



Indo-German Chamber of Commerce
Deutsch-Indische Handelskammer
Mumbai · Delhi · Kolkata · Chennai
Bengaluru · Pune · Düsseldorf

NEWSLETTER

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Contents

Events

Education & Training

Business Enquiries

Regional Events

German Trade Fairs

Indian Trade Fairs

Services

Publications

NEWSLETTER

EVENTS

Data Protection and Privacy in India: The Emerging Picture

2018 has been a watershed year for privacy and data protection jurisprudence in India. The Indo-German Chamber of Commerce ("IGCC") in cooperation with its knowledge partner Cyril Amarchand Mangaldas, is organizing a seminar on "Data Protection and Privacy in India: The Emerging Picture" on Tuesday, 22nd January 2019 from 15:00 to 17:00 hrs at the premises of IGCC, Mumbai. To discuss the emerging picture, and its impact on corporate India. **Legal heads of Indo-German companies who would like to attend should contact Dorrel Dacruz at Dorrel.Dacruz@indo-german.com Tel: 66652145(D)**



As the leading global business association for open and sustainable trade, **amfori** brings together over 2,000 retailers, importers, brands and associations from more than 40 countries. We believe in a world where all trade delivers social, environmental and economic benefit for everyone. We call this **Trade with Purpose**. [Read more](#)
In India, **amfori** is represented by the Indo-German Chamber of Commerce in Mumbai.

Contact Natasha Majumdar amfori Network Representative – India Tel: +91-22-6665-2139

E-mail: Natasha.majumdar@amfori.org

German delegation with focus on Cosmetic and Detergent/Household Sector

A German delegation with focus on **Cosmetic and Detergent/Household Sector** will visit India (**Mumbai & Delhi**) on **10th to 14th of March 2019**. The visit is being organized by the Indo-German Chamber of Commerce together with the German Cosmetic, Toiletry, Perfumery and Detergent Association (IKW) and is supported by the **Federal Ministry of Economic Affairs and Energy (BMWi)**. The target audience mainly focuses on companies from the industry sector only.

For further information and details, please write to Sophia Nebel on sophia.nebel@indo-german.com.

INMEX SMM India - South Asia's largest maritime exhibition and conference

From 3-5 October 2019 the **3rd INMEX SMM India - South Asia's largest maritime exhibition and conference** will take place at the Bombay Exhibition Centre in Mumbai, India. INMEX SMM India covers the entire range of maritime technologies and services and offers suppliers and investors the ideal starter platform into the South-Asian market or the opportunity to expand their business relations in the region. We will be happy to inform you about your individual exhibition opportunities, either with independent stand space or within a national pavilion.

For questions please feel free to contact Lea Miram (lea.miram@hamburgmumbai.com).

EDUCATION & TRAINING



Division of the Indo-German Chamber of Commerce

Post Graduate Programme in Business Administration (PGPBA) - Admissions Open for 2019

- 18-months, full-time business administration programme based on the German Dual Education System: 1 year general management curriculum at IGTC interspersed with 6 months of cross-functional, on-the-job training in a partnering German organization
- German organizations conduct the Admission Process: only applicants selected by them are given admission to the programme and offered exposure to German processes, practices and work culture
- Programme culminates into sustainable careers in commercial and techno-commercial functions: Sales & Marketing; Accounting, Controlling & Finance; Procurement, Logistics & Supply Chain; Human Resources and Corporate Communication in German and other organizations

For further information, online application form and printable [PGPBA E-Brochure](#) or visit www.igtcindia.com



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NEWSLETTER

IGTC Mumbai	Ms. Sajita Pradeep	+91-9833276878	mumbai@igtccindia.com
IGTC Bangalore	Ms. Anitha C	+91-80-40926130	bangalore@igtccindia.com
IGTC Chennai	Ms. Prabha Gurumurthy	+91-44-28340107	chennai@igtccindia.com



Indo-German Training Centre | 25 years
Management Training | The German Dual System

Division of the Indo-German Chamber of Commerce

Executive Business Management Programme (EBMP) Admissions Open for 2019

- Inviting companies to depute their high performing managers with minimum three years of work experience to gain holistic, cross- functional perspective to all aspects of management, and the essential thought process and skills required to assume leadership positions in the organizations
- Individuals are also eligible to join this course
- One year, weekend programme with lectures on alternate weekends (Saturday and Sunday) conducted in Mumbai, Pune, Bengaluru and Kolkata
- Comprehensive General Management curriculum taught by highly experienced faculty with proven track records in the world of management education
- Teaching pedagogy includes lectures, presentations, case studies, management games, in-class assignments and group work
- Peer group consists of managers from leading Indo-German member companies, resulting in engaging discussions and deliberations in class
- Certificate awarded by the Indo-German Chamber of Commerce

