



Indo-German Chamber of Commerce  
Deutsch-Indische Handelskammer  
Mumbai · Delhi · Kolkata · Chennai  
Bengaluru · Pune · Düsseldorf

# NEWSLETTER

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## EVENTS



As the leading global business association for open and sustainable trade, **amfori** brings together over 2,000 retailers, importers, brands and associations from more than 40 countries. We believe in a world where all trade delivers social, environmental and economic benefit for everyone. We call this **Trade with Purpose**. [Read more](#). IGCC hosts the representation for amfori in India.

### BSCI producer workshops in June, 2019:

Sexual Harassment of Women in the Workplace	11-Jun-19	Delhi
Social Management System	12-Jun-19	Bangalore
Drafting a Remediation Plan	13-Jun-19	Bangalore
Fair Remuneration and Decent Working Hours	25-Jun-19	Mumbai
Social Management System	26-Jun-19	Mumbai
Drafting a Remediation Plan	27-Jun-19	Mumbai

### Unleash Opportunity Conference 2019

By supporting each other and working collaboratively, we can make a positive impact on people and the planet today, and adapt to the changes of tomorrow. Together we can create a future of open sustainable trade and unleash opportunity for everyone around the world. Join us.

**Where:** Brussels **When:** June 17th to 19<sup>th</sup>

**For more information & to register for amfori events please contact Natasha Majumdar amfori Network Representative – India Tel: +91-22-6665-2139 E-mail: [Natasha.majumdar@amfori.org](mailto:Natasha.majumdar@amfori.org)**

### German Business Delegation to Bangladesh, 8<sup>th</sup>-12<sup>th</sup> September, 2019

OAV (German Asia-Pacific Business Association) in cooperation with IGCC are organizing a German business delegation to Bangladesh (Dhaka and Chittagong) from 8th to 12th September 2019. The programme will include meetings with government and business representatives as well as factory visits. **Interested parties may contact IGCC Kolkata, Ms Sabina Pandey at [calcutta@indo-german.com](mailto:calcutta@indo-german.com), Phone: 033-2283 7962/ 2280 2236/ 2283 7970).**

### Business initiation for German companies in the field of civil and IT- security technologies and services, Delhi, Hyderabad & Bengaluru, 16<sup>th</sup>-20<sup>th</sup> September, 2019

The Indo-German Chamber of Commerce is organizing a business delegation to India on behalf of the Federal Ministry for Economics and Energy for 8-12 German companies. **For further information on the delegation please get in touch with Julia Seibert, IGCC Düsseldorf ([Seibert@indien.ahk.de](mailto:Seibert@indien.ahk.de)).**

### INMEX SMM India - South Asia's largest maritime exhibition and conference - CIMAC circle on the topic "MARPOL 2020 compliance- Stakeholders readiness" announced for the 4th of October!

From 3-5 October 2019, the 3rd INMEX SMM India - South Asia's largest maritime exhibition and conference will take place at the Bombay Exhibition Centre in Mumbai, India. INMEX SMM India covers the entire range of maritime technologies and services and offers suppliers and investors the ideal starter platform into the South Asian market or the opportunity to expand their business relations in the region. German companies can now register their Indian subsidiaries for the German pavilion if they offer German products. Furthermore, there is the opportunity to promote companies in the information centre. We will be happy to inform you about your individual exhibition

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opportunities, either with independent stand space or within a national pavilion. **For further information, please contact Lea Miram [lea.miram@hamburgmumbai.com](mailto:lea.miram@hamburgmumbai.com)**

## **Business Opportunities for German Environmental Technologies, Delhi & Kolkata, 11th–15th November, 2019**

On behalf of the Federal Ministry for Economics and Energy the Indo-German Chamber of Commerce is organizing a business delegation to India for 8-12 German companies. Solutions for air pollution combat, control and air purification systems are in high demand. **For further information on the delegation please get in touch with Julia Seibert, IGCC Düsseldorf ([Seibert@indien.ahk.de](mailto:Seibert@indien.ahk.de))**. Deadline for registration of the German companies is 9<sup>th</sup> August, 2019.

