



Indo-German Chamber of Commerce  
Deutsch-Indische Handelskammer  
Mumbai · Delhi · Kolkata · Chennai  
Bengaluru · Pune · Düsseldorf

# NEWSLETTER

No. 164 | March 2019

## Contents

**Events**

**Education & Training**

**Business Enquiries**

**Regional Events**

**German Trade Fairs**

**Indian Trade Fairs**

**Services**

**Publications**

# NEWSLETTER

## EVENTS

### Seminar on the “Changing Tax Landscape in India”, 7<sup>th</sup> March, 2019

The Indo-German Chamber of Commerce (IGCC), in association with PricewaterhouseCoopers Pvt. Ltd., is organizing a Seminar on the “Changing Tax Landscape in India” on Thursday, 7<sup>th</sup> March 2019 at 1415 hrs at the IGCC premises in Mumbai. Topics will include: Permanent Establishment implications on various business models, Anti-avoidance regulations, Goods and services tax implications on foreign companies etc.

For information/registration contact Ms. Phyllis at [phyllis@indo-german.com](mailto:phyllis@indo-german.com)



As the leading global business association for open and sustainable trade, **amfori** brings together over 2,000 retailers, importers, brands and associations from more than 40 countries. We believe in a world where all trade delivers social, environmental and economic benefit for everyone. We call this **Trade with Purpose**. [Read more.](#)

### 1 March 2019:

“Forum: EU-India Cooperation in Free Trade and Sustainable Work Environment” hosted by **amfori**, CII and EU Delegation to India. Panel discussions will be followed by the official launch of the [amfori-CII Women Empowerment Programme](#). Venue: Le Meridien, New Delhi, 13:00 – 18:00

### BSCI producer workshops in March, 2019:

Getting Started with BSCI	12-Mar-19	Tirupur
Fair Remuneration and Decent Working Hours	13-Mar-19	Tirupur
Preventing Sexual Harassment of Women in the Workplace	13-Mar-19	New Delhi
Worker Involvement in Improving Working Conditions (Grievance Mechanisms)	14-Mar-19	Tirupur
Responsible Recruitment	15-Mar-19	Tirupur
Preventing Sexual Harassment of Women in the Workplace	26-Mar-19	Bengaluru
Occupational Health and Safety	26-Mar-19	Kolkata
Drafting a Remediation Plan	27-Mar-19	Kolkata

For more information & to register for events please contact: Natasha Majumdar **amfori**, Network Representative – India Tel: +91-22-6665-2139 E-mail: [Natasha.majumdar@amfori.org](mailto:Natasha.majumdar@amfori.org)

### Seminar on “Top 5 Global Risks in 2019”, 9<sup>th</sup> April 2019

In co-operation with leading risk consultancy firm, Control Risks India Pvt. Ltd., the Indo-German Chamber of Commerce is organizing a seminar on the ‘Top 5 Global Risks in 2019’. As companies go through their annual strategic planning process, and update their risk management strategies, advice and information gained at this seminar can substantially help in devising your company’s development and future.

**Date & Time:** Tuesday, 9<sup>th</sup> April 2019 between 1500 to 1700 hrs.

**Venue:** IGCC Mumbai office

To attend the event, kindly register with Dorrel D’Cruz [dorrel.dacruz@indo-german.com](mailto:dorrel.dacruz@indo-german.com) or call 022-66652145

A similar event is being held in Delhi on 4<sup>th</sup> April, 2019. For further queries, contact Sanchita Bagga at [Sanchita.bagga@indo-german.com](mailto:Sanchita.bagga@indo-german.com) / 011-47168 888