For further information and printable EBMP E-Brochure visit www.igtccindia.com or contact:

EBMP Mumbai	Ms. Sajita Pradeep	+91-9833276878	ebmp@igtccindia.com
EBMP Bengaluru	Ms. Anitha C	+91-80-40926130	bangalore@igtccindia.com
EBMP Kolkata	Ms. Sabina Pandey	+91-33-22837970/62	calcutta@indo-german.com
EBMP Pune	Ms. Tisha Mehra	+91-9833276878	ebmp@igtccindia.com

Corporate Intercultural Trainings – Empowering local employees with intercultural wisdom to be global ready!

The Indo-German Chamber of Commerce has over 62 years of experience in working with India. The Chamber is now your competent partner for Corporate Intercultural Trainings, offered as a service to members, through the DEInternational Services Team.

For trainings, contact Ms. Amrita Gandikota at amrita.gandikota@indo-german.com Tel.: 080 -22265650



German Excellence. Global Relevance.

Frankfurt School is one of Europe's leading business schools delivering German excellence in management and finance education. In India, Frankfurt School is represented by the Indo-German Chamber of Commerce in Mumbai.

New Programme: Master in Applied Data Science The MSc in Applied Data Science is a response to the demand from across different industries for business savvy data scientists with the collaborative skills to match.

The Frankfurt Mini MBA (6 months online & 1 week in Frankfurt)

Do you not have enough time to dedicate to a full-time MBA? The Frankfurt Mini MBA is a certificate programme that presents a great opportunity for professionals looking to build management skills to excel in leadership positions while still continuing their career.

[The Frankfurt MBA \(full-time\)](#)

Want to become part of Europe's strongest economy? Join our 12 month full-time MBA to gain the skills and

NEWSLETTER

knowledge required to maximise your career and personal development in Europe's financial and economic capital, Frankfurt (Germany). Apply before our early-bird deadline on 31 January and save 4000 euros off the tuition fees. **Please contact Larissa Wood (Regional Head India) l.wood@int.fs.de 022 666 521 73**



IGCC/DUALpro

We are very pleased to announce that the Directorate General of Training (DGT) of the Indian Government and the IGCC signed a MoA for a co-operation in the field of Vocational Education and Training on 18th September 2018 in Delhi. In the presence of the Ambassador of the Federal Republic of Germany, Dr. Martin Ney, Mr. Aggarwal, Director General of DGT and Mr. Steinrücke, Director General of IGCC underlined the importance of developing VET in India and sealed this with their signatures. DUALpro aims to help companies implement system elements of German Dual Vocational Education & Training (VET) to develop a highly skilled work force as per industry requirements

EUREM Energy Efficiency Trainings

EUREM is the energy efficiency training of the Indo-German Chamber of Commerce that supports your company in development and implementation of commercially viable energy efficiency measures. You and your employees can learn how to optimize your company's energy consumption while reducing its energy costs and its carbon footprint. All successful participants will receive a globally recognized certificate for being an Energy Efficiency Specialist. **For more information contact Mr. Sebastian Soenksen at sebastian.soenksen@indo-german.com**

ProRecognition: Recognition of Qualifications in Germany

Aspiring to work in Germany? Let IGCC guide you with information on recognition of your qualifications with its new project ProRecognition. Recognition is mandatory to be able to work in certain regulated professions. For others it is helpful to get better prospects in the German job market. IGCC provides free consultation services for review of your qualifications and guides you through the steps of recognition. **For more information contact recognition@indo-german.com / 020 410 47 124**

BUSINESS ENQUIRIES

A reputed German company who is into development and production of innovative products made from renewable raw materials is looking out for companies exploring new sustainable technologies in India. They manufacture machinery which produces 100% biodegradable packaging chips/loose fills which is used for filling, padding and as product protection of cardboard packaging. **If this inquiry interests you, get in touch with Devraj Banerjee on Devraj.banerjee@indo-german.com**

REGIONAL EVENTS

KOLKATA

IGCC Kolkata office is offering their **Conference Room** to its members for internal meetings or seminars. **For further details contact Sharon Mogose: Tel: 033-22837970/22837962 sharon.mogose@indo-german.com**