## **EDUCATION & TRAINING**



### **IGTC Open Placement Process - Opportunity to Recruit Management Trainees**

The Indo-German Training Centre (IGTC), the management training division of the Indo-German Chamber of Commerce (IGCC), continues its Open Placement Process for the Post Graduate Programme in Business Administration (PGPBA), Batch 2017-2019.

#### **Trained management talent available for the following functions:**

- Sales & Marketing:** Business Development, Business Analyst, Market Analytics, Brand Management, B2B & B2C Marketing, Event Management, Product Development
- Operations and SCM:** Operations Excellence, Inventory Management, Lean Management, Process Planning, Import-Export Operations, Account Management, Material Management, Project Management
- Finance:** Financial Analysis, Auditing and Reporting, Operations, Risk Management
- Human Resources:** Talent Acquisition, Learning & Development, Compensation & Benefits

Detailed Resumes on the IGTC website <http://mumbai.igtcindia.com/pgpba-placement-2017-2019>

**For more details, contact Urvashi / Ashminder at [placements@igtcindia.com](mailto:placements@igtcindia.com) or call +91 9833276878 / +91 8045366565**

**IGTC Bangalore: Detailed resumes on the IGTC, Bangalore website <https://bangalore.igtcindia.com/pgpba-placement-2017-2019>. For more details, contact Anitha C/ Apoorva Vyas at [bangalore@igtcindia.com](mailto:bangalore@igtcindia.com) or call +91 - 80 - 40926130/+91-80-40926110**



### **Post Graduate Programme in Business Administration (PGPBA) - Admissions Open for 2019**

- 18-months, full-time business administration programme based on the German Dual Education System: 1 year general management curriculum at IGTC interspersed with 6 months of cross-functional, on-the-job training in a partnering German organization
- German organizations conduct the Admission Process: only applicants selected by them are given admission to the programme and offered exposure to German processes, practices and work culture

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- Programme culminates into sustainable careers in commercial and techno-commercial functions: Sales & Marketing; Accounting, Controlling & Finance; Procurement, Logistics & Supply Chain; Human Resources and Corporate Communication in German and other organizations

**For further information, online application form and printable [PGPBA E-Brochure](#) or visit [www.igtcindia.com](http://www.igtcindia.com)**

IGTC Mumbai	Ms. Urvasi Mehta / Ms. Ashminder Lamba	+91-9833276878	<a href="mailto:mumbai@igtcindia.com">mumbai@igtcindia.com</a>
IGTC Bangalore	Ms. Anitha C	+91-80-40926130	<a href="mailto:bangalore@igtcindia.com">bangalore@igtcindia.com</a>
IGTC Chennai	Ms. Prabha Gurumurthy	+91-44-28340107	<a href="mailto:chennai@igtcindia.com">chennai@igtcindia.com</a>



## Executive Business Management Programme (EBMP) Admissions Open for 2019

- Inviting companies to depute their high performing managers with minimum three years of work experience to gain holistic, cross- functional perspective to all aspects of management, and the essential thought process and skills required to assume leadership positions in the organizations
- Individuals are also eligible to join this course
- One year, weekend programme with lectures on alternate weekends (Saturday and Sunday) conducted in Mumbai, Pune, Bengaluru, Chennai and Kolkata
- Comprehensive General Management curriculum taught by highly experienced faculty with proven track records in the world of management education
- Teaching pedagogy includes lectures, presentations, case studies, management games, in-class assignments and group work
- Peer group consists of managers from leading Indo-German member companies, resulting in engaging discussions and deliberations in class
- Certificate awarded by the Indo-German Chamber of Commerce

**For further information and printable EBMP E-Brochure visit [www.igtcindia.com](http://www.igtcindia.com) or contact:**

EBMP Mumbai	Ms. Urvasi Mehta	+91-9833276878	<a href="mailto:ebmp@igtcindia.com">ebmp@igtcindia.com</a>
EBMP Bengaluru	Ms. Anitha C	+91-80-40926130	<a href="mailto:bangalore@igtcindia.com">bangalore@igtcindia.com</a>
EBMP Chennai	Ms Prabha Gurumurthy	+91 044-2834 0067	<a href="mailto:chennai@igtcindia.com">chennai@igtcindia.com</a>
EBMP Kolkata	Ms. Sabina Pandey	+91-33-22837970/62	<a href="mailto:calcutta@indo-german.com">calcutta@indo-german.com</a>
EBMP Pune	Ms. Nehan Barodawala	+91-9833276878	<a href="mailto:ebmp@igtcindia.com">ebmp@igtcindia.com</a>

## Corporate Intercultural Trainings – Empowering local employees with intercultural wisdom to be global ready!

The Indo-German Chamber of Commerce has over 62 years of experience in working with India. The Chamber is now your competent partner for Corporate Intercultural Trainings, offered as a service to members, through the DEinternational Services Team.

