



Indo-German Chamber of Commerce
Deutsch-Indische Handelskammer
Mumbai · Delhi · Kolkata · Chennai
Bengaluru · Pune · Düsseldorf

NEWSLETTER

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EVENTS

Conference on Empowering Indian Women and Girls through Football, 14th October, 2018, Mumbai

The Indo-German Chamber of Commerce along with the Dettmar Cramer Foundation is holding a conference on Empowering Indian women and girls through football on 14th October, 2018 from 11.00 am until 16.30 p.m. at the Mahalaxmi Racecourse, Mumbai.

Keynotes are :

- 1) Goals and development of women's football worldwide (International Level)
- 2) Goals and development of women's football in Maharashtra (National Level)
- 3) Benefits of girls football for Indian society (local Level)

For further information contact Jonas Stolze Tel: +91-22-66652121 / 141 E-mail jonas.stolze@indo-german.com

GERMANDAYS in Mumbai and the Mumbai Oktoberfest 2018!

IGCC, with the support of the Consulate General of Federal Republic of Germany is excited to be back with our annual event, German Days and the Oktoberfest 2018! We take great pleasure in inviting you to join us and celebrate the legacy of GERMANDAYS and to add fervor and zest to our event. This is as close as you can get to German culture.

To participate as a partner, sponsor and/or an exhibitor please get in touch with mira.dalvi@indo-german.com or shrutika.joshi@indo-german.com.

To purchase tickets please click on the following link: <https://in.bookmyshow.com/chennai/events/mumbai-oktoberfest-2018/ET00084070>. For any further clarification kindly email bhavika.vohra@indo-german.com or Devraj.banerjee@indo-german.com

Solar Energy (incl. CSP) for Self-Consumption for Industrial Customers, 8-12, October, 2018, Bengaluru

A trade mission to India comprising up to eight German companies offering sustainable technologies and smart solution in the field of solar energy for self-consumption for the industry will be organized from 08th-12th October 2018. A one-day seminar will take place in Bengaluru on 9th October, 2018. The event will showcase the expertise and latest energy solutions from Germany. This conference provides a forum for networking, specialist talks, discussions on current development and policy environment for solar solutions. On the other days the German companies would like to meet potential partners from the Indian industry. If you are interested in co-operating with the German companies the Indo-German Chamber of Commerce will organize individual business meetings with the delegates. **For further information and details, please write to dipti.kanitkar@indo-german.com**

Seminar on Driving Change in Sustainable Supply Chains, 25th October, 2018, Mumbai

The Indo-German Chamber of Commerce along with **amfori**, Baker Tilly DHC and IMC Chamber of Commerce are holding a seminar on Driving Change in Sustainable Supply Chains on 25th October, 2018 from 9.00 am to 13.30 pm in Mumbai.

Topics for discussion will be:

- Responsible Sourcing & capacity building in Sustainable supply chain management
- The Business Case for sustainable supply chains
- Enable Innovation through responsible sourcing
- Linking of Standards & capacity building

For further information contact Jonas Stolze Tel: +91-22-66652121/141 E-mail jonas.stolze@indo-german.com

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Trade with purpose

As the leading global business association for open and sustainable trade, **amfori** brings together over 2,000 retailers, importers, brands and associations from more than 40 countries. We believe in a world where all trade delivers social, environmental and economic benefit for everyone. We call this **Trade with Purpose**. [Read more.](#)

Upcoming **amfori** BSCI workshops for producers in India:

Worker Involvement in Improving Working Conditions (Grievance Mechanisms)	30-Oct-2018	New Delhi	09.00 - 17.00
Responsible Recruitment	31-Oct-2018	New Delhi	09.00 - 17.00
Fair Remuneration and Decent Working Hours	01-Nov-2018	New Delhi	09.00 - 17.00

Gender Equality Forum: Unleashing the Full Potential of Women in Global Supply Chains

Date: 2 October 2018 Timing: 10:00 - 16:00 Location: Stockholm - Sweden

In India, **amfori** is represented by the Indo-German Chamber of Commerce in Mumbai.

