com) | | [www.hmf-india.com](http://www.hmf-india.com)**

## **Industrial Transformation Asia Pacific, Singapore, 22-24 October, 2019**

Industrial Transformation ASIA-PACIFIC, a HANNOVER MESSE event is Asia-Pacific's leading trade event for Industry 4.0! The event brings together an ecosystem of manufacturers, government agencies & businesses ranging from multinational corporations (MNC) to small and medium enterprises (SMEs) to shape and support their transformation initiatives. [www.industrial-transformation.com](http://www.industrial-transformation.com). **For more detail, contact [info@hmf-india.com](mailto:info@hmf-india.com) or visit the website [www.hmf-india.com](http://www.hmf-india.com)**

For information on Hannover Milano fairs contact: Ms. Priya Sachdeva, Hannover Milano Fairs India Pvt Ltd., Phone 022-62672135 | Email: [info@hmf-india.com](mailto:info@hmf-india.com) | Website: [www.messe.de](http://www.messe.de)

## **TRADE FAIRS in INDIA**

**JOIN the GERMAN GROUP PARTICIPATION organized by IGCC at :**

### **Renewable Energy India 2019: 18-20 September, 2019: India Expo Centre, Greater Noida, India:**

IGCC in collaboration with the Indo-German Energy Forum, is organizing the German Group participation at the 13<sup>th</sup> edition of REI. The Exhibition will provide global manufacturers, project developers, technology suppliers, system integrators, investors and other stakeholders from across the world a huge opportunity to create their visibility and explore market access in one of the world's largest renewable energy markets. **For more information, please contact Ms. Shivani Chaturvedi at [shivani@indo-german.com](mailto:shivani@indo-german.com) or call +91-11-47168821.**

### **IREE – International Railway Equipment Exhibition: 22-24 October 2019 at Aerocity, New Delhi, India:**

The 13<sup>th</sup> edition of IREE; India's Largest Railway Exhibition and convergence of global rail industry is organised by Confederation of Indian Industry (CII) in association with Ministry of Railways, Government of India, which provides an opportunity to be part of the current initiatives of the largest ever modernization and expansion plans of Indian Railways. The exhibition provides a platform for showcasing the latest technological advancements, new products and innovations directly to the large number of decision makers from the Indian Railways. The Indo-German Chamber of Commerce is once again organizing a German Group participation at IREE. **For further information, please contact Ms. Shivani Chaturvedi at [shivani@indo-german.com](mailto:shivani@indo-german.com) or call at +91-11-47168821.**

### **3<sup>rd</sup> Renewable Energy Global Investors Meet & Expo - RE INVEST 2019: 31 October-2 November, 2019 at India Expo Centre, Greater Noida, India:**

IGCC in collaboration with the Indo-German Energy Forum, is organizing the German Group participation at the 3<sup>rd</sup> **Global RE-INVEST Renewable Energy Investors' Meet and Expo**. The RE-INVEST series of Investors' Meet & Expo hosted by the Ministry of New and Renewable Energy (MNRE), Government of India, showcases India's renewable energy potential and the Government's efforts to scale up capacity to meet the national energy requirement in a socially, economically and ecologically sustainable manner. **For further information, please contact Ms. Shivani Chaturvedi at [shivani@indo-german.com](mailto:shivani@indo-german.com) or call at +91-11-47168821.**

# NEWSLETTER

## **Auto Expo 2020, 6th – 9th February at Pragati Maidan, New Delhi, India**

### **Auto Expo 2020 Motor Show, 7th – 12th February at IEML, Greater Noida, India**

Indo German Chamber of Commerce in association with German Association of the Automotive Industry (VDA) once again is organising a German group participation at the 15th Auto Expo 2020 organized jointly by Automotive Component Manufacturers Association (ACMA), Confederation of Indian Industry (CII) and Society of Indian Automobile Manufacturers (SIAM). We have reserved a prominent location for the German group participation. With the focused theme “Automotive Technologies that Driver the World”, Auto Expo 2020 – Components will have a special emphasis on technological innovation and focus on technologies driving product innovation, efficient manufacturing and logistics. **To participate contact Mr. Surjit Singh Suri, Tel: +91-22- 62672136, Email: [surjit.suri@indo-german.com](mailto:surjit.suri@indo-german.com)**