**For trainings, contact Ms. Amrita Gandikota at [amrita.gandikota@indo-german.com](mailto:amrita.gandikota@indo-german.com) Tel.: 080 -22265650**



Frankfurt School is one of Europe’s leading business schools delivering German excellence in management and finance education. In India, Frankfurt School is represented by the Indo-German Chamber of Commerce in Mumbai.

**New Programme: Master in Applied Data Science** The MSc in Applied Data Science is a response to the demand from across different industries for business savvy data scientists with the collaborative skills to match.

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## **The Frankfurt Mini MBA (6 months online & 1 week in Frankfurt)**

Do you not have enough time to dedicate to a full-time MBA? The Frankfurt Mini MBA is a certificate programme that presents a great opportunity for professionals looking to build management skills to excel in leadership positions while still continuing their career.

## **The Frankfurt MBA (full-time)**

Want to become part of Europe's strongest economy? Join our 12 month full-time MBA to gain the skills and knowledge required to maximise you career and personal development in Europe's financial and economic capital, Frankfurt (Germany). Apply before our early-bird deadline on 31 January and save 4000 euros off the tuition fees.



## **IGCC/DUALpro**

Interim examination for dual trainees

After successfully completing the first two years of their dual vocational training, 44 mechatronics technicians and 26 tool and die mechanics gave their interims examination at the end of May. The students are currently undergoing training at Gedee Technical Training Institute (GTTI), Coimbatore, and Volkswagen Academy, Pune. Both institutes conduct VET programmes following the German model. DUALpro supports them, amongst others, in coordinating examinations and certifying programme graduates. **For more information contact [dualpro@indo-german.com](mailto:dualpro@indo-german.com) / 020 410147 -114/-108**

## **ProRecognition: Recognition of Qualifications in Germany**

ProRecognition expands reach to Nashik and Ahmedabad

For the first time ProRecognition has conducted information events on recognition of qualifications and employment in Germany in the cities of Nashik and Ahmedabad. The events were held in cooperation with the Sandip University, Nashik, and Goethe-Zentrum, Ahmedabad to increase awareness of the IGCC's advisory service. In the coming months, ProRecognition will further expand its network to Chennai, Kochi and Trivandrum. Upcoming events: Workshop "Applying in Germany" – 08.06.2019, Pune. **For more information visit [www.prorecognition.in](http://www.prorecognition.in) or contact [recognition@indo-german.com](mailto:recognition@indo-german.com) / 020 41047 -124/-193.**

## **EUREM Energy Efficiency Trainings**

EUREM is the energy efficiency training of the Indo-German Chamber of Commerce that supports your company in development and implementation of commercially viable energy efficiency measures. You and your employees can learn how to optimize your company's energy consumption while reducing its energy costs and its carbon footprint. All successful participants will receive a globally recognized certificate for being an Energy Efficiency Specialist. **For more information contact Mr. Sebastian Soenksen at [sebastian.soenksen@indo-german.com](mailto:sebastian.soenksen@indo-german.com)**

## **BUSINESS ENQUIRIES**

A reputed German company, who is into development of premium tools and systems for garden care, is looking out for a distributor who can represent them in India. Their initial focus channel is high-end department stores, premium-home improvement centres, premium nursery gardens, high-end supermarkets & e-commerce portals in India. The distributor should be able to cover total market in line with retailers/customers and have proven track record of supply capability in the target channels. **If this inquiry interests you, kindly send a short profile of your company to Devraj Banerjee at [devraj.banerjee@indo-german.com](mailto:devraj.banerjee@indo-german.com)**