Contact Natasha Majumdar amfori Network Representative – India Tel: +91-22-6665-2139

E-mail: Natasha.majumdar@amfori.org

The 16th Asia-Pacific Conference of German Business (APK) 1-3 November, 2018, Jakarta

The 16th Asia-Pacific Conference of German Business (APK) – the leading German business event in Asia-Pacific – will take place in Jakarta, Indonesia from 01–03 November, 2018. The 16th APK aims at attracting up to 1,000 participants from Asia-pacific and Germany, among them many high-ranking business executives and government representatives primarily from Germany and the Asia-Pacific region. The conference objective is to create an atmosphere for the attendees to discuss and promote economic relations between Europe’s biggest and most innovative economy and the fastest growing region in the world. Thus, the conference provides a platform for dialogue and – as the biggest German networking event in the Asia-Pacific region – many opportunities to strengthen business and personal relations among the participants. Visit www.indo-german.com for more information.



EDUCATION & TRAINING



Division of the Indo-German Chamber of Commerce

Post Graduate Programme in Business Administration (PGPBA) - Admissions Open for 2018

- 18-months, full-time business administration programme based on the German Dual Education System: 1 year general management curriculum at IGTC interspersed with 6 months of cross-functional, on-the-job training in a partnering German organization
- German organizations conduct the Admission Process: only applicants selected by them are given admission to the programme and offered exposure to German processes, practices and work culture

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- Programme culminates into sustainable careers in commercial and techno-commercial functions: Sales & Marketing; Accounting, Controlling & Finance; Procurement, Logistics & Supply Chain; Human Resources and Corporate Communication in German and other organizations

For further information, online application form and printable [GPGBA E-Brochure](#) or visit www.igtcindia.com

IGTC Mumbai	Ms. Sajita Pradeep	+91-22-22834773	mumbai@igtcindia.com
IGTC Bangalore	Ms. Anitha C	+91-80-40926130	bangalore@igtcindia.com
IGTC Chennai	Ms. Prabha Gurumurthy	+91-44-28340107	chennai@igtcindia.com



Division of the Indo-German Chamber of Commerce

Executive Business Management Programme (EBMP) Admissions Open for 2018

- Inviting companies to depute their high performing managers with minimum three years of work experience to gain holistic, cross- functional perspective to all aspects of management, and the essential thought process and skills required to assume leadership positions in the organizations
- Individuals are also eligible to join this course
- One year, weekend programme with lectures on alternate weekends (Saturday and Sunday) conducted in Mumbai, Pune, Bengaluru and Kolkata
- Comprehensive General Management curriculum taught by highly experienced faculty with proven track records in the world of management education
- Teaching pedagogy includes lectures, presentations, case studies, management games, in-class assignments and group work
- Peer group consists of managers from leading Indo-German member companies, resulting in engaging discussions and deliberations in class
- Certificate awarded by the Indo-German Chamber of Commerce

For further information and printable EBMP E-Brochure visit www.igtcindia.com or contact:

EBMP Mumbai	Ms. Sajita Pradeep	+91-22-22834773	ebmp@igtcindia.com
EBMP Bengaluru	Ms. Anitha C	+91-80-40926130	bangalore@igtcindia.com
EBMP Kolkata	Ms. Sabina Pandey	+91-33-22837970/62	calcutta@indo-german.com
EBMP Pune	Ms. Tisha Mehra	+91-22-22822002	ebmp@igtcindia.com

Corporate Intercultural Trainings – Empowering local employees with intercultural wisdom to be global ready!

The Indo-German Chamber of Commerce has over 62 years of experience in working with India. The Chamber is now your competent partner for Corporate Intercultural Trainings, offered as a service to members, through the DEInternational Services Team.

For trainings, contact Ms. Amrita Gandikota on amrita.gandikota@indo-german.com Tel.: 080 -22265650



German Excellence. Global Relevance.

Frankfurt School is one of Europe's leading business schools delivering German excellence in management and finance education. In India, Frankfurt School is represented by the Indo-German Chamber of Commerce in Mumbai.

New Programme: [Master in Applied Data Science](#)

The MSc in Applied Data Science is a response to the demand from across different industries for business savvy data scientists with the collaborative skills to match.