# NEWSLETTER

## **German Delegation with focus on Cosmetic and Detergent/Household Sector 10-14 March 2019**

A German delegation with focus on **Cosmetic and Detergent/Household Sector** will visit India (**Mumbai & Delhi**) on **10<sup>th</sup> to 14<sup>th</sup> of March 2019**. The visit is being organized by the Indo-German Chamber of Commerce together with the German Cosmetic, Toiletry, Perfumery and Detergent Association (IKW) and is supported by the **Federal Ministry of Economic Affairs and Energy (BMWi)**. The target audience mainly focuses on companies from the industry sector only. **For further information and details, email Sophia Nebel at [sophia.nebel@indo-german.com](mailto:sophia.nebel@indo-german.com)**

## **Delegation visit to Germany: Bioenergy from biogenic residue and waste matter 20-24<sup>th</sup> May, 2019**

The Indo-German Chamber of Commerce is organizing a delegation visit Germany from May 20th-24th, 2019 on the topic of Bioenergy from biogenic residue and waste matter, especially focusing on Biogas. The visit will include an information and networking event as well as site visits to flagship projects and innovative companies in the sphere of bioenergy. The visit will provide interested Indian companies an opportunity to gain comprehensive information about the German regulatory framework, latest technological development trends and to interact personally with German experts and companies. Further details about the programme are available at <https://indien.ahk.de/events/event-details/delegation-visit-to-germany-bioenergy-from-biogenic-residue-and-waste-matter/>

## **Workshop on German develoPPP.de programme for investments in India, 25/26th March, 2019**

The develoPPP.de programme of the German government provides companies investing in India and other emerging and developing countries with financial and technical support. Since this year, Indian companies are also eligible to apply for funding. The IGCC will realize two workshops on the opportunities, conditions and application procedure in Mumbai on 25th March 2019 in Mumbai and 26th March 2019 in Pune. Invitations will be sent shortly. For more information contact Sebastian Soenksen at [Sebastian.soenksen@indo-german.com](mailto:Sebastian.soenksen@indo-german.com)

## **Survey on the German National Action Plan and Workshop for German Companies**

The Indo-German Network Business & Human Rights promotes the implementation of the German National Action Plan (NAP) with the aim of securing human rights due diligence along the supply and value chains not only in Germany, but also worldwide. To evaluate the awareness on the side of the German companies in India, the IGCC in cooperation with the German Embassy sent out a survey via email. We kindly ask you to participate. For further support, the IGCC will conduct a workshop on the NAP in early April in Mumbai. Details will be provided soon.

For information contact Sebastian Soenksen at [sebastian.soenksen@indo-german.com](mailto:sebastian.soenksen@indo-german.com)

## **INMEX SMM India - South Asia's largest maritime exhibition and conference**

From 3-5 October 2019 the **3<sup>rd</sup> INMEX SMM India - South Asia's largest maritime exhibition and conference** will take place at the Bombay Exhibition Centre in Mumbai, India. INMEX SMM India covers the entire range of maritime technologies and services and offers suppliers and investors the ideal starter platform into the South-Asian market or the opportunity to expand their business relations in the region. We will be happy to inform you about your individual exhibition opportunities, either with independent stand space or within a national pavilion. **For questions please feel free to contact Lea Miram ([lea.miram@hamburgmumbai.com](mailto:lea.miram@hamburgmumbai.com)).**



Indo-German Chamber of Commerce  
Deutsch-Indische Handelskammer  
Mumbai · Delhi · Kolkata · Chennai  
Bengaluru · Pune · Düsseldorf

# NEWSLETTER

## EDUCATION & TRAINING



Division of the Indo-German Chamber of Commerce

### IGTC Open Placement Process - Opportunity to Recruit Management Trainees

The Indo-German Training Centre (IGTC), the management training division of the Indo-German Chamber of Commerce (IGCC), continues its Open Placement Process for the Post Graduate Programme in Business Administration (PGPBA), Batch 2017-2019.