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## REGIONAL EVENTS

### PUNE

#### Partner Support Program (PSP)

IGCC provides support to expatriates and their spouses to ease their experience abroad in terms of advice for work and career, intercultural trainings and social work. The program also entails language courses and management degree courses. **For more information contact the IGCC [pune@indo-german.com](mailto:pune@indo-german.com) or visit <http://indien.ahk.de/services/partner-support-program/>**

#### Office-in-Office Offer

The Indo-German Chamber of Commerce in Pune (located at: 710 Nucleus Mall, 1 Church Road, Opp. Police Commissioner's Office, Pune 411001) offers working desks with all required facilities within its premises. Use our brand new conference room with flexible seating arrangements and all AV equipment installed. **For more information contact the IGCC Tel: +91-20-41047 100 or e-mail: [pune@indo-german.com](mailto:pune@indo-german.com)**

### KOLKATA

IGCC Kolkata office is offering their **Conference Room** to its members for internal meetings or seminars. **For further details contact Sharon Mogose: Tel: 033-22837970/22837962 [sharon.mogose@indo-german.com](mailto:sharon.mogose@indo-german.com)**

### CHENNAI

#### Workshop on Corporate Law on 7<sup>th</sup> June, 2019

Workshop on "Critical Examination of Provisions of Companies Act 2013 & Other Corporate Laws, Having a Bearing on Liabilities and Responsibilities of Directors" conducted by experts from Institute of Directors (IOD)

#### National Action Plan - Human Rights on 12<sup>th</sup> June, 2019

Round Table - Germany's National Action Plan for Business and Human Rights

#### Workshop on Schengen Visa formalities on 21<sup>st</sup> June, 2019

Workshop on procedures, time lines and formalities for filing of different kinds of Schengen Visa

#### MSMES - Workshop on Cash Flow and Financial Management for Non-Finance Executives on 16th July, 2019

**For details regarding the above programs please contact Ms. B S Ramya at [bs.ramya@indo-german.com](mailto:bs.ramya@indo-german.com) or call +91 44 28340835/36**

#### Office-in-Office Offer

The Indo-German Chamber of Commerce in Chennai (located at: New No.32, G N Chetty Road, T.Nagar, Chennai 600 017) offers the following office space for rent:

1. 575sq ft. of furnished and air-conditioned space available on the 2nd floor
2. A 25-seater meeting room of about 500sq ft. is available for small events/presentations/workshops
3. An air-conditioned single desk executive office cabin of about 30sq ft. available for rent with immediate effect

**For more information contact Vikey Nishanth - 044 28340835/36; Email [vikey.nishanth@indo-german.com](mailto:vikey.nishanth@indo-german.com)**

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## TRADE FAIRS in GERMANY

*Important: To avoid a last minute rush, all those planning to travel to Germany to visit/ exhibit at Trade fairs can apply for a Schengen visa at the Visa Application Centre. Passports issued more than 10 years ago will not be accepted. Passport validity should be least 3 months beyond the intended duration of stay in the Schengen territory and needs to contain at least two empty pages. Visa Information & requirements are available at*

[www.mumbai.diplo.de/Vertretung/mumbai/en/04/Visabestimmungen/schengen.html](http://www.mumbai.diplo.de/Vertretung/mumbai/en/04/Visabestimmungen/schengen.html)

## NUREMBERG Trade Fairs

**SENSOR+TEST: The leading forum for sensors, measuring and testing technologies worldwide, Nuermberg, Germany, 25-27 June, 2019**

The 2018 trade fair with its 591 exhibitors from 32 nations imposingly presented the entire spectrum of measuring and testing system expertise from sensors to computers. Exhibiting at SENSOR+TEST will offer you the possibility to meet new and established customers, as well as numerous additional benefits. Learn more about the latest research results by international renowned scientists. Present your innovations in full activity in the action area. Multiply your company news due to the high trade press concentration. Present your expert knowledge in lectures or in a seminar. **For more details, visit the website [www.sensor-test.de/welcome-to-the-measurement-fair-sensor-test-2019/](http://www.sensor-test.de/welcome-to-the-measurement-fair-sensor-test-2019/)**