[The Frankfurt Mini MBA \(6 months online & 1 week in Frankfurt\)](#)

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Do you not have enough time to dedicate to a full-time MBA? The Frankfurt Mini MBA is a certificate programme that presents a great opportunity for professionals looking to build management skills to excel in leadership positions while still continuing their career.

Please contact Larissa Wood (Regional Head India) l.wood@int.fs.de 022 666 521 73



IGCC/DUALpro

We are very pleased to announce that the Directorate General of Training (DGT) of the Indian Government and the IGCC signed a MoA for a cooperation in the field of Vocational Education and Training on 18th September 2018 in Delhi. In the presence of the Ambassador of the Federal Republic of Germany, Dr. Martin Ney, Mr. Aggarwal, Director General of DGT and Mr. Steinrücke, Director General of IGCC underlined the importance of developing VET in India and sealed this with their signatures. This is an important step for the further cooperation between India and Germany to intensify the bilateral cooperation for a both sided advantage. DUALpro aims to help companies implement system elements of German Dual Vocational Education & Training (VET) to develop a highly skilled work force as per industry requirements

EUREM Energy Efficiency Trainings 2018 in Mumbai, Pune, Delhi, Bengaluru and Kolkata

EUREM is the energy efficiency training of the Indo-German Chamber of Commerce that supports your company in development and implementation of commercially viable energy efficiency measures. You and your employees can learn how to optimize your company's energy consumption while reducing its energy costs and its carbon footprint. All successful participants will receive a globally recognized certificate for being an Energy Efficiency Specialist. For more information contact Mr. Harshad Phadnis at harshad.phadnis@indo-german.com

ProRecognition: Recognition of Qualifications in Germany

Aspiring to work in Germany? Let IGCC guide you with information on recognition of your qualifications with its new project ProRecognition. Recognition is mandatory to be able to work in certain regulated professions. For others it is helpful to get better prospects in the German job market. IGCC provides free consultation services for review of your qualifications and guides you through the steps of recognition. For more information contact recognition@indo-german.com / 020 410 47 124

BUSINESS ENQUIRIES

A reputed German company who is into development and production of innovative products made from renewable raw materials is looking out for companies exploring new sustainable technologies in India. They manufacture machinery which produces 100% biodegradable packaging chips/loose fills which is used for filling, padding and as product protection of cardboard packaging. If this inquiry interests you, get in touch with Devraj Banerjee on Devraj.banerjee@indo-german.com

German health care equipment company is looking for a distributor in India

One of the largest manufacturers worldwide of orthopedic supports, orthoses, insoles and medical compression stockings is looking for a potential distributor in India. The company has more than 85 years of medical expertise and helps people regain their mobility and wellbeing with its medical aids. The high-quality products are all "Made in Germany". Elite athletes around the world rely on it.

The potential distributor should be able to build up the brand, realize marketing activities and achieve defined sales targets. Support from the German headquarters will be provided. For the long-term success it is necessary to work close together with local doctors and therapists. Product trainings have to be carried out on

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a regular basis, in order to create awareness and convince potential clients of the benefits offered by the products. Preferable the distributor should already have an existing distribution network to orthopedic shops and specialized clinics. In case your company is interested in becoming a distributor of this company, **send us a brief company profile to Ms. Shivani Chaturvedi at shivani@indo-german.com**

REGIONAL EVENTS

CHENNAI

Oktoberfest 2018, 6th & 7th October, 2018, Chennai

A spectacular Oktoberfest 2018 is planned to be held at the Sheraton Grand Chennai on the 6th and 7th of October. The event is being organized by the Indo-German Chamber of Commerce, Chennai and Privat Brauerei Ernst Barre. **For entry tickets contact Ms. B S Ramya at bs.ramya@indo-german.com or call +91 44 28340835/36**

Office-in-Office Offer

The Indo-German Chamber of Commerce in Chennai (located at: New No.32, G N Chetty Road, T.Nagar, Chennai 600 017) offers the following office space for rent:

1. 575sq ft. of furnished and air-conditioned space available on the 2nd floor
2. A 25-seater meeting room of about 500sq ft. is available for small events/presentations/workshops
3. An air-conditioned single desk executive office cabin of about 30sq ft. available for rent with immediate effect

For more information contact Vikey Nishanth - 044 28340835/36; Email vikey.nishanth@indo-german.com

KOLKATA

Information Session on Executive Business Management Programme (EBMP), 25th October, 2018, Kolkata

The Indo-German Chamber of Commerce is holding an Information Session on Executive Business Management Programme (EBMP) on 25th October, 2018 from 18.00 to 19.00 in Kolkata.