CHENNAI

Office-in-Office Offer

The Indo-German Chamber of Commerce in Chennai (located at: New No.32, G N Chetty Road, T.Nagar, Chennai 600 017) offers the following office space for rent:

1. 575sq ft. of furnished and air-conditioned space available on the 2nd floor

NEWSLETTER

2. A 25-seater meeting room of about 500sq ft. is available for small events/presentations/workshops
3. An air-conditioned single desk executive office cabin of about 30sq ft. available for rent with immediate effect

For more information contact Vikey Nishanth - 044 28340835/36; Email vikey.nishanth@indo-german.com

Global Investors Meet Tamil Nadu – 2019, Tamil Nadu, 23-24 January, 2019

Organized by the Government of Tamil Nadu to showcase the outstanding credentials of the Southern State as an investment destination. The event is expected to evoke considerable response from the International Investor Community. For more information contact **E-mail: gim@tn.gov.in Phone +91-44-2855 3856, www.tngim.com**

PUNE

Partner Support Program (PSP)

IGCC provides support to expatriates and their spouses to ease their experience abroad in terms of advice for work and career, intercultural trainings and social work. The program also entails language courses and management degree courses. **For more information contact the IGCC pune@indo-german.com or visit <http://indien.ahk.de/services/partner-support-program/>**

Office-in-Office Offer

The Indo-German Chamber of Commerce in Pune (located at: 710 Nucleus Mall, 1 Church Road, Opp. Police Commissioner's Office, Pune 411001) offers working desks with all required facilities within its premises. Use our brand new conference room with flexible seating arrangements and all AV equipment installed. **For more information contact the IGCC Tel: +91-20-41047 100 or e-mail: pune@indo-german.com**

GERMAN TRADE FAIRS

Important: To avoid a last minute rush, all those planning to travel to Germany to visit/ exhibit at Trade fairs can apply for a Schengen visa at the Visa Application Centre. Passports issued more than 10 years ago will not be accepted. Passport validity should be least 3 months beyond the intended duration of stay in the Schengen territory and needs to contain at least two empty pages. Visa Information & requirements are available at www.mumbai.diplo.de/Vertretung/mumbai/en/04/Visabestimmungen/schengen.html

NUREMBERG Trade Fairs

BIOFACH, 13-16 February, 2019, Nuremberg, Germany

The organic trade meets at the organic exhibition from 13 -16 February, 2019 in Nuremberg, Germany. Organic is more than a label or certification: organic stands for quality and conviction – for the responsible use of nature's resources. The world's leading exhibition is the get-together for customers, suppliers, all partners and potential new customers. Nowhere else do all the organic stakeholders meet personally in a comparable way than at BIOFACH. The BIOFACH Congress provides extensive information about the organic sector. 9,000 congress participants sourced information at more than 150 individual events in 2018. As a visiting professional you can meet organic producers from the international organic market and be inspired by the sector's latest international trends. **For more details, please visit the website: www.biofach.de/en.**

FeuerTrutz, 20-21 February, 2019, Nuremberg, Germany

FeuerTrutz is Europe's first trade fair and congress that combines solutions for passive, active and organizational fire protection starting from 20-21 February in Nuremberg, Germany. At this event in Nuremberg, planners, official experts, architects, building engineers, staff from official agencies and fire prevention authorities and fire officers can obtain specific information and discuss innovative solutions and products for fire protection and fire control. More than 8,000 trade visitors and congress participants from over 40 countries and 286 exhibitors came together

NEWSLETTER

at the FeuerTrutz 2018 to share their expertise about preventive fire protection. For more details, visit www.feuertrutz-messe.de/en

Embeddedworld, 26-28 February, 2019, Nuremberg, Germany

embeddedworld is the leading international trade fair for embedded system starting from 26-28 February in Nuremberg, Germany. Be it security for electronic systems, distributed intelligence, the Internet of Things or e-mobility and energy efficiency – the embedded world trade fair in Nuremberg enables you to experience the whole world of embedded systems. Discover the innovations from the embedded sector, meet experts and acquire new customers: more than 1,000 exhibitors and numerous speakers from 52 countries will be presenting the entire spectrum – ranging from construction elements through modules and full systems, operating systems, hard and software to services – to more than 32,000 trade visitors and approximately 2,200 conference participants from 77 countries. For more details, please visit www.embedded-world.de/en