## BIOFACH SOUTH EAST ASIA - International Organic Trade Fair and Conference, Bangkok, 11-14 July, 2019

The organic trade meets at the organic exhibition in Bangkok from 11 - 14 July 2019. BIOFACH SOUTH EAST ASIA is dedicated to be an information and communication platform for the whole South East Asian organic region. The food and agricultural industry is one of South East Asia's most important economic sectors. Organic farmland in the ASEAN states is increasing with immense growth rates. BIOFACH SOUTH EAST ASIA is dedicated to being an information and communication platform for the whole South East Asian organic region. **For more details, visit the website [www.biofach-southeastasia.com](http://www.biofach-southeastasia.com)**

## PET SOUTH AMERICA, 21-23 August, 2019, Sao Paulo, Brazil

International Trade Show for Pet and Veterinary Products and Services starting from 21-23 August 2019 in Sao Paulo Brazil. **The largest gathering of the pet and veterinary sector in Latin America! The event is divided into 2 areas: PET GROOM, for hygiene and beauty, and PET CARE, for services, accessories and retail nutrition. PET South America** is the most comprehensive pet show in Latin America and provides everything you need to develop and grow your business, as well as opportunities for networking and furthering professional knowledge. All the products, services and concepts that will soon be on the market are presented here. Bringing together all the industry professionals, both national and from other Latin American countries, PET South America offers a highly qualified business environment, a lot of networking opportunities and professional updating, in addition to hosting conferences on relevant and current content. The presentations are free and aimed at the development of businesspeople, entrepreneurs and professionals from physical and virtual pet shops. **For more details, please visit the website <https://www.petsa.com.br/en>**

For details on Nuremberg Fairs contact Ms. Haleema Sayed at [haleema-sayed@nm-india.com](mailto:haleema-sayed@nm-india.com) / +91 22 62165302 or Ms. Nidhi Malviya at [nidhi.malviya@nm-india.com](mailto:nidhi.malviya@nm-india.com) / +91 22-62165310

## BERLIN Trade Fairs

**CE Week, 12 to 13 June 2019, New York, USA**

The Celebration of All Things Tech! CE Week is the epicenter for innovation, emerging trends and insights, and building connections in the North American Technology space. It's the premier platform for connecting key

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decision makers through matchmaking, high quality content, and networking. **More information on <https://www.ceweekny.com/>**

## **IFA Berlin, 6 to 11 September 2019, Berlin, Germany**

The world's most important technology marketplace - where consumer tech meets innovation. IFA presents the latest products and innovations and offers a comprehensive overview of the technology market with presence of trade visitors from 100+ countries each year. The world's leading brands of consumer electronics and home appliances will once again present a record number of new products at the upcoming fair. The IFA Global Markets, Europe's largest B2B sourcing platform, will take place concurrently. This provides an excellent platform for suppliers, component manufacturers, OEMs and ODMs meet exclusively with professional customers and partners from the Consumer and Home Electronics industry. **Contact us for more information or visit <https://b2b.ifa-berlin.com/IFA/>**

## **CE China, 19 to 21 September 2019, Guangzhou, PR China**

Consumer and Home Electronics show for the Chinese and pan-Asian market. The fair is part of the IFA global events and is designed to be China's leading trade show, linking premium brands, important market players and retailers. The show is a vibrant platform that unites international exhibitors with Asian retailers keen to bring new products to their customers. **More information at <http://www.cechina-ifa.com/>**

## **CMS Berlin, 24 to 27 September 2019, Berlin, Germany**

International Trade Fair for Cleaning Systems, Building Management and Services is the ideal platform for new contacts, corporate image building and potential business deals in the international cleaning market. This year the the CMS World Summit 2019 (25 – 26 September) will take place parallelly to the fair bringing together leading minds and active players from the cleaning industry in Berlin. **More information at <https://www.cms-berlin.com/>**

## **ITB Asia, 16 to 18 October 2019, Singapore**

Asia's leading travel trade show, ITB Asia, is an annually held three day B2B fair and convention for the travel industry; it is designed to become the primary event for the Asia Pacific travel industry, much like its parent event – ITB Berlin. It is an exclusive show with 100% pre-scheduled appointments which covers MICE, Leisure and Corporate Travel and gives you the chance to connect with over 1,000 pre-qualified buyers from South East Asia, China, India, Oceania etc. There is a guaranteed 1:1 ratio between buyers and exhibitors. **Contact us today for more information.**