Keynotes are:

- 1) General outline and relevance of the EBMP course
- 2) Impact of the course on the first batch of students
- 3) Interactive Session

For further information, contact Madhura Ghosh Mukherjee Tel: +91-33-22837970/19 E-mail: madhura@indo-german.com

IGCC Kolkata office is offering their **Conference Room** to its members for internal meetings or seminars.

For further details contact Sharon Mogose: Tel: 033-22837970/22837962 sharon.mogose@indo-german.com

MUMBAI

Seminar on Regulatory Compliances, 23rd October, 2018

The **Indo-German Chamber of Commerce (IGCC)**, in association with **Khaitan Legal Associates**, will be organizing a Seminar on **Regulatory Compliances** on **Tuesday, 23rd October 2018 at 1430 hrs** at the IGCC premises in Mumbai. **For registration contact Phyllis at phyllis@indo-german.com**

PUNE

Pune Oktoberfest 2018!

The popular Pune Oktoberfest will take place from 26-28 October, 2018 at the RWITC, Pune. The famous original Oktoberfest band "Die Kirchdorfer" will come from Munich. Enjoy German and Indian delicacies and beer, play

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games and watch horse races! **For details of participation as partners & sponsors please get in touch with natascha.lewandowski@indo-german.com**

Partner Support Program (PSP)

IGCC provides support to expatriates and their spouses to ease their experience abroad in terms of advice for work and career, intercultural trainings and social work. The program also entails language courses and management degree courses. **For more information contact the IGCC pune@indo-german.com or visit <http://indien.ahk.de/services/partner-support-program/>**

Office-in-Office Offer

The Indo-German Chamber of Commerce in Pune (located at: 710 Nucleus Mall, 1 Church Road, Opp. Police Commissioner's Office, Pune 411001) offers working desks with all required facilities within its premises. Use our brand new conference room with flexible seating arrangements and all AV equipment installed. **For more information contact the IGCC Tel: +91-20-41047 100 or e-mail: pune@indo-german.com**

NEW DELHI



German Christmas Market, 8th & 9th December, 2018

Catch the Spirit of the Season with the **German Christmas Market, New Delhi** which is being supported by the **German Embassy, the German School, and the Federation of Indo-German Societies in India**. The **21st** edition of the German Christmas Market will take place this year on the **8th & 9th of December, 2018** in **New Delhi**. We invite your company to participate and benefit from this opportunity of gaining excellent mileage and creating a buzz for your products, brands and services. **For further details email gcm.delhi@indo-german.com or call us +91 11 47168888.**

GERMAN TRADE FAIRS

Important: To avoid a last minute rush, all those planning to travel to Germany to visit/ exhibit at Trade fairs can apply for a Schengen visa at the Visa Application Centre. Passports issued more than 10 years ago will not be accepted. Passport validity should be at least 3 months beyond the intended duration of stay in the Schengen territory and needs to contain at least two empty pages. Visa Information & requirements are available at

www.mumbai.diplo.de/Vertretung/mumbai/en/04/Visabestimmungen/schengen.html

NUREMBERG Trade Fairs

it-sa, 9-11 October, 2018, Nuremberg, Germany

it-sa is Europe's largest expo for IT security and one of the most important worldwide events. Whether cloud computing, mobile and cyber security, data or network security, the exhibition is a unique platform for IT security officers, developers and providers of products and services for IT security. **it-sa opens its doors in Nuremberg from 9-11 October 2018**. In addition to the accompanying Congress@it-sa starting the day before, the forums on technology and management, and the international forum, provide further platforms for a global industry dialogue. Here, in numerous lectures and presentations from 8 to 11 October, experts will be providing information on current issues, strategies and technical solutions leading to more IT security. With 12,780 trade visitors, it-sa once again demonstrated that it is the must-do event for the IT security sector. This year 700 exhibitors are expected. **For more details, visit the website: www.it-sa.de/en**