#### Trained management talent available for the following functions:

**Sales & Marketing:** Business Development, Business Analyst, Market Analytics, Brand Management, B2B & B2C Marketing, Event Management, Product Development

**Operations and SCM:** Operations Excellence, Inventory Management, Lean Management, Process Planning, Import-Export Operations, Account Management, Material Management, Project Management

**Finance:** Financial Analysis, Auditing and Reporting, Operations, Risk Management

**Human Resources:** Talent Acquisition, Learning & Development, Compensation & Benefits

Detailed Resumes on the IGTC website <http://mumbai.igtccindia.com/pgpba-placement-2017-2019>

For more details, contact Urvashi / Ashminder at [placements@igtccindia.com](mailto:placements@igtccindia.com) or call +91 9833276878 / +91 8045366565



Division of the Indo-German Chamber of Commerce

### Post Graduate Programme in Business Administration (PGPBA) - Admissions Open for 2019

- 18-months, full-time business administration programme based on the German Dual Education System: 1 year general management curriculum at IGTC interspersed with 6 months of cross-functional, on-the-job training in a partnering German organization
- German organizations conduct the Admission Process: only applicants selected by them are given admission to the programme and offered exposure to German processes, practices and work culture
- Programme culminates into sustainable careers in commercial and techno-commercial functions: Sales & Marketing; Accounting, Controlling & Finance; Procurement, Logistics & Supply Chain; Human Resources and Corporate Communication in German and other organizations

For further information, online application form and printable [PGPBA E-Brochure](#) or visit [www.igtccindia.com](http://www.igtccindia.com)

IGTC Mumbai Ms. Sajita Pradeep +91-9833276878

[mumbai@igtccindia.com](mailto:mumbai@igtccindia.com)

IGTC Bangalore Ms. Anitha C +91-80-40926130

[bangalore@igtccindia.com](mailto:bangalore@igtccindia.com)

IGTC Chennai Ms. Prabha Gurumurthy +91-44-28340107

[chennai@igtccindia.com](mailto:chennai@igtccindia.com)



Indo-German Chamber of Commerce  
 Deutsch-Indische Handelskammer  
 Mumbai · Delhi · Kolkata · Chennai  
 Bengaluru · Pune · Düsseldorf

# NEWSLETTER



## Executive Business Management Programme (EBMP) Admissions Open for 2019

- Inviting companies to depute their high performing managers with minimum three years of work experience to gain holistic, cross- functional perspective to all aspects of management, and the essential thought process and skills required to assume leadership positions in the organizations
- Individuals are also eligible to join this course
- One year, weekend programme with lectures on alternate weekends (Saturday and Sunday) conducted in Mumbai, Pune, Bengaluru, Chennai and Kolkata
- Comprehensive General Management curriculum taught by highly experienced faculty with proven track records in the world of management education
- Teaching pedagogy includes lectures, presentations, case studies, management games, in-class assignments and group work
- Peer group consists of managers from leading Indo-German member companies, resulting in engaging discussions and deliberations in class
- Certificate awarded by the Indo-German Chamber of Commerce

For further information and printable EBMP E-Brochure visit [www.igtccindia.com](http://www.igtccindia.com) or contact:

EBMP Mumbai	Ms. Urvashi Mehta	+91-9833276878	<a href="mailto:ebmp@igtccindia.com">ebmp@igtccindia.com</a>
EBMP Bengaluru	Ms. Anitha C	+91-80-40926130	<a href="mailto:bangalore@igtccindia.com">bangalore@igtccindia.com</a>
EBMP Chennai	Ms Prabha Gurumurthy	+91 044-2834 0067	<a href="mailto:chennai@igtccindia.com">chennai@igtccindia.com</a>
EBMP Kolkata	Ms. Sabina Pandey	+91-33-22837970/62	<a href="mailto:calcutta@indo-german.com">calcutta@indo-german.com</a>
EBMP Pune	Ms. Nehan Barodawala	+91-9833276878	<a href="mailto:ebmp@igtccindia.com">ebmp@igtccindia.com</a>

## Corporate Intercultural Trainings – Empowering local employees with intercultural wisdom to be global ready!

The Indo-German Chamber of Commerce has over 62 years of experience in working with India. The Chamber is now your competent partner for Corporate Intercultural Trainings, offered as a service to members, through the DEInternational Services Team.