**For information on Berlin Fairs, contact Ms.Tanu Ailawadi at 011 47168822 [tanu@indo-german.com](mailto:tanu@indo-german.com) or Ms.Norma Xavier at 022 66652142 [norma.remedios@indo-german.com](mailto:norma.remedios@indo-german.com)**

## **HAMBURG Trade Fairs**

### **Mineralien Hamburg 2019, 6-8 December 2019, Hamburg, Germany**

North Europe's biggest mineral and jewellery show, Mineralien Hamburg will be held in Hamburg from 6-8 December, 2019. On display are minerals, fossils, gemstones & jewellery making it the fourth largest mineral show in the world. More than 400 exhibitors from 34 nations show their interesting pieces to collectors, enthusiasts and the plain curious. It is aimed both at the specialist and the final consumer. The perfect timing during the pre-Christmas season reinforces a very positive buying behaviour from visitors. Spread over 4 halls there are a fair number of exhibitors from India displaying their products. **Contact us to register as an exhibitor.**

**Website: <http://www.mineralien-hamburg.de/en/>**



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For information on Hamburg Fairs, contact Ms. Tanu Ailawadi at 011 47168822 [tanu@indo-german.com](mailto:tanu@indo-german.com) or Ms. Norma Xavier at 022 66652142 [norma.remedios@indo-german.com](mailto:norma.remedios@indo-german.com)

## **DEUTSCHE MESSE-HANNOVER – TRADE FAIRS**

### **Integrated Automation Motion & Drives, Shenzhen, China | 26th- 27th June 2019**

Integrated Automation, Motion & Drives SHENZHEN 2018 witnessed 512 leading enterprises from 13 countries and regions of Germany, South Korea, Canada, USA, Japan, Singapore, China and Italy, covering a total display area of 35,000 sqm. For more details on participation, visa invitation letter and travel contact [priya.sachdeva@hmf-india.com](mailto:priya.sachdeva@hmf-india.com)

### **Digital Industry USA Louisville, KY from September 10<sup>th</sup> -12<sup>th</sup>, 2019**

Hannover Fairs USA and Deutsche Messe, the organizers of the world's largest manufacturing show HANNOVER MESSE and its North American edition, HANNOVER MESSE USA, announced its debut Digital Industry USA, a biennial Industrial Internet of Things (IIoT) trade show that will take companies through the adoption of connected technologies, from the proof-of-concept phase to a fully connected enterprise. Exhibitors will demonstrate how to implement digitalization by featuring smart factory case studies and real-time IIoT solutions, such as Production Efficiency, Data Analytics & Cloud, AI & Intelligent Machines, Security, Robots/Cobots and Additive Manufacturing. DIG/IN USA will empower thought leadership from the factory floor staff to the C-Suite with a focus on advancing small to large companies in the automotive, aerospace & defense, machinery and equipment, energy/oil & gas, food & beverage, packaging & assembly, science lab equipment and logistics industries.

For more details contact [priya.sachdeva@hmf-india.com](mailto:priya.sachdeva@hmf-india.com)

### **EMO Hannover, Germany, September 16<sup>th</sup> –22<sup>nd</sup>, 2019**

The world's premier trade fair for the metalworking industry will be showcasing the entire bandwidth of today's most sophisticated metalworking technology, which is the heart of every industrial production process. The fair will be presenting the latest machines, plus efficient technical solutions, product-supportive services, sustainability in the production process, and much, much more. The exhibits on display at EMO Hannover 2019 cover the entire range of state-of-the-art metalworking products. EMO Hannover 2019 focuses on cutting and forming machine tools, manufacturing systems, precision tools, automated flow of material, computer technology, industrial electronics and accessories. EMO 2019 would attract more than 2,226 exhibitors, and around 128,966 trade visitors from more than 100 different countries. For more details on participation, visa invitation letter and travel, contact [priya.sachdeva@hmf-india.com](mailto:priya.sachdeva@hmf-india.com)