CHILLVENTA, 16-18 October, 2018, Nuremberg, Germany

Whether compressors, heat exchangers, fans or systems, the industry, wholesale trade, professional associations and research meet at **Chillventa** to discuss the most important questions on refrigeration, AC & ventilation and heat pumps. Be there and meet the experts at this leading exhibition: **Chillventa** – the Exhibition for the

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Refrigeration – AC & Ventilation – Heat Pumps Sector starts on 16-18 October 2018 in Nuremberg. It is now one of the most important events in the world for refrigeration, ac & ventilation and heat pumps. 981 exhibitors and more than 30.000 visitors in 2016 speak a clear language. **For more details visit the website: www.chillventa.de/en**

BrauBeviale, 13-15 November, 2018, Nuremberg, Germany

The capital goods exhibition for the beverage industry will be held from 13-15 November 2018 in Nuremberg, Germany. Here you can find international exhibitors presenting products, solutions and trends for the production of beer, water, non-alcoholic drinks, spirits, wine, sparkling wine and liquid dairy products. 37,923 trade visitors informed themselves about high-class raw materials, advanced technologies, efficient logistics and sprightly marketing-ideas. Over 1,115 exhibitors in eight halls were presenting their products, solutions and trends for the production of beer, water, non-alcoholic drinks, spirits, wine, sparkling wine and liquid dairy products. Small and medium enterprises and global players from Europe and the rest of the world used the creative atmosphere at BrauBeviale to develop solutions. **For more details, please visit the website: www.braubeviale.de/en**

BIOFACH, 13-16 February, 2019, Nuremberg, Germany

The organic trade meets at the organic exhibition from 13 -16 February, 2019 in Nuremberg, Germany. Organic is more than a label or certification: organic stands for quality and conviction – for the responsible use of nature’s resources. The world’s leading exhibition is the get-together for customers, suppliers, all partners and potential new customers. Nowhere else do all the organic stakeholders meet personally in a comparable way than at BIOFACH. The BIOFACH Congress provides extensive information about the organic sector. 9,000 congress participants sourced information at more than 150 individual events in 2018. As a visiting professional you can meet organic producers from the international organic market and be inspired by the sector’s latest international trends. **For more details, please visit the website: www.biofach.de/en.**

For details on Nuremberg Fairs contact Ms. Haleema Sayed at haleema-sayed@nm-india.com /+91 22 62165302 or Ms. Nidhi Malviya at nidhi.malviya@nm-india.com / +91 22-62165310

BERLIN Trade Fairs

ITB Asia 2018, 17-19 October, 2018, Singapore

ITB Asia is an annually held three-day B2B trade show and convention for the travel industry designed to become the primary event for the Asia Pacific travel industry, much like its parent event – ITB Berlin. ITB Asia is an exclusive B2B trade show with 100% pre-scheduled appointments which covers MICE, Leisure and Corporate Travel bringing together 950+ buyers from South East Asia, China, India, Oceania etc. The next edition will take place from 17-19 October, 2018. Book your space in the Indian pavilion. **More information is available at www.itb-asia.com/**

BAZAAR BERLIN 2018, 7-11 November 2018, Berlin, Germany

The international consumer exhibition for handicrafts, jewellery, textiles and home accessories takes place every year at the Berlin Exhibition Grounds. The fair is being organized since 1962 by Messe Berlin GmbH and offers an exotic shopping experience with products from around the world. Some 500 exhibitors from 60 countries presented their products to 40,000 visitors at the last edition. To participate kindly contact us immediately.