For trainings, contact Ms. Amrita Gandikota at [amrita.gandikota@indo-german.com](mailto:amrita.gandikota@indo-german.com) Tel.: 080 -22265650



German Excellence. Global Relevance.

Frankfurt School is one of Europe’s leading business schools delivering German excellence in management and finance education. In India, Frankfurt School is represented by the Indo-German Chamber of Commerce in Mumbai.

**New Programme: Master in Applied Data Science** The MSc in Applied Data Science is a response to the demand from across different industries for business savvy data scientists with the collaborative skills to match.

### The Frankfurt Mini MBA (6 months online & 1 week in Frankfurt)

Do you not have enough time to dedicate to a full-time MBA? The Frankfurt Mini MBA is a certificate programme that presents a great opportunity for professionals looking to build management skills to excel in leadership positions while still continuing their career.

### [The Frankfurt MBA \(full-time\)](#)

Want to become part of Europe’s strongest economy? Join our 12 month full-time MBA to gain the skills and knowledge required to maximise you career and personal development in Europe’s financial and economic capital,

# NEWSLETTER

Frankfurt (Germany). Apply before our early-bird deadline on 31 January and save 4000 euros off the tuition fees.  
**Please contact Larissa Wood (Regional Head India) [l.wood@int.fs.de](mailto:l.wood@int.fs.de) 022 666 521 73**



## **IGCC/DUALpro**

We are very pleased to announce that the Directorate General of Training (DGT) of the Indian Government and the IGCC signed a MoA for a co-operation in the field of Vocational Education and Training on 18th September 2018 in Delhi. In the presence of the Ambassador of the Federal Republic of Germany, Dr. Martin Ney, Mr. Aggarwal, Director General of DGT and Mr. Steinrücke, Director General of IGCC underlined the importance of developing VET in India and sealed this with their signatures. DUALpro aims to help companies implement system elements of German Dual Vocational Education & Training (VET) to develop a highly skilled work force as per industry requirements

## **EUREM Energy Efficiency Trainings**

EUREM is the energy efficiency training of the Indo-German Chamber of Commerce that supports your company in development and implementation of commercially viable energy efficiency measures. You and your employees can learn how to optimize your company's energy consumption while reducing its energy costs and its carbon footprint. All successful participants will receive a globally recognized certificate for being an Energy Efficiency Specialist. **For more information contact Mr. Sebastian Soenksen at [sebastian.soenksen@indo-german.com](mailto:sebastian.soenksen@indo-german.com)**

## **ProRecognition: Recognition of Qualifications in Germany**

Aspiring to work in Germany? Let IGCC guide you with information on recognition of your qualifications with its new project ProRecognition. Recognition is mandatory to be able to work in certain regulated professions. For others it is helpful to get better prospects in the German job market. IGCC provides free consultation services for review of your qualifications and guides you through the steps of recognition. **For more information contact [recognition@indo-german.com](mailto:recognition@indo-german.com) / 020 410 47 124**

## **REGIONAL EVENTS**

### **PUNE**

#### **Partner Support Program (PSP)**

IGCC provides support to expatriates and their spouses to ease their experience abroad in terms of advice for work and career, intercultural trainings and social work. The program also entails language courses and management degree courses. **For more information contact the IGCC [pune@indo-german.com](mailto:pune@indo-german.com) or visit <http://indien.ahk.de/services/partner-support-program/>**

#### **Office-in-Office Offer**

The Indo-German Chamber of Commerce in Pune (located at: 710 Nucleus Mall, 1 Church Road, Opp. Police Commissioner's Office, Pune 411001) offers working desks with all required facilities within its premises. Use our brand new conference room with flexible seating arrangements and all AV equipment installed. **For more information contact the IGCC Tel: +91-20-41047 100 or e-mail: [pune@indo-german.com](mailto:pune@indo-german.com)**