## **ELECRAMA 2020, 18th – 22nd January at IEML, Greater Noida, India**

Indo German Chamber of Commerce in association with Zentralverband Elektrotechnik- und Elektronikindustrie e.V. (ZVEI) will once again organise a German group participation at the 14th ELECRAMA 2020 organized by Indian Electrical & Electronics Manufacturers’ Association (IEEMA). We have reserved a prominent location for the German group participation at the show. ELECRAMA is the flagship showcase of the Indian Electrical Industry ecosystem and the largest congregation of power sector ecosystem in the geography. **To participate contact Surjit Singh Suri, Tel: +91-22- 62672136, Email: [surjit.suri@indo-german.com](mailto:surjit.suri@indo-german.com)**

## **IMTEX Forming 2020, 23rd – 28th January at BIEC, Bangalore, India**

Indo German Chamber of Commerce in association with Verein Deutscher Werkzeugmaschinenfabriken e.V. (VDW) and Indian Machine Tool Manufacturing Association (IMTMA) is once again organising a German pavilion at IMTEX forming 2020. **To participate contact Surjit Singh Suri, Tel: +91-22- 62672136 Email: [surjit.suri@indo-german.com](mailto:surjit.suri@indo-german.com)**

## **SERVICES**

### **Official delegation visits of Member Companies**

IGCC can help organize/coordinate official delegation visits of Member Companies, viz:

For Indian member companies - corporate group visits to Germany and Europe

For German member companies – corporate group visits to India

Programmes could include integration / briefing, seminars with local / international speakers / trainers, company visits, business meetings and dinners, local stay and transport arrangements, etc

**For further information and costings, contact [events@indo-german.com](mailto:events@indo-german.com)**

### **Start-ups**

We help you explore one of the fastest growing start-up ecosystems India and Germany. We support corporates to scout the best start- ups in various domains as well as connect investors and start-ups. **For more information contact [chaitra.dole@indo-german.com](mailto:chaitra.dole@indo-german.com) / <http://indien.ahk.de/services/startups/>**

### **German Trade & Information**

If you are looking at doing business in Germany, we help you to find the right business partner in Germany. You can avail of our vast up- to-date database on German importers, exporters, manufacturers, suppliers & service providers. We help promote your company in the German market through our tie-ups with various German trade publications and through the vast network of the local German Chambers of Commerce present in each city in Germany. **For more details, please contact [chaitra.dole@indo-german.com](mailto:chaitra.dole@indo-german.com) or call +91 22 66652159.**

# NEWSLETTER

## Senior Experten Service (SES)

Senior Experten Service (SES) is the Foundation of German Industry for International Cooperation. It is a non-profit organisation. SES is Germany's leading volunteering organisation for experts and executives who are either retired or taking some time off work (Weltdienst 30+). SES Experts are volunteers whose activities are oriented towards quick and pragmatic assistance, predominantly in technical and economic sectors, as well as for providers of vocational training and health care services. Their expert knowledge helps to boost sustainable economic and social development.

For further details contact Ms. Sharon Mogose, SES Representative, Indo-German Chamber of Commerce, Kolkata, Tel.033-22802236(D) /22837970/22837962/9007574312 Email: [sharon.mogose@indo-german.com](mailto:sharon.mogose@indo-german.com)