For information on Hannover Milano fairs contact: Ms. Priya Sachdeva, Hannover Milano Fairs India Pvt Ltd., Phone 022-62672135 | Email: [info@hmf-india.com](mailto:info@hmf-india.com) | Website: [www.messe.de](http://www.messe.de)

## **TRADE FAIRS in INDIA**

### **Auto Expo 2020, 6th – 9th February at Pragati Maidan, New Delhi, India**

### **Auto Expo 2020 Motor Show, 7th – 12th February at IEML, Greater Noida, India**

Indo German Chamber of Commerce in association with German Association of the Automotive Industry (VDA) once again is organising a German group participation at the 15th Auto Expo 2020 organized jointly by Automotive Component Manufacturers Association (ACMA), Confederation of Indian Industry (CII) and Society of Indian Automobile Manufacturers (SIAM). We have reserved a prominent location for the German group participation. With the focused theme "Automotive Technologies that Drive the World", Auto Expo 2020 – Components will have a special emphasis on technological innovation and focus on technologies driving product innovation, efficient manufacturing and logistics.

To participate contact Mr. Surjit Singh Suri, Tel: +91-22- 62672136, Email: [surjit.suri@indo-german.com](mailto:surjit.suri@indo-german.com)

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## **ELECRAMA 2020, 18th – 22nd January at IEML, Greater Noida, India**

Indo German Chamber of Commerce in association with Zentralverband Elektrotechnik- und Elektronikindustrie e.V. (ZVEI) will once again organise a German group participation at the 14th ELECRAMA 2020 organized by Indian Electrical & Electronics Manufacturers' Association (IEEMA). We have reserved a prominent location for the German group participation at the show. ELECRAMA is the flagship showcase of the Indian Electrical Industry ecosystem and the largest congregation of power sector ecosystem in the geography.

**To participate contact Mr. Surjit Singh Suri, Tel: +91-22- 62672136, Email: [surjit.suri@indo-german.com](mailto:surjit.suri@indo-german.com)**

## **IMTEX Forming 2020, 23rd – 28th January at BIEC, Bangalore, India**

Indo German Chamber of Commerce in association with Verein Deutscher Werkzeugmaschinenfabriken e.V. (VDW) and Indian Machine Tool Manufacturing Association (IMTMA) is once again organising a German pavilion at IMTEX forming 2020.

**To participate contact Mr. Surjit Singh Suri, Tel: +91-22- 62672136, Email: [surjit.suri@indo-german.com](mailto:surjit.suri@indo-german.com)**

## **SERVICES**

### **Official delegation visits of Member Companies**

IGCC can help organize/coordinate official delegation visits of Member Companies, viz:

For Indian member companies - corporate group visits to Germany and Europe

For German member companies – corporate group visits to India

Programmes could include integration / briefing, seminars with local / international speakers / trainers, company visits, business meetings and dinners, local stay and transport arrangements, etc

**For further information and costings, contact [events@indo-german.com](mailto:events@indo-german.com)**

### **Start-ups**

We help you explore one of the fastest growing start-up ecosystems India and Germany. We support corporates to scout the best start-ups in various domains as well as connect investors and start-ups. **For more information contact [chaitra.dole@indo-german.com](mailto:chaitra.dole@indo-german.com) / <http://indien.ahk.de/services/startups/>**

### **German Trade & Information**

If you are looking at doing business in Germany, we help you to find the right business partner in Germany. You can avail of our vast up-to-date database on German importers, exporters, manufacturers, suppliers & service providers. We help promote your company in the German market through our tie-ups with various German trade publications and through the vast network of the local German Chambers of Commerce present in each city in Germany. **For more details, please contact [chaitra.dole@indo-german.com](mailto:chaitra.dole@indo-german.com) or call +91 22 66652159.**

### **Senior Experten Service (SES)**

Senior Experten Service (SES) is the Foundation of German Industry for International Cooperation. It is a non-profit organisation. SES is Germany's leading volunteering organisation for experts and executives who are either retired or taking some time off work (Weltdienst 30+). SES Experts are volunteers whose activities are oriented towards quick and pragmatic assistance, predominantly in technical and economic sectors, as well as for providers of vocational training and health care services. Their expert knowledge helps to boost sustainable economic and social development.