### **KOLKATA**

IGCC in corporation with Lufthansa City Center International (LCC) will be presenting - Developing a Roadmap to Business Travel Technology with Mr. Kai-Gordon Weiland, Director Sales & Business Consulting on 7th March, 2019

# NEWSLETTER

from 4pm-5pm at IGCC Kolkata office. For registrations contact Sharon Mogose [sharon.mogose@indo-german.com](mailto:sharon.mogose@indo-german.com)

## Executive Business Management Programme classes start from 23rd March, 2019 in Kolkata

The next batch of the Executive Business Management Programme (EBMP), 2019/20 will start from Saturday, 23rd March, 2019 in Kolkata. Interested candidates may contact Ms. Madhura Ghosh Mukherjee on +91-33-22837970 or at [madhura@indo-german.com](mailto:madhura@indo-german.com)

IGCC Kolkata office is offering their **Conference Room** to its members for internal meetings or seminars.

For further details contact Sharon Mogose: Tel: 033-22837970/22837962 [sharon.mogose@indo-german.com](mailto:sharon.mogose@indo-german.com)

## CHENNAI

### Office-in-Office Offer

The Indo-German Chamber of Commerce in Chennai (located at: New No.32, G N Chetty Road, T.Nagar, Chennai 600 017) offers the following office space for rent:

1. 575sq ft. of furnished and air-conditioned space available on the 2nd floor
2. A 25-seater meeting room of about 500sq ft. is available for small events/presentations/workshops
3. An air-conditioned single desk executive office cabin of about 30sq ft. available for rent with immediate effect

For more information contact Vikey Nishanth - 044 28340835/36; Email [vikey.nishanth@indo-german.com](mailto:vikey.nishanth@indo-german.com)

## GERMAN TRADE FAIRS

*Important: To avoid a last minute rush, all those planning to travel to Germany to visit/ exhibit at Trade fairs can apply for a Schengen visa at the Visa Application Centre. Passports issued more than 10 years ago will not be accepted. Passport validity should be least 3 months beyond the intended duration of stay in the Schengen territory and needs to contain at least two empty pages. Visa Information & requirements are available at*

[www.mumbai.diplo.de/Vertretung/mumbai/en/04/Visabestimmungen/schengen.html](http://www.mumbai.diplo.de/Vertretung/mumbai/en/04/Visabestimmungen/schengen.html)

## NUREMBERG Trade Fairs

### ENFORCE TAC, 6-7 March, 2019, Nuremberg, Germany

ENFORCE TAC, the International trade fair for command, control and operational equipment used by security agencies starting from 6-7 March 2019 in Nuremberg, Germany. Find everything official security experts need for their professional work: whether police equipment, security or tactical solutions, at Enforce Tac 2019 you can see the latest trends and products in a discreet atmosphere and at international level. The hard job of security experts from the police, judiciary, border protection, customs, military police and armed forces demands the latest security equipment and arrest, interception and overpowering techniques to ensure the best possible protection of operational forces against fatal injuries. Besides guns, ballistic accessories, optronics and tactical equipment, the exhibitors at Enforce Tac therefore present operational clothing such as bullet-proof vests, stab-proof vests, body protection, face protection, shields and helmets. For more details, please visit [www.enforcetac.com/en](http://www.enforcetac.com/en)

### U.T.SEC, 6-7 March, 2019, Nuremberg, Germany

U.T.SEC – Summit for Drones, Unmanned Technologies & Security starting from 6-7 March 2019 in Nuremberg, Germany. U.T.SEC provides a platform for the forward-looking topic of unmanned vehicles, with a focus on their use by security agencies. The emphasis is on the technical, legal and – most importantly – practical opportunities to improve security, with a focus on both the use of drones, and defence against them. Security agencies like the police, Customs, border protection and the armed forces, as well as other authorities and organisations with official security tasks, e.g. the fire brigade, the civil protection organisation "Bundesanstalt Technisches Hilfswerk"