## Hamburg Invest

Hamburg Invest is the one-stop agency for national and international investment in Hamburg as well as the central partner of Hamburg's business sector on all topics relating to business development. We assist foreign companies to set-up their base in Hamburg by providing local business information, advising on company set-up and visa procedures, supporting in office and warehouse search etc. All services are confidential and free of charge. In India, Hamburg Invest is represented through the Hamburg Representation Mumbai and it is located in the Indo-German Chamber of Commerce in Mumbai. **Contact Lea Miram (Hamburg Business Manager) for more information at [lea.miram@hamburgmumbai.com](mailto:lea.miram@hamburgmumbai.com) or call 91-22-66652 150 or visit [www.hamburg-invest.com](http://www.hamburg-invest.com) / [www.hamburgmumbai.com](http://www.hamburgmumbai.com)**

## PUBLICATIONS

**Looking for new business opportunities? Reach out to the Indo-German Business Community through upcoming issues of our Bi-Monthly Business Magazine: the Indo-German Economy 2019**

Advertise in our global magazine focused on Indo-German trade and cooperation. For further details, email our advertisements department at [jennifer@indo-german.com](mailto:jennifer@indo-german.com) or [advertisements@indo-german.com](mailto:advertisements@indo-german.com)

## Greener, Cleaner World: Business Responsibility Initiatives in Eastern India

The publication titled "Greener, Cleaner World: Business Responsibility Initiatives in Eastern India" is a guide that highlights members' initiatives, mainly in the environmental and CSR areas. For details write to [calcutta@indo-german.com](mailto:calcutta@indo-german.com) or call 033-22837979 / 22837962.

## Partners in Progress German Companies in Eastern India

Rich natural resources, a well-educated talent pool and the closeness to South-East Asia are some of the advantages that the Region of Eastern India offers. Since the opening of the Kolkata office in 1957, IGCC has promoted business relations between Germany and the region. Contact [calcutta@indo-german.com](mailto:calcutta@indo-german.com) or call 033-22837979 / 22837962.

## IGCC Members' Directory

IGCCs "Members' Directory", a database listing 6000 member companies (including over 800 German companies located in India) with over 1400 product/service classifications is available for sale.

## IGCC Contract Guide (in English)

The IGCC Contract Guide provides valuable information on Indian contract law and outlines some of its distinctive features. It contains samples of various contracts as Distributorship agreement and Articles of Association. Especially for foreign companies the IGCC Contract Guide serves as a valuable handbook for setting up valid contracts in India.



Indo-German Chamber of Commerce  
Deutsch-Indische Handelskammer  
Mumbai · Delhi · Kolkata · Chennai  
Bengaluru · Pune · Düsseldorf

# NEWSLETTER

## **PUBLIC PROCUREMENT IN INDIA – Öffentliche Ausschreibungen in Indien” (In English & German)**

The publication aims to provide an overview of the existing regulations on public procurement in the Republic of India for public entities, as well as bidders in public tenders.

## **Joint Ventures, Mergers & Acquisitions in India (in German and English)**

This book serves as a preliminary guide to German/ Indian companies planning a collaboration in India.

## **The Business Law Magazine: a co-operation with the Indo-German Chamber of Commerce**

The Business Law Magazine is an online English-language magazine primarily aimed at company lawyers, managing directors, judges, prosecutors and attorneys in Germany's leading trade partners. In articles written with real-world legal practice in mind, the magazine explores all important questions related to German corporate, commercial, tax, labour, compliance and IP/IT law: <http://www.businesslaw-magazine.com/>. Articles written by experienced lawyers deal with various aspects of German Labor Law in an international context. [http://www.laborlaw-magazine.com/wp-content/uploads/sites/31/2016/05/LaborLawMagazine\\_1-2016.pdf](http://www.laborlaw-magazine.com/wp-content/uploads/sites/31/2016/05/LaborLawMagazine_1-2016.pdf)

To order a copy of the above publications email [swapna@indo-german.com](mailto:swapna@indo-german.com) or call on Tel.: 022-66652148

*If you have any comments or suggestions, please write to Radha Matthai at [membership@indo-german.com](mailto:membership@indo-german.com)  
Branch Offices: New Delhi | Kolkata | Chennai (Madras) | Bengaluru | Pune | Liaison Office: Düsseldorf*