For details on Nuremberg Fairs contact Ms. Haleema Sayed at haleema-sayed@nm-india.com / +91 22 62165302 or Ms. Nidhi Malviya at nidhi.malviya@nm-india.com / +91 22-62165310

BERLIN Trade Fairs

International Green Week, 18-27 January 2019, Berlin, Germany

For professionals it is the world's most important agricultural policy event, for the public, a unique and memorable experience: the **International Green Week Berlin** serves the interests of both groups of visitors. The fair is attended by some 400,000 visitors, including 90,000 trade visitors and is the world's leading consumer show for agriculture, the food industry and horticulture. More than 1,700 exhibitors from some 65 countries are expected to attend the next event. The Green Week 2019 provides an overview of the world's food markets and the largest display of specialties from every local German region. Topical trends including superfoods, alternative protein sources, street food as well as products for vegetarians and vegans will round off the event. The Bio Hall, with its displays of organic foods, the WEINWERK and the stand of the Hamburg-based Fish Information Centre will reflect the wide range of products at the fair. Website: www.gruenewoche.de/en

ITB Berlin 2019, 6-10 March, 2019, Berlin, Germany

ITB Berlin, the world's leading travel trade show will take place from 6-10 March at the Berlin Trade Fair Grounds. With its unique diversity, ITB Berlin covers the entire value-added chain of touristic offers. It is well divided into separate segments which reflect the most important current topics, viz. Countries & Destinations, Business Travel, MICE, eTravel, Adventure Travel & Responsible Tourism, Luxury, Travel Technology etc. thus making it easy to find your way around the trade show's broad range of products and services. To optimise their visit, visitors can establish contact with exhibitors and set-up meetings prior to ITB at the Virtual Market Place®

Visit www.itb-berlin.de for more information

Bus2Bus, 19-21 March, 2019, Berlin, Germany

Bus2Bus, the trade show & congress focuses on all aspects of modern buses. Held from 19-21 March, 2019 at the Berlin Exhibition Grounds, Bus2Bus is for everyone who's offering or searching for something in this industry. Be it different types of buses & coaches, components & accessories, comfort & design, maintenance & servicing, digital travel services etc. Bus2Bus covers it all. Adjacent to the exhibition area, buses can be viewed and tested 'live' in action. Visit www.bus2bus.berlin/en/BUS2BUS/TradeShow/ for more information on the show.

For information on Berlin Fairs, contact Ms. Tanu Ailawadi at 011 47168822 tanu@indo-german.com or Ms. Norma Xavier at 022 66652142 norma.remedios@indo-german.com

NEWSLETTER

DEUTSCHE MESSE-HANNOVER – TRADE FAIRS

For information on Hannover Milano fairs contact: Ms. Priya Sachdeva, Hannover Milano Fairs India Pvt Ltd.,
 Phone 022-62672135 | Email: info@hmf-india.com | Website: www.messe.de

INDIAN TRADE FAIRS

JOIN the GERMAN GROUP PARTICIPATION organized by IGCC at:

IMTEX & Tooltech 2019, 24–30 January, 2019, Bangalore International Exhibition Centre (BIEC), Bangalore, India

The Indo-German Chamber of Commerce once again is organising a German group participation in association with Verein Deutscher Werkzeugmaschinenfabriken (VDW) along with Indian Machine Tools Manufacturers Association (IMTMA). A prominent location has been reserved for the German group participation which is the largest country pavilion at the show. IMTEX is a flagship event for the Indian metal cutting industry. It is South and South East Asia's apex exhibition showcasing the latest trends as well as technological refinements from India and other global players. The mega event attracts visitors from a wide spectrum of manufacturing and ancillary industries including key decision and policy makers as well as industry captains who are keen to source latest technologies and manufacturing solutions for their product lines. **Book your space now. Contact Surjit Singh Suri at surjit.suri@indo-german.com**

SERVICES

Hamburg Invest

Hamburg Invest is the one-stop agency for national and international investment in Hamburg as well as the central partner of Hamburg's business sector on all topics relating to business development. We assist foreign companies to set-up their base in Hamburg by providing local business information, advising on company set-up and visa procedures, supporting in office and warehouse search etc. All services are confidential and free of charge. In India, Hamburg Invest is represented through the Hamburg Representation Mumbai and it is located in the Indo-German Chamber of Commerce in Mumbai. **Contact Lea Miram (Hamburg Business Manager) for more information at lea.miram@hamburgmumbai.com or call 91-22-66652 150 or visit www.hamburg-invest.com / www.hamburgmumbai.com**