# NEWSLETTER

and the emergency services, and an exclusive group of security companies, will meet at U.T.SEC for discussion, to nurture contacts, and expand their knowledge. Enforce Tac, the special trade fair for command, control and operational equipment used by security agencies, with about 260 prominent exhibitors, also takes place in parallel with U.T.SEC in 2019. The close spatial connection between the two events means that U.T.SEC enjoys the direct attention of 3,500 additional international trade visitors with a strong interest in forward-looking security solutions. **For more details please visit [www.utsec.de/en](http://www.utsec.de/en)**

## **IWA OutdoorClassics, 8-11 March, 2019, Nuremberg, Germany**

Whether hunting accessories or personal protection, the world-leading trade fair IWA OutdoorClassics shows high-quality guns and outdoor products from international suppliers. Experience light materials, great comfort and improved functions. The equipment for civilian and official self-defense is also the centre of attraction. The best-known manufacturers and traders meet here: The trade fair for hunting, shooting sports, outdoor activities and security starts on 8-11 March 2019 in Nuremberg, Germany. Over the last 45 years IWA OutdoorClassics has developed into a world-leading trade fair for hunting, shooting sports, equipment for outdoor activities and for civilian and official security applications. 62 % of the 46,562 trade visitors in 2018 came to Nuremberg from 121 countries outside Germany and 80% of the altogether 1,562 exhibitors too. **For more details please visit [www.iwa.info/en](http://www.iwa.info/en)**

## **CRAFT BEER ITALY, 27-28 March, 2019, Milano, Italy**

The first event has ended on a note of great success, fulfilling expectations as Italy's first dedicated b2b craft beer event, focusing on training and scientific knowledge. A total of 670 trade visitors attended the event, many of them also taking part in the impressive series of conferences. There were a total of 54 exhibitors, 28 percent of them from abroad, displaying the latest process technologies, raw materials and marketing products. **For more details please visit <http://www.craft-beer-italy.it/en/>**

**For details on Nuremberg Fairs contact Ms. Haleema Sayed at [haleema-sayed@nm-india.com](mailto:haleema-sayed@nm-india.com) /+91 22 62165302 or Ms. Nidhi Malviya at [nidhi.malviya@nm-india.com](mailto:nidhi.malviya@nm-india.com) / +91 22-62165310**

## **BERLIN Trade Fairs**

### **ITB Berlin 2019, 6-10 March, 2019, Berlin, Germany**

ITB Berlin, the world's leading travel trade show will take place from 6-10 March at the Berlin Trade Fair Grounds. With its unique diversity, ITB Berlin covers the entire value-added chain of touristic offers. It is well divided into separate segments which reflect the most important current topics, viz. Countries & Destinations, Business Travel, MICE, eTravel, Adventure Travel & Responsible Tourism, Luxury, Travel Technology etc. thus making it easy to find your way around the trade show's broad range of products and services. To buy your entrance ticket please contact us today or visit [www.itb-berlin.de/en/](http://www.itb-berlin.de/en/) for more information

### **Bus2Bus, 19-21 March, 2019, Berlin, Germany**

Bus2Bus, the trade show & congress focuses on all aspects of modern buses. Held from 19-21 March, 2019 at the Berlin Exhibition Grounds, Bus2Bus is for everyone who's offering or searching for something in this industry. Be it different types of buses & coaches, components & accessories, comfort & design, maintenance & servicing, digital travel services etc. Bus2Bus covers it all. Adjacent to the exhibition area, buses can be viewed and tested 'live' in action. **Visit [www.bus2bus.berlin/en/BUS2BUS/TradeShow/](http://www.bus2bus.berlin/en/BUS2BUS/TradeShow/) for more information on the show.**

### **DMEA (Connecting Healthcare IT), 9-11 April 2019, Berlin, Germany**

After 11 years, conhIT – Connecting Healthcare IT, Europe's largest event for the Health IT industry, receives a new name: DMEA. The new heading reflects a strategic move to attract new specialists and audiences from the