Website <https://www.bazaar-berlin.de/en/>

International Green Week, 18-27 January 2019, Berlin, Germany

For professionals it is the world’s most important agricultural policy event, for the public, a unique and memorable experience: the **International Green Week Berlin** serves the interests of both groups of visitors. The fair is attended by some 400,000 visitors, including 90,000 trade visitors and is the world's leading consumer show for

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agriculture, the food industry and horticulture. More than 1,700 exhibitors from some 65 countries are expected to attend the next event. The Green Week 2019 provides an overview of the world's food markets and the largest display of specialties from every local German region. Topical trends including superfoods, alternative protein sources, street food as well as products for vegetarians and vegans will round off the event. The Bio Hall, with its displays of organic foods, the WEINWERK and the stand of the Hamburg-based Fish Information Centre will reflect the wide range of products at the fair. **Website:** www.gruenewoche.de/en

For information on Berlin Fairs, contact Ms.Tanu Ailawadi at 011 47168822 tanu@indo-german.com or Ms.Norma Xavier at 022 66652142 norma.remedios@indo-german.com

HAMBURG Trade Fairs

COTECA 2018, 10-12 October 2018, Hamburg Germany

COTECA is the only business platform that unites the three sectors coffee, tea and cocoa in one place, it is Europe's top trade fair for market leaders from around the world. COTECA benefits from Hamburg's unique location. Home to Europe's key trade port for coffee, tea, and cocoa entry, the city is a major hub for many of the world's most famous tea and green coffee traders, as well as numerous coffee roasters. **For information on COTECA 2018, contact Ms. Lea Miram at 022 66652 150 lea.miram@hamburgmumbai.com or visit <https://www.coteca-hamburg.com/en/>**

Mineralien Hamburg 2018, 7-9 December 2018, Hamburg, Germany

The international exhibition for Minerals, Jewellery, Gemstones & Fossils organised by Hamburg Messe und Congress will take place in Hamburg from 7-9 December, 2018 at the Hamburg Trade Fair Grounds. It is the world's fourth largest mineral and fossil show. More than 400 exhibitors from 35 nations will showcase their interesting pieces to collectors, enthusiasts and curious visitors spread over 3 days in 4 halls. The fair takes place in the high-selling pre-Christmas season. Companies interested to take table space or a stand may contact us for space booking. Visit www.mineralien-hamburg.de/en/. **For more information on Mineralien Hamburg contact Ms.Tanu Ailawadi on 011 47168822 tanu@indo-german.com or Ms.Norma Xavier at 022 66652142 norma.remedios@indo-german.com**

DEUTSCHE MESSE-HANNOVER – TRADE FAIRS

REAS powered by interschut Montichiari, Italy 05 - 07 October 2018

International exhibition for rescue, fire fighting, fire prevention, disaster relief and security - <http://www.interschutz.de/en/worldwide/r.e.a.s./>

Euroblech Hannover, Germany 23-26 October 2018

The international exhibition for sheet metal working technology www.euroblech.com

Industrial Supply Asia – Shanghai, China 06-09 November 2018

The international trade fair and matchmaking platform for industrial subcontracting, components, materials and technology solutions <http://www.industrialsupply.com.cn/en/>

PTC Asia – 06-09 November 2018

A global event for manufacturing innovations (power transmission and control) <http://www.ptc-asia.com/en/>

For information on Hannover Milano fairs please contact: Ms. Priya Sachdeva, Hannover Milano Fairs India Pvt Ltd., Maker Tower 'E', 16th Floor, Cuffe Parade, Mumbai 400 005 Phone No 022-62672135 | Email: info@hmf-india.com | Website: www.messe.de

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INDIAN TRADE FAIRS

Powder & Bulk Solids India 2018, 11–13 October, 2018, Bombay Convention & Exhibition Centre, Mumbai, India

Powder & Bulk Solids India is the Indian event for mechanical Processing Technologies and Bulk Solids Handling Technologies. The exhibition with accompanying conference is the high quality get-together for process technicians, process engineers, production managers and scientists. At the exhibition, manufacturers and suppliers of mechanical processing and material handling technologies are showcasing all kinds of solutions for: -> Conveying -> Transporting -> Storing -> Size Reduction -> Screening -> Mixing -> Granulation for Powder -> Granules and Bulk Solids. Basic processing technologies for powder and bulk material, plant engineering, processing components and other products related to the chemical, food, cement, mining and ports industry will be shown at the exhibition – meet key players from India and from all over the world at India’s most diversified exhibition. **For further information visit www.powderbulksolidsindia.com or contact Chaitali Davangeri at chaitali.davangeri@nmindia.com or call +91 22 62 165309.**