Start-ups

We help you explore one of the fastest growing start-up ecosystems India and Germany. We support corporates to scout the best start-ups in various domains as well as connect investors and start-ups. **For more information contact chaitra.dole@indo-german.com / <http://indien.ahk.de/services/startups/>**

German Trade & Information

If you are looking at doing business in Germany, we help you to find the right business partner in Germany. You can avail of our vast up-to-date database on German importers, exporters, manufacturers, suppliers & service providers. We help promote your company in the German market through our tie-ups with various German trade publications and through the vast network of the local German Chambers of Commerce present in each city in Germany. **For more details, please contact chaitra.dole@indo-german.com or call +91 22 66652159.**

Senior Experten Service (SES)

Senior Experten Service (SES) is the Foundation of German Industry for International Cooperation. It is a non-profit organisation. SES is Germany's leading volunteering organisation for experts and executives who are either retired or taking some time off work (Weltdienst 30+). SES Experts are volunteers whose activities are oriented towards quick and pragmatic assistance, predominantly in technical and economic sectors, as well as for providers of vocational training and health care services. Their expert knowledge helps to boost sustainable economic and

NEWSLETTER

social development. For further details contact Ms. Sharon Mogose, SES Representative, Indo-German Chamber of Commerce, Kolkata, Tel.033-22802236(D) /22837970/22837962/9007574312
 Email: sharon.mogose@indo-german.com

PUBLICATIONS

Looking for new business opportunities? Reach out to the Indo-German Business Community through upcoming issues of our Bi-Monthly Business Magazine: the Indo-German Economy 2019

Advertise in our global magazine focused on Indo-German trade and cooperation.

For further details, email our advertisements department at jennifer@indo-german.com or advertisements@indo-german.com

Greener, Cleaner World: Business Responsibility Initiatives in Eastern India

The publication titled “Greener, Cleaner World: Business Responsibility Initiatives in Eastern India” is a guide that highlights members’ initiatives, mainly in the environmental and CSR areas. For details write to calcutta@indo-german.com or call 033-22837979 / 22837962.

Partners in Progress German Companies in Eastern India

Rich natural resources, a well-educated talent pool and the closeness to South-East Asia are some of the advantages that the Region of Eastern India offers. Since the opening of the Kolkata office in 1957, IGCC has promoted business relations between Germany and the region. Contact calcutta@indo-german.com or call 033-22837979 / 22837962.

IGCC Members’ Directory

IGCCs “Members’ Directory”, a database listing 6000 member companies (including over 800 German companies located in India) with over 1400 product/service classifications is available for sale.

IGCC Contract Guide (in English)

The IGCC Contract Guide provides valuable information on Indian contract law and outlines some of its distinctive features. It contains samples of various contracts as Distributorship agreement and Articles of Association. Especially for foreign companies the IGCC Contract Guide serves as a valuable handbook for setting up valid contracts in India.

PUBLIC PROCUREMENT IN INDIA – Öffentliche Ausschreibungen in Indien” (In English & German)

The publication aims to provide an overview of the existing regulations on public procurement in the Republic of India for public entities, as well as bidders in public tenders.

Joint Ventures, Mergers & Acquisitions in India (in German and English)

This book serves as a preliminary guide to German/ Indian companies planning a collaboration in India.

The Business Law Magazine: a co-operation with the Indo-German Chamber of Commerce

The Business Law Magazine is an online English-language magazine primarily aimed at company lawyers, managing directors, judges, prosecutors and attorneys in Germany’s leading trade partners. In articles written with real-world legal practice in mind, the magazine explores all important questions related to German corporate, commercial, tax, labour, compliance and IP/IT law: <http://www.businesslaw-magazine.com/>. Articles written by experienced lawyers deal with various aspects of German Labor Law in an international context. http://www.laborlaw-magazine.com/wp-content/uploads/sites/31/2016/05/LaborLawMagazine_1-2016.pdf



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NEWSLETTER

To order a copy of the above publications email swapna@indo-german.com or call on Tel.: 022-66652148

*If you have any comments or suggestions, please write to Radha Matthai at membership@indo-german.com
Branch Offices: New Delhi | Kolkata | Chennai (Madras) | Bengaluru | Pune | Liaison Office: Düsseldorf*