# NEWSLETTER

healthcare industry. The fair aims to promote digital networking across faculties and sectors and in doing so to address relevant new audiences. The digital transformation is increasingly impacting on the nursing sector, resident practitioners, hospital doctors and companies looking to enter the healthcare sector with innovative products and services. The Trade Fair, Academy, Congress and Networking events at DMEA will address these audiences in even more individual ways. At the same sufficient room will be given to topical subjects such as artificial intelligence and blockchains. **For more information and to visit the fair please contact us or visit [www.dmea.de/en/](http://www.dmea.de/en/)**

For information on Berlin Fairs, contact Ms.Tanu Ailawadi at 011 47168822 [tanu@indo-german.com](mailto:tanu@indo-german.com) or Ms.Norma Xavier at 022 66652142 [norma.remedios@indo-german.com](mailto:norma.remedios@indo-german.com)

## DEUTSCHE MESSE-HANNOVER – TRADE FAIRS

For information on Hannover Milano fairs contact: Ms. Priya Sachdeva, Hannover Milano Fairs India Pvt Ltd., Phone 022-62672135 | Email: [info@hmf-india.com](mailto:info@hmf-india.com) | Website: [www.messe.de](http://www.messe.de)

## INDIAN TRADE FAIRS

### IMTEX Forming 2020

Indo German Chamber of Commerce in association with Verein Deutscher Werkzeugmaschinenfabriken e.V. (VDW) and Indian Machine Tool Manufacturing Association (IMTMA) is once again organising a German pavilion at IMTEX forming 2020. The event will take place from 23<sup>rd</sup> – 28<sup>th</sup> Jan 2020 at the BIEC, Bangalore. **For further details contact Surjit S. Suri at [surjit.suri@indo-german.com](mailto:surjit.suri@indo-german.com) or call Tel: +91-22-62672136.**

## SERVICES

### Start-ups

We help you explore one of the fastest growing start-up ecosystems India and Germany. We support corporates to scout the best start-ups in various domains as well as connect investors and start-ups. **For more information contact [chaitra.dole@indo-german.com](mailto:chaitra.dole@indo-german.com) / <http://indien.ahk.de/services/startups/>**

### German Trade & Information

If you are looking at doing business in Germany, we help you to find the right business partner in Germany. You can avail of our vast up-to-date database on German importers, exporters, manufacturers, suppliers & service providers. We help promote your company in the German market through our tie-ups with various German trade publications and through the vast network of the local German Chambers of Commerce present in each city in Germany. **For more details, please contact [chaitra.dole@indo-german.com](mailto:chaitra.dole@indo-german.com) or call +91 22 66652159.**

### Senior Experten Service (SES)

Senior Experten Service (SES) is the Foundation of German Industry for International Cooperation. It is a non-profit organisation. SES is Germany's leading volunteering organisation for experts and executives who are either retired or taking some time off work (Weltdienst 30+). SES Experts are volunteers whose activities are oriented towards quick and pragmatic assistance, predominantly in technical and economic sectors, as well as for providers of vocational training and health care services. Their expert knowledge helps to boost sustainable economic and social development. **For further details contact Ms. Sharon Mogose, SES Representative, Indo-German Chamber of Commerce, Kolkata, Tel.033-22802236(D) /22837970/22837962/9007574312**

Email: [sharon.mogose@indo-german.com](mailto:sharon.mogose@indo-german.com)



Indo-German Chamber of Commerce  
Deutsch-Indische Handelskammer  
Mumbai · Delhi · Kolkata · Chennai  
Bengaluru · Pune · Düsseldorf

# NEWSLETTER

## **Hamburg Invest**

Hamburg Invest is the one-stop agency for national and international investment in Hamburg as well as the central partner of Hamburg's business sector on all topics relating to business development. We assist foreign companies to set-up their base in Hamburg by providing local business information, advising on company set-up and visa procedures, supporting in office and warehouse search etc. All services are confidential and free of charge. In India, Hamburg Invest is represented through the Hamburg Representation Mumbai and it is located in the Indo-German Chamber of Commerce in Mumbai. **Contact Lea Miram (Hamburg Business Manager) for more information at [lea.miram@hamburgmumbai.com](mailto:lea.miram@hamburgmumbai.com) or call 91-22-66652 150 or visit [www.hamburg-invest.com/](http://www.hamburg-invest.com/) / [www.hamburgmumbai.com](http://www.hamburgmumbai.com)**