ALUCAST 2018, 6-8 December, 2018, DELHI, NCR, India

India’s biggest exhibition for the Aluminium Die Casting Industry, ALUCAST 2018 will take place from the 6th - 8th December at DELHI – NCR. Over 100 companies from countries including China, Japan, Germany, Switzerland, Taiwan, Italy and Spain will showcase the latest cutting edge technology and innovative solutions. The Exhibition is being organized by The Aluminium Casters’ Association of India and the Event is produced by NürnbergMesse India. The event is also supplemented by a high level conference program addressing the needs of the Industry. **For further information visit www.alucast2016.com or contact Rucheeka Chhugani at rucheeka.chhugani@nm-india.com or call +91 11 47168828**

JOIN the GERMAN GROUP PARTICIPATION organized by IGCC at:

- 1. InnoRail India 2018: 22-24, November, 2018: RDSO Grounds, Lucknow, Uttar Pradesh, India**
 The third edition of InnoRail India 2018 is being organized by the Confederation of Indian Industry (CII), in association with Research Designs & Standards Organisation (RDSO), Ministry of Railways at the RDSO Grounds, Lucknow from 22-24 November. The main objective of this event is to create a neutral platform between industry and RDSO for sharing of knowledge and in turn, identify and address the needs of innovations in the Indian Railways in regard to passenger amenities, freight and safety. This will be an ideal platform for the industry to interact with relevant officials from RDSO and other units of Indian Railways for more closely for identifying new product innovations and vendors for the Indian Railways. Germany is the focus country at this fair. **To join the German Group participation, contact Shivani Chaturvedi at shivani@indo-german.com or call +91-11-47168821.**


- 2. REFCOLD: 22-24 November 2018, Mahatma Mandir Convention, Gandhinagar, Gujarat, India:**
 ISHRAE and NürnbergMesse India Pvt. Ltd. is organizing REFCOLD INDIA, a trade show which focuses on Refrigeration and the Cold Chain Industry. In recent developments, the Indian Government has given a lot of emphasis to the development of the Cold Chain industry with the focus on Cold Chain Infrastructure and Temperature Controlled Logistics. The International Exhibition focuses on Cold Chain, Industrial Refrigeration & Reefer Transportation. The aim of REFCOLD is to bring end users from Pharma, Medical, Fishery, Dairy and Horticulture sector and as well distributors which can supply to whole country. IGCC is coordinating the German Group participation at REFCOLD 2018. **For further information contact Shivani Chaturvedi at shivani@indo-german.com or call +91-11-47168821.**



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IMTEX & Tooltech 2019 is from 24–30 January, 2019 at the Bangalore International Exhibition Centre (BIEC), Bangalore, India

The Indo-German Chamber of Commerce once again is organising a German group participation in association with Verein Deutscher Werkzeugmaschinenfabriken (VDW) along with Indian Machine Tools Manufacturers Association (IMTMA). A prominent location has been reserved for the German group participation which is the largest country pavilion at the show. IMTEX is a flagship event for the Indian metal cutting industry. It is South and South East Asia's apex exhibition showcasing the latest trends as well as technological refinements from India and other global players. The mega event attracts visitors from a wide spectrum of manufacturing and ancillary industries including key decision and policy makers as well as industry captains who are keen to source latest technologies and manufacturing solutions for their product lines. **Book your space now. Contact Surjit Singh Suri at surjit.suri@indo-german.com**

SERVICES

Hamburg Invest

Hamburg Invest is the one-stop agency for national and international investment in Hamburg as well as the central partner of Hamburg's business sector on all topics relating to business development. We assist foreign companies to set-up their base in Hamburg by providing local business information, advising on company set-up and visa procedures, supporting in office and warehouse search etc. All services are confidential and free of charge. In India, Hamburg Invest is represented through the Hamburg Representation Mumbai and it is located in the Indo-German Chamber of Commerce in Mumbai. **Contact Lea Miram (Hamburg Business Manager) for more information lea.miram@hamburgmumbai.com Tel: 91-22-66652 150 or visit www.hamburg-invest.com / www.hamburgmumbai.com**