**For further details contact Ms. Sharon Mogose, SES Representative, Indo-German Chamber of Commerce, Kolkata, Tel.033-22802236(D) /22837970/22837962/9007574312 Email: [sharon.mogose@indo-german.com](mailto:sharon.mogose@indo-german.com)**

# NEWSLETTER

## **Hamburg Invest**

Hamburg Invest is the one-stop agency for national and international investment in Hamburg as well as the central partner of Hamburg's business sector on all topics relating to business development. We assist foreign companies to set-up their base in Hamburg by providing local business information, advising on company set-up and visa procedures, supporting in office and warehouse search etc. All services are confidential and free of charge. In India, Hamburg Invest is represented through the Hamburg Representation Mumbai and it is located in the Indo-German Chamber of Commerce in Mumbai. **Contact Lea Miram (Hamburg Business Manager) for more information at [lea.miram@hamburgmumbai.com](mailto:lea.miram@hamburgmumbai.com) or call 91-22-66652 150 or visit [www.hamburg-invest.com](http://www.hamburg-invest.com) / [www.hamburgmumbai.com](http://www.hamburgmumbai.com)**

## **PUBLICATIONS**

**Looking for new business opportunities? Reach out to the Indo-German Business Community through upcoming issues of our Bi-Monthly Business Magazine: the Indo-German Economy 2019**

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## **Greener, Cleaner World: Business Responsibility Initiatives in Eastern India**

The publication titled "Greener, Cleaner World: Business Responsibility Initiatives in Eastern India" is a guide that highlights members' initiatives, mainly in the environmental and CSR areas. **For details write to [calcutta@indo-german.com](mailto:calcutta@indo-german.com) or call 033-22837979 / 22837962.**

## **Partners in Progress German Companies in Eastern India**

Rich natural resources, a well-educated talent pool and the closeness to South-East Asia are some of the advantages that the Region of Eastern India offers. Since the opening of the Kolkata office in 1957, IGCC has promoted business relations between Germany and the region. **Contact [calcutta@indo-german.com](mailto:calcutta@indo-german.com) or call 033-22837979 / 22837962.**

## **IGCC Members' Directory**

IGCCs "Members' Directory", a database listing 6000 member companies (including over 800 German companies located in India) with over 1400 product/service classifications is available for sale.

## **IGCC Contract Guide (in English)**

The IGCC Contract Guide provides valuable information on Indian contract law and outlines some of its distinctive features. It contains samples of various contracts as Distributorship agreement and Articles of Association. Especially for foreign companies the IGCC Contract Guide serves as a valuable handbook for setting up valid contracts in India.

## **PUBLIC PROCUREMENT IN INDIA – Öffentliche Ausschreibungen in Indien" (In English & German)**

The publication aims to provide an overview of the existing regulations on public procurement in the Republic of India for public entities, as well as bidders in public tenders.

## **Joint Ventures, Mergers & Acquisitions in India (in German and English)**

This book serves as a preliminary guide to German/ Indian companies planning a collaboration in India.



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# NEWSLETTER

## **The Business Law Magazine: a co-operation with the Indo-German Chamber of Commerce**

The Business Law Magazine is an online English-language magazine primarily aimed at company lawyers, managing directors, judges, prosecutors and attorneys in Germany's leading trade partners. In articles written with real-world legal practice in mind, the magazine explores all important questions related to German corporate, commercial, tax, labour, compliance and IP/IT law: <http://www.businesslaw-magazine.com/>. Articles written by experienced lawyers deal with various aspects of German Labor Law in an international context. [http://www.laborlaw-magazine.com/wp-content/uploads/sites/31/2016/05/LaborLawMagazine\\_1-2016.pdf](http://www.laborlaw-magazine.com/wp-content/uploads/sites/31/2016/05/LaborLawMagazine_1-2016.pdf)

To order a copy of the above publications email [swapna@indo-german.com](mailto:swapna@indo-german.com) or call on Tel.: 022-66652148

*If you have any comments or suggestions, please write to Radha Matthai at [membership@indo-german.com](mailto:membership@indo-german.com)  
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