## **PUBLICATIONS**

**Looking for new business opportunities? Reach out to the Indo-German Business Community through upcoming issues of our Bi-Monthly Business Magazine: the Indo-German Economy 2019**

Advertise in our global magazine focused on Indo-German trade and cooperation.

**For further details, email our advertisements department at [jennifer@indo-german.com](mailto:jennifer@indo-german.com) or [advertisements@indo-german.com](mailto:advertisements@indo-german.com)**

## **Greener, Cleaner World: Business Responsibility Initiatives in Eastern India**

The publication titled "Greener, Cleaner World: Business Responsibility Initiatives in Eastern India" is a guide that highlights members' initiatives, mainly in the environmental and CSR areas. **For details write to [calcutta@indo-german.com](mailto:calcutta@indo-german.com) or call 033-22837979 / 22837962.**

## **Partners in Progress German Companies in Eastern India**

Rich natural resources, a well-educated talent pool and the closeness to South-East Asia are some of the advantages that the Region of Eastern India offers. Since the opening of the Kolkata office in 1957, IGCC has promoted business relations between Germany and the region. **Contact [calcutta@indo-german.com](mailto:calcutta@indo-german.com) or call 033-22837979 / 22837962.**

## **IGCC Members' Directory**

IGCCs "Members' Directory", a database listing 6000 member companies (including over 800 German companies located in India) with over 1400 product/service classifications is available for sale.

## **IGCC Contract Guide (in English)**

The IGCC Contract Guide provides valuable information on Indian contract law and outlines some of its distinctive features. It contains samples of various contracts as Distributorship agreement and Articles of Association. Especially for foreign companies the IGCC Contract Guide serves as a valuable handbook for setting up valid contracts in India.

## **PUBLIC PROCUREMENT IN INDIA – Öffentliche Ausschreibungen in Indien" (In English & German)**

The publication aims to provide an overview of the existing regulations on public procurement in the Republic of India for public entities, as well as bidders in public tenders.

## **Joint Ventures, Mergers & Acquisitions in India (in German and English)**

This book serves as a preliminary guide to German/ Indian companies planning a collaboration in India.



Indo-German Chamber of Commerce  
Deutsch-Indische Handelskammer  
Mumbai · Delhi · Kolkata · Chennai  
Bengaluru · Pune · Düsseldorf

# NEWSLETTER

## **The Business Law Magazine: a co-operation with the Indo-German Chamber of Commerce**

The Business Law Magazine is an online English-language magazine primarily aimed at company lawyers, managing directors, judges, prosecutors and attorneys in Germany's leading trade partners. In articles written with real-world legal practice in mind, the magazine explores all important questions related to German corporate, commercial, tax, labour, compliance and IP/IT law: <http://www.businesslaw-magazine.com/>. Articles written by experienced lawyers deal with various aspects of German Labor Law in an international context. [http://www.laborlaw-magazine.com/wp-content/uploads/sites/31/2016/05/LaborLawMagazine\\_1-2016.pdf](http://www.laborlaw-magazine.com/wp-content/uploads/sites/31/2016/05/LaborLawMagazine_1-2016.pdf)

To order a copy of the above publications email [swapna@indo-german.com](mailto:swapna@indo-german.com) or call on Tel.: 022-66652148

*If you have any comments or suggestions, please write to Radha Matthai at [membership@indo-german.com](mailto:membership@indo-german.com)  
Branch Offices: New Delhi | Kolkata | Chennai (Madras) | Bengaluru | Pune | Liaison Office: Düsseldorf*