Start-ups

We help you explore one of the fastest growing start-up ecosystems India and Germany. We support corporates to scout the best start-ups in various domains as well as connect investors and start-ups. **For more information contact chaitra.dole@indo-german.com / <http://indien.ahk.de/services/startups/>**

German Trade & Information

If you are looking at doing business in Germany, we help you to find the right business partner in Germany. You can avail of our vast up-to-date database on German importers, exporters, manufacturers, suppliers & service providers. We help promote your company in the German market through our tie-ups with various German trade publications and through the vast network of the local German Chambers of Commerce present in each city in Germany. **For more details, please contact chaitra.dole@indo-german.com or call +91 22 66652159.**

Senior Experten Service (SES)

Senior Experten Service (SES) is the Foundation of German Industry for International Cooperation. It is a non-profit organisation. SES is Germany's leading volunteering organisation for experts and executives who are either retired or taking some time off work (Weltdienst 30+). SES Experts are volunteers whose activities are oriented towards quick and pragmatic assistance, predominantly in technical and economic sectors, as well as for providers of vocational training and health care services. Their expert knowledge helps to boost sustainable economic and social development. **For further details contact Ms. Sharon Mogose, SES Representative, Indo-German Chamber of Commerce, Kolkata, Tel.033-22802236(D) /22837970/22837962/9007574312**

Email: sharon.mogose@indo-german.com

NEWSLETTER

PUBLICATIONS

Indo-German Economy 2018 - IGCC's exclusive bi-monthly magazine

Advertise in IGCC's bi-monthly business magazine, the Indo-German Economy 2018 to ensure greater visibility for your business. **For details, email our advertisements department at jennifer@indo-german.com or advertisements@indo-german.com**

Greener, Cleaner World: Business Responsibility Initiatives in Eastern India

The publication titled "Greener, Cleaner World: Business Responsibility Initiatives in Eastern India" is a guide that highlights members' initiatives, mainly in the environmental and CSR areas. **For details write to calcutta@indo-german.com or call 033-22837979 / 22837962.**

Partners in Progress German Companies in Eastern India

Rich natural resources, a well-educated talent pool and the closeness to South-East Asia are some of the advantages that the Region of Eastern India offers. Since the opening of the Kolkata office in 1957, IGCC has promoted business relations between Germany and the region. **Contact calcutta@indo-german.com or call 033-22837979 / 22837962.**

IGCC Members' Directory

IGCCs "Members' Directory", a database listing 6000 member companies (including over 800 German companies located in India) with over 1400 product/service classifications is available for sale.

IGCC Contract Guide (in English)

The IGCC Contract Guide provides valuable information on Indian contract law and outlines some of its distinctive features. It contains samples of various contracts as Distributorship agreement and Articles of Association. Especially for foreign companies the IGCC Contract Guide serves as a valuable handbook for setting up valid contracts in India.

PUBLIC PROCUREMENT IN INDIA – Öffentliche Ausschreibungen in Indien" (In English & German)

The publication aims to provide an overview of the existing regulations on public procurement in the Republic of India for public entities, as well as bidders in public tenders.

Joint Ventures, Mergers & Acquisitions in India (in German and English)

This book serves as a preliminary guide to German/ Indian companies planning a collaboration in India.

The Business Law Magazine: a co-operation with the Indo-German Chamber of Commerce

The Business Law Magazine is an online English-language magazine primarily aimed at company lawyers, managing directors, judges, prosecutors and attorneys in Germany's leading trade partners. In articles written with real-world legal practice in mind, the magazine explores all important questions related to German corporate, commercial, tax, labour, compliance and IP/IT law: <http://www.businesslaw-magazine.com/>. Articles written by experienced lawyers deal with various aspects of German Labor Law in an international context. http://www.laborlaw-magazine.com/wp-content/uploads/sites/31/2016/05/LaborLawMagazine_1-2016.pdf

To order a copy of the above publications email swapna@indo-german.com or call on Tel.: 022-66